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AUTUMN 1995

THE ART OF THE MEAL

Delts restaurateurs find there's more to success than good food

32-16-43-hike. And before you blink, 350 lbs. of solid mass is heading straight for your bones. What can you do? Well, besides pray someone's open-drink lots of skim milk. Not just for calcium but the eight other essential nutrients that keep your body strong in case you do get sacked. Man, I hate when that happens.



STEVE YOUNG @1995 NATIONAL FLUID MILK PROCESSOR PROMOTION BOARD

RAINBOW DELTA TAU DELTA FRATERNITY

AUTUMN 1995

Vol. 120. No. 1

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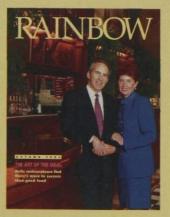
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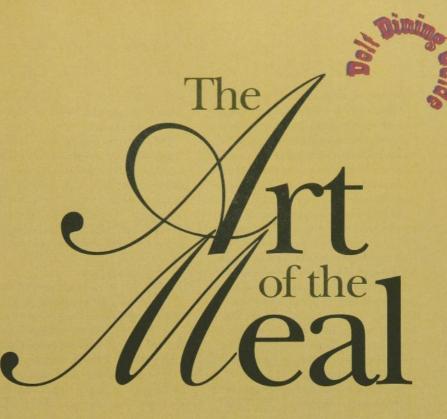
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About the Cover: Jan and Herman Berghoff's restaurant has entered its third generation of Berghoff management. Photo courtesy of Phil Farber/Photo images Northbrook, IL (708) 272-3500

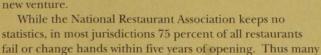




From cheeseburgers to chateaubriand, Delt restaurateurs are enticing others to step up to the plate

CCORDING TO *Entrepreneur* magazine, when people were asked what career they would choose given no parameters, six out of ten listed to "open my own restaurant." Some envision a cosy little bistro where couples come to talk philosophy or philander over a bottle of chianti, others a more friendly bar and grill where, in true "Cheers" fashion, "everyone knows your name." Still others envision damask linens, fine crystal, an expansive wine cellar

and a coveted four-star designation. When questioned, most of those polled seemed to think that opening a new restaurant would be an easy task. Such thinking may account for the reason that so many people try to turn their dreams into reality every year. But dreams can become reality only for those who are willing to acknowledge that along with reality comes hard work—not only to run a restaurant, but to plan a successful new venture.



dreams are shattered, perhaps because prospective restaurateurs are uninformed about what they are getting themselves into. Many hear and believe only the myths about the restaurant industry. Somehow the realities of the business remain



ERRY HARDING & ADAM BIRNBAUM

unexplained or ignored.

While it is indeed pleasant to be your own boss and to see a dream become reality while you are making money, successful Delt restaurateurs have found that their lives involve work coupled with responsibility—to forget this fact is to court disaster.

In interviewing restaurateurs for this article it was clear that there was a great difference between expectation and reality. *You get to party all the time!* people say. No, actually it's work—hard work most of the time. *Your hours are your own*, people lament. That's true—all 70 to 100 per week. *You can eat what you like*. Well, it's your money and you will soon find that eating twice or three times a day in the same restaurant, even it it is your own, gets boring.

You'll be able to get a table for friends or relatives anytime they drop in. Sure, and more often than not, they expect you to pick up the check, too. And what do the other customers think who've been waiting for a table?

You can deduct evenings out as research. If they did have an evening off, (which most rarely did) the last thing they wanted to do was to visit someone else's restaurant!

You get to be your own boss. True, but for this privilege, you have to make all the decisions—and accept the consequences for the wrong ones.

or many people, the environment in which they work is as important as the job they are performing. Fitting in with fellow workers and being comfortable in our surroundings are two important factors in job satisfaction for many of us. Being a restaurateur is no different—they need to like the life-

> style, the environment and the people they employ, because they spend a large part of their day in these surroundings.

While the list of other factors to consider can seem daunting—menu, theme, ambiance, hours, regulations most entrepreneurs agree that the three most important factors in a restaurant's success are "location, location, location."

The following profiles both emphasize this rule and prove that there can indeed be exceptions. The latter have spent a considerable amount of time and money advertising their locations and building up their customers, as well as providing good food and service to keep them.

Once their restaurant opened, it was tempting for these Delts to sit back and bask in the enjoyment of a profitable business. But they knew that the life cycle of any successful restaurant was, at best, short. They constantly moved with the times and trends to keep their operations vibrant and interesting to their clientele.

The successful operators, who have stayed on top for many years, are not necessarily physically hardier than the others, they just are always mentally reviewing and planning ways their restaurants can better serve the needs of the buying public.

Those entrepreneurs who have been successful enough to turn a single operation into a national chain are the ones who have never been satisfied with their accomplishments. They are always striving to do better and improve upon what they have achieved.

We hope you will enjoy the first *Delt Dining Guide* and will use it as a chance to patronize their establishments should you find yourself in their area. Please just don't expect to hear "it's on the House." ^(a)

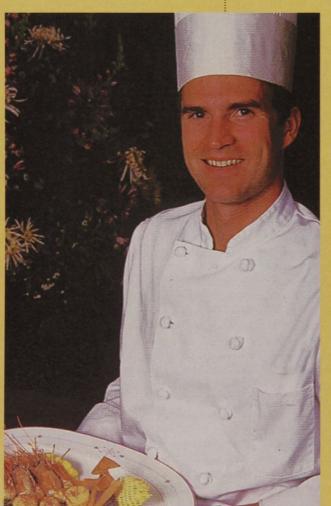
ECKEAN PLACERESTALIRAIRT

R OR THE PAST 400 YEARS the English inn has earned a great reputation. Within these ancient houses one finds friendly faces, cozy rooms and cheery fires. As soon as guests come to an inn the servants run to them. There is no place in the world where guests may so freely command as in the English inns, each servant ready at call in hope of a small reward for their attentions.

If you're dreaming of the charm and romance of an English countryside inn but can't make it to England this year, you can still have the thrill of dining in a delightful inn in Pasadena, California.

Beckham Place, the award-winning restaurant of **Bob Beckham**, *Beta Rho* '41, is a charming touch of merry old England. The Tudor style building, enhanced with flowers and greenery and an English taxicab parked in front, beckons passers-by,

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AUTUMN 1995



Your adventure begins when you enter the restaurant and are warmly welcomed by Beckham or one of his many assistants.

If you either arrive early or have a short wait, it is advised that you make an escapade to the Rose & Crown Pub. "Merriment prevails and you can choose a table by the cheery hearth or in a cozy corner. When your table is ready, you'll be seated in one of the enchanted dining areas and promptly greeted by one of the pretty, attentive young serving maids (dressed in costume)."

"Midday bill o'faer" offers three outstanding salads, the famous Cobb, chef's salad bowl and salad nicoise.

Sandwiches include the Beefeater, Prime Minister, Beckham Burger and the open face. All are served with excellent coleslaw and French onion rings. The open face is a grilled ground beef patty on sourdough toast and topped with Welsh rarebit and strips of bacon.

Evening "bill o'faer" offers a choice of crusty onion soup, Crown City sallet or hearts of romaine.

Roasted prime ribs of beefe is the house specialty and features the Beckham's cut (a prodigious portion), Duke of Edinburgh (three slices English cut) or the Robert Browning. Spinach souffle, Yorkshire pudding and Beckham's famous creamed corn accompanies each order.

For the finale, the award-winning English trifle and other sweets are irresistible."

Unlike many other entrepreneurs, Bob Beckham did not ignite his career until after he had retired from previous industries. Beckham served for four years with the Marine Corps. and made his exodus as a Lieutenant Colonel. He had also dedicated twenty-five years to the insurance business and worked as a broker for Robert Beckham Associates. It

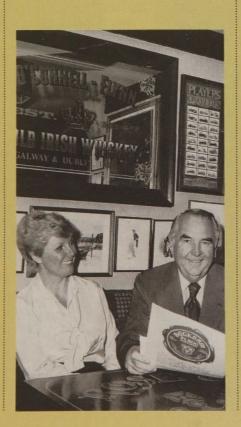
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was not until 1970, and two years after retiring from the insurance industry, did he enter the restaurant business. Today, he has brought Americans the experience of jolly-old England without the burdensome requirements of overseas travel.

77 W. Walnut Street Pasadena, CA (818) 796-3399

Lunch: 11:00 a.m. - 3:00 pm Dinner: 5:00 p.m.-9:30 pm

MC/Visa/Amex accepted



Surviving the depression, two world wars, prohibition and the toughest of competition, The Berghoff in Chicago, owned by **Herman Berghoff**, *Michigan State '58*, and his wife Jan, has proven that even the finickiest of clientele still relish dining in a relaxed, European atmosphere while succumbing to the delights of exquisite and generous dishes without receiving a hearty price tag.

The Berghoff is another success story revolving around the almighty American dream. That dream being when a foreigner enters the soils of the United States with only determination

Berghoff



and dedication to survive and to live their every dream. This is precisely what happened to German migrant, Herman Joseph Berghoff, in 1870.

Herman arrived in Brooklyn and commenced his new life by having all of his worldly possessions stolen

by a con-artist. However, Herman would not be beaten. His dreams had him entering an adventure that would span the continent and would survive three generations.

After years of struggling, Herman gathered enough funds to build a small brewery in Fort Wayne, Indiana in 1887. Berghoff beer was conceived.

Herman immediately sent for his brothers in Germany to assist him with his dream. In 1898, after success at the 1893 Chicago World Fair, he obtained a liquor license to ignite his expansion.

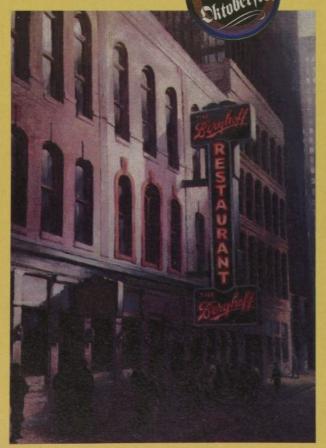
Their marketing strategies were illustrious yet simple. Beer sold for 5 cents a glass, a stein was 10 cents and with this came free food. Using the slogan "Buy a Beer, Get a Sandwich," brought forth immediate success for all their locations. They even beat out the trials of prohibition by serving a near beer while their brewery developed near beer, soft drinks and medication.

In 1953, Herman Berghoff, the founder's grandson, abandoned his personal career plans and joined the staff on a full time basis. Herman never doubted that one day he would be part of the staff, it only took time for him to develop his love for it. These days, he operates the restaurant assisted by his wife, Jan.

The Berghoff legacy revolved around traditional German food — sauerbraten, bratwurst, and German-style potpie, just to name a few. However, throughout the years, they have witnessed a transformation where the menu now includes an array of American and continental dishes.

"People still think of us as a German restaurant," Herman says, "but that portion only accounts for 30% of our total offering. People will vary from tradition if you give them a chance. If you stagnate, you'll go slowly out of business." This realization of the customer's desire accounts for their constant success through the years.

"Every day, the kitchen turns out an average of 300 Wiener schnitzels, 300 orders of roast turkey, 200 sauerbraten, 150 plates of pot roast, 175 chicken Dijon and 200 seafood brochettes." Berghoff's massive volume grants the privilege of low prices. It is extremely likely that a lunch-



time check will average \$9.00 while dinner will equal \$13.00. Roast turkey, mashed potatoes, vegetable or salad; pouched Norwegian salmon served with lemon-tarragon vinaigrette, pasta and a muffin; and grilled or broiled swordfish, with potatoes and salad are all priced between \$6-8 for lunch and \$8-\$10 for dinner.

Over the past few years, they have continued to expand their quality and standards for excellence. This policy has been established for both service and food. Many of their newer items include "roast duck with loganberry sauce, stuffed pork chops with Madeira sauce and stuffed Cornish hen in cranberry sauce."

When asked the secret to his restaurant's success, Berghoff ticks off a short — but mighty-list. "We offer great ambiance amid the hustle and bustle of downtown," he says. "Our staff provides a wonderful cast of character. Our menu offers a lot of the old and a bit of the

new — and keeps evolving. In short, we offer high quality food, reasonable prices, a wonderful

atmosphere, a great location and lots of character. It's not a bad mix at all."

Apparently so. After over 100 hundred years of a success story, Berghoff continues to light the scenic route of the Windy City. Whether local or a tourist, no one makes an exodus without having first succumb to the desires and delicacies of the Berghoff tradition. ©

The Berghoff 17 West Adams Street Chicago, Illinois (312) 427-3170

10:30 a.m. - 7:00 p.m. M-F 10:30 a.m. - 4:00 p.m. Saturday

MC/Visa/Amex/Diners Club accepted



n May 1977, while working for Miller Brewing Company in Fulton, New York, **Robert Harrington**, *Purdue '62*, took his first and last vacation to the Caribbean. Last because six weeks later, after selling everything that couldn't be packed in a box, he became a corporate "drop-out" and moved to St. Thomas.

He and his partner, Henrique Konzen, purchased Blackbeard's Castle (then a private residence) in May 1978 with the idea of eventually turning it into a Bed and Breakfast. Blackbeard's Castle is a stone tower at the highest point above Government Hill overlooking the beautiful harbor of Charlotte Amalie in St. Thomas. It was built in 1679 by Carl Braggart as a lookout to protect Fort Christian, on the waterfront, from enemy attacks. Today, "in the hills above the city, Blackbeard's Castle is a small unpretentious inn with a pool, remarkable view, an excellent restaurant, and a docile Irish setter."

What was initially intended as a small inn, wound up granting them a titanic adventure. Somewhere between the purchase and their grand opening in November 1985, a full service bar and restaurant worked its way into the blueprints. Their only experience in the hotel business was entertaining a constant stream of house guests. This "experience" coupled with their own ideas about how they liked to be treated and whatever information they could glean from books, they figured was at least a good beginning.

The restaurant was a different story so much to learn and so little time. In 1984, Harrington enrolled in the New York Restaurant School's four and onehalf month crash course in restaurant management. It was a great course and a fantastic experience without which, he's afraid, he would have been lost in the business. And, of course, the diploma helped convince the bank to loan them the money.

Harrington reports that, "It's been a wonderful experience. After eight years,

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I'm happy to say that we've survived Hurricane Hugo, the Gulf War and the poor economy." From a meager five room beginning, they now boast 20 rooms and their restaurant, with nightly live jazz entertainment, enjoys an excellent reputation with tourists and locals alike.

The star-attractioned restaurant not only grants the audience delightful entertainment but also exquisite cuisine. "Lunch is a bistro-style casual, favored by local businessmen; dinner is romantic candlelit and alfresco, with glorious views of Charlottee Amalie's winking lights below. A meal at Blackbeard's might feature an appetizer of twin tart with raspberry sauce. "And Blackbeard's is simply the place to be for Sunday brunch with a prodigious menu that includes egg dishes, waffles, dessert and even low-cal and low-chol dishes."

"The 15 bungalow-style rooms are modest by resort standards, but have all the necessary amenities: private bath, television, phone, air-conditioning. The two front suites have the best views and consequently are the most requested. But views are a dime a dozen at this hilltop inn. The smaller units by the restaurant are enchanting, with private balconies and an attendant view. The large pool also commands a sweeping vista. A Continental breakfast, included in the

room rate, is served at the garden patio, which has a splendid lookout as well."

"What I like most about this business," Harrington adds, "is that it's constantly changing and challenging. There's never a dull moment." Which leads him to what he dislikes the most. "It sometimes seems to bc a 24 hours/day, 7 days/week job. Since we live on the property, in order to maintain our sanity, we have to get off the 'rock' every so often."

Harrington feels that in order to succeed in this business one must be willing to take risks, establish a concept for your establishment and then strive to

provide good food, service and ambiance at what the customer perceives as good value.

Harrington concluded by remarking, "My years at Gamma Lambda taught me social skills and basic concern for my fellow man which has helped me immensely in professional, social or personal relationships ever since. I'm very grateful to have had that experience." ©

Blackbeard's Castle PO Box 6041 Emancipation Garden St. Thomas, Virgin Islands (809) 776-1234

11:30 a.m.- 2:30 p.m. 6:00 p.m. - 9:30 p.m. Sunday Brunch



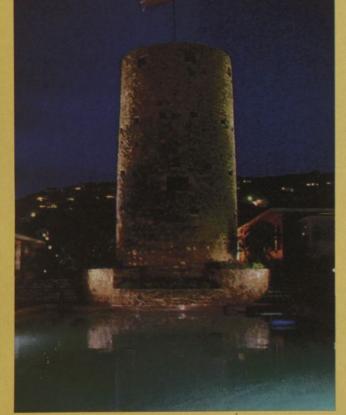
n a typically gray and blustery winter day touched by a drab December snow, the huge brick building's blast of lively color turns the heads of many passers-by.

Sam Allen, *Penn State '80*, exhales a frosty sigh of relief as he inspects the final touches of the ornate detailing of Bube's Brewery—the home of three restaurants: Alois's, The Catacombs and The Bottling Works. Since July of 1994, Allen has lived and breathed renovating the old historic hotel and brewery, in addition to expanding and enlarging the kitchen.

Tucked back at the end of North Market Street in Mount Joy, PA, Bube's Brewery has been given a face-lift of proportions it hasn't seen since the 1890s.

Allen had wanted to undertake the major renovations since he and his partners took over the business in 1982. Since then, they worked with a contractor to repoint and clean the old building's brick, retool its windows and shutters, painting them in six different colors.

"It's an historic building so I wanted not only to maintain its integrity but to take a step further and to enhance it...by building up what was deteriorated...and not trying to make it look exactly like it did in the 1890s. It's an



sauteed soft-shell crabs Provencale and an entree filet of beef stuffed with Bleu cheese and tricolored bell peppers." The scrumptious and taste-pleasing array of desserts include banana bourbon mousse cake with chocolate sauce, fresh fruit with Grand Marnier sabayon and quenelle vanilla ice cream, Kahlua flan with chocolate espresso sauce, and fruit

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adaptive re-use," Allen says.

Allen adores the old building, saying it reminds him of his college days as a theater major at Penn State and a former restaurant there called the Train Station, also a face-lifted building.

When he graduated from college in 1980, Allen had no idea what he wanted to do. His family was in the real estate business, and on a tour through the then-for-sale brewery with his father and some prospective buyers, he fell in love with the building.

He approached the sellers with a deal: he would manage the restaurant and facilities with an option to buy giving him a chance to test the waters and learn the business.

He also approached some college chums with another offer: to pitch in and buy the place as



an investment. After a year and a half managing Bube's, Allen knew he wanted to remain so he and his friends decided to buy the brewery. Each restaurant evolved over the next few years,

with the Bottling Works, a restaurant and tavern in the original bottling plant, being the first. There the beer and soft drinks were made and bottled; and the water for making the beer was drawn from the limestone caverns below. Adjacent to the Bottling Works, an outdoor biergarten is reminiscent of one that could have been found in Mr. Bube's Bavarian homeland. The menu includes steaks, seafood, light dinners and sandwiches.

Alois's (after founder Alois Bube) is a fine dining experience in the original dining rooms of the Victorian hotel portion of Bube's Brewery. Each dining room is decorated with lavishly intricate hand-stencilled artwork that is worth seeing in its own right. Dinner begins in the parlor, which is the intact original bar room of the hotel. There a specially prepared appetizer is served before moving to one of the several intimate dining rooms. Dinner continues with a choice of soups, a salad accompanied by fresh bread and butter, and a sorbet. Each course leading to the entree is light so that you enjoy each one. The

chef prepares a variety of steak, seafood, veal and poultry dishes from which to choose your entree and concludes with a freshly prepared dessert.

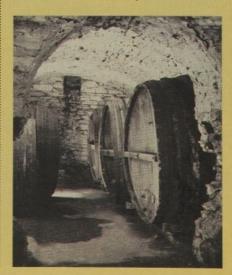
The Catacombs is one of the most unusual restaurants you will ever dine in. Your dinner table is several stories below the surface of the street in the aging cellars of Bube's Brewery. A serf in medieval garb greets you and leads you on a tour of the brewery on your way to dinner. You feel like you've stepped into an Edgar Allen Poe story as you decend 43 feet into the stone-lined vaults of the Catacombs.

The menu there includes a variety of appetizers and soups, traditional steak and seafood dishes and several of the restaurants own gourmet selecitons with daily specials and fresh-baked desserts. Twice each month, they hold a Medieval Feast in the Catacombs with live musicians and entertainers and a medieval menu for the night. The feast is meant to capture the festivity and present the food of a lively social dinner that would have taken place in medieval times. The dinner itself includes several courses, each called for with a good bit of fanfare. ©

Bube's Brewery 102 N. Market St. Mount Joy, Pennsylvania (717) 653-2056

11:00 a.m. - 2:00 p.m. 5:30 p.m. - 2:00 a.m.

MC/Visa/Discover accepted.





DIXIE GRILL

Steve Zarpas graduated from George Washington in 1984 with a BS in Zoology in Chemistry. His initial intention was to pursue a medical degree. He worked in a hospital for a couple of months performing autopsies and saw all of the doctors hating their lives. "Yeah, I'm going to get a \$100,000 in debt for this," he realized.

He went to work in commercial real estate for five years - making a lot of money. In December 1989, a friend asked for help finding space for a night club. Steve offered to negotiate a lease, raise cash and serve as the general contractor. His partner had been a hard-core partier for years and knew what Washington needed. The 15 Minute Club (based on Andy Warhol's premise that everyone had their own 15 minutes of fame) did not require that you know someone to get good service. They played videos from old films as a backdrop to dancing and also had blues bands playing in the back.

They decided to get into live music at a national level. They went to Norfolk, VA and opened Outer Limits. It took eight months to figure out the market — figured what worked here would work there. Zarpas learned the music business; booked a bunch of big national acts and then sold it. While they just broke even, they accomplished their goal of learning the business. They are extremely glad they didn't try this first in DC. "We would have lost our shirts," Zarpas reported.

After an escape to Costa Rica, the landlord of a poorly-performing bar called him up and offered the bar for a \$1 a year lease with a demolition clause. Zarpas was required to make it seem like a working class neighborhood bar for "bad talkin', cigar smokin', beer swillin' workin' guys."

After some cosmetic renovation, they received a return on their initial investment in only six weeks.

Meanwhile, his brother Chris, formerly vice president of production for Disney and president of Island Productions, had returned to the area.

The two of them started throwing around ideas of what DC needed. It was agreed that there was a need for more casual dining. With the change in administration, and having grown up in



Virginia — Zarpas says he "had a lot of redneck experience to draw from." They noticed that Southern culture was beginning to reassert itself: country music was #1 and stock car racing was #1.

They opened the Dixie Grill in March 1994 in an attempt to cash in on the nostalgia of a "double-Bubba

administration." Zarpas says, "we experimented with the demographics for we felt that it was important to make a name for yourself in this city. Once that had been accomplished, you can open up anywhere."

Physically, the Grill has some great moments. Located in what was once a grand old home across from Ford's Theater where Lincoln was shot, its exterior is painted the peculiar shade of institutional mint green that old gas pumps and state route bridges used to be; the swinging screen doors that "porch off" the restrooms were salvaged from an old Colonial Bread bakery, and a "Live Bait" icebox door is planted into the wall. The visible industrial-grade stainless steel fry baskets and countertops suit the slightly battered chairs and the heavy plain white dinnerware is period piece. A local reviewer commented, "The newly opened Dixie Grill, in addition to serving Southern specialties like white meat loaf with tomato gravy and fried okra, gives a down-home feel with its hillbilly movie and music posters, wild game wall and southern CD jukebox featuring Hank Williams and Zydeco music." With them, the Dixie Grill offers a long list of all-Southern soft drinks, among them Barq's French vanilla cream soda and root beer, what real folks calls "Arruh See" Cola, NuGrape and Big Red.

In ten years, Zarpas says he would like to sell a chain of restaurants to a conglomerate, return to the real estate business and live in Costa Rica for half the year. With other efforts in the works that could not be discussed yet, he is well on his way.

One of these is the Crow Bar. It is the kind of place you walk into and instantly feel at home. Games of eight ball can be heard, in an adjacent room, above the high-tech juke box. Stuffed bears and inaugural souvenirs from administrations long past dot the crimson walls. The Crow Bar is quickly becoming one of Washington's hottest day and night spots.

Dixie Grill 518 10th Street, NW Washington, DC (202) 628-4800

11:30 a.m. - 2:30 p.m. 5:00 p.m. - 10:00 p.m. (Bar until 1:30 a.m. M-S) Visa/MC/Diners Club/Amex/Transmedia



ccording to Larry Youse's wife, Cindy, "It's a fantasy lots of people have—I wanted to create a restaurant; Larry wanted to



create a menu." Even though she and Larry Youse, Cincinnati '71, had no experience in the food industry, the next step seemed obvious: they hopped into their car and drove around looking for a suitable site. In about half an hour, they were lost, but had already stumbled upon a dilapidated old building and had fallen in love with it. The next day, they leased it. Four months later, they opened its doors to the public, and within 20 minutes, the restaurant was full. Today, 15 years later, The Grand Finale in Glendale, Ohio is a booming business with 100 employees and 3,000 customers a week.

It was a storybook-style fantasy. Everything went according to the script, and, so far, the chef and his princess are living happily ever after.

Of course, a lot of work went into the middle of the story. Nevertheless, the Youses agree that they've had a lot of luck—like immediately locating a building in an undiscovered, yet ideal location; managing to open their doors in such a short time; and finding a crowd of patrons anxiously awaiting that opening.

"We didn't realize what a good location this was," says Cindy. "When we were working on the building, there was no place around here to even get a sandwich. But people drove by this intersection all day. And all summer, they had been watching us and waiting for us to open."

The Youses' original idea was to serve only in the evening, from a menu of mostly desserts. In the beginning, they offered 15 freshly prepared desserts plus a limited number of crepes, quiches and one salad. Many of those items remain on the menu, but demand soon dictated a full-service restaurant.

Larry attributes their initial success to "the location being so hot." Since those days, national restaurant chains and hotels have discovered the area too. Yet no matter what got the restaurant off the ground, it's the food that keeps customers coming back. Cindy thinks its because Larry is "a natural-born wonderful chef."

The restaurant's most famous dish is probably its chocolate cordial pie, a 6inch deep mound of chocolate mousse in a crust. As the restaurant's name suggests, desserts are popular and roughly 70 percent of its guests order one. One of Cindy's favorite entrees is the California chicken salad—an assortment of unusual young greens, edible flowers, grilled marinated chicken breast and a chili-mayonnaise dressing.

To come up with taste-tempting recipies, the Youses continually have to do "research," as they call it—traveling around the country visiting other chefs. Looking for new trends to bring back to Cincinnati, they may order every hors doeuvre on a menu. While Larry tries to think of ways to adapt dishes and create new ones, Cindy is busy memorizing matchbook covers, salt and pepper shakers and the lighting. While the research is fun, the long hours aren't. Employees are literally at the Grand Finale 24 hours a day.

"This isn't simple retailing," says Cindy. "We're making a product and retailing it." It involves constantly revising things—replacing carpet, reupholstering seats, painting, repairing fragile antique furniture, replacing wornout furnishings, updating the menu. "It's a constant creative process," she says.

While the antique furniture can be a headache to maintain, it is part of the restaurant's ambience. Among the "treasures" that grace the establishment are two beautiful old bars, seats from the Crossly ballpark and a fun-house mirror from Coney Island.

The decor fits the 1895 building which was once a saloon and a key stop between Middletown and Cincinnati for horse and buggies. In recent times, it spent 50 years as a neighborhood grocery. After the owners died, it sat vacant for five years before the Youses found it.

Soon after renovating it into a restaurant, the Youses instituted a Sunday brunch, at the time, only the second one in Cincinnati. The next year they began seating in the courtyard. That fall, they opened the attic, which is now a bar.

With business going well, in 1980, they bought the neighborhood bar across the street, remodeled it, lined its walls with old barn wood and turned it into a neighborhood pub, named the Friendly Stop. While they have become part owners of another restaurant, they have no intention of expanding further. Youse and his wife plan to concentrate on making The Grand Finale as fine a restaurant as it can be. They get their greatest enjoyment from watching 20 dedicated employees maneuvering around their tiny 17-by-17 kitchen to serve 400 dinners in a single night, then seeing all the hard work pay off with a three-star Mobil Award and wonderful reviews and stories in publications such as *Bon Appetit, USA Today* and *Gournet*, as well as being voted Best Sunday Brunch, Best Desserts and Best Outdoor Dining by the readers of *Cincinnati* magazine.

As a chef-owned restaurant whose management team has been together for over a decade, the Grand Finale is uniquely geared to provide a family-like atmosphere and strong continuity in its service and quality of its offerings. ©

Grand Finale

Sharon & Congress Avenues Historic Glendale, Ohio (513) 771-5925

11:30 a.m.-11:00 p.m. Tues-Sat. 10:30 a.m.- 3:00 p.m. - Sunday Brunch 5:00 p.m.-10:00 p.m. - Sunday Dinner

Major credit cards accepted

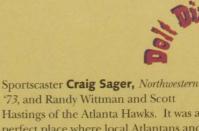


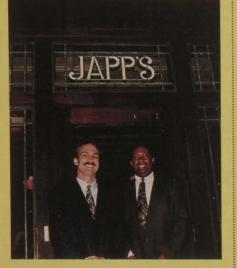
Wiami '73, started

his first food adventure as "Stow's Bar & Grill" in the basement of the Delt House at Miami University. He grilled hamburgers on an electric skillet his mom had given to him when he left for college. The beer he sold with his burgers came from the payments he received from cutting his brother's hair—

one haircut equaled a six pack of P.O.C. or three cans of Stroh's. He didn't give up his day job but he did have a good time. Oddly enough, twenty years later, he found himself owning Japp's.

For over a century, the building at





1134 Main Street was the home to Japp's Hair Store. Established in 1879, John G. Japp capitalized on the lavish hairstyles of the Gay Nineties to build what was advertised as the Largest hair Goods Factory and Retail Store in the World. A pioneer in direct mail marketing, Japp's customers from across the globe sent money orders to the Cincinnati landmark. Wavy Bobs, Coronet Braids, Puffs, Pompadours and Toupees were a few popular requests.

The first floor of Japp's was mainly for the display of wigs, braids, toupees and another popular item, doll wigs. Also featured was a full line of Japp's hair care products such as toupee paste, tints and permanent waving kits. The second floor offered private booths for tinting, styling, manicures, facials or permanents, a specialty at Japp's. At the turn of the century, permanent waving took over half a day. With state of the art equipment and patented innovations, the time was cut to under two hours by 1940.

Japp's upper two floors and basement were reserved for manufacturing processes and the wigmakers. Skilled European craftsmen wove the original creations one strand at a time with hair bought from convents in Belgium, France and Germany.

Japp's continued in business through the late seventies. In 1988 the building was purchased and most of the contents were donated to the Cincinnati Historical Society. The rest, including original cabinets, mirrors, partitions, glass and most important, the aura were left behind and became Japp's-The Bar.

In August 1994, the opening of Stow's on Main at the former Levine Furniture store at 1442 Main Street expanded the popular Japp's bar into a nightlife complex with live entertainment and brought a deli to the Over-the-Rhine nightlife district. The mainstays of Stow's initial menu were two specialty sandwich items—muffulettas and ciabattas.

Muffulettas originated in New Orleans as a kind of Italian deli sandwich on round Italian loaf with a distinctive "olive salad" relish. The crusty Italian bread called ciabatta serves as the basis for Stow's take on pizza.

According to owner Bairstow, "If I've ever had a dream in life, it's been to provide a great atmosphere to be enjoyed with good company, like my friends and family who have stayed at my side for so long. They have been an integral part of my dream. They were my inspiration. Remember a dream is only as good as its reality and then, of course, only as good as its memory.

Japp's/Stow's 1134-1142 Main Street Cincinnati, Ohio

11:00 a.m. - 3:00 p.m. M-F 5:00 p.m. - 12:00 a.m. M-F

5:00 p.m. - 2:00 a.m. Sat. 8:00 p.m. - 2:00 a.m. Sun.

Visa/MC/Amex accepted



ore than just a restaurant, Jocks & Jills has become an "Atlanta Tradition." It started in 1987 as a small sports bar on the corner of 10th and Peachtree Street by TBS '73, and Randy Wittman and Scott Hastings of the Atlanta Hawks. It was a perfect place where local Atlantans and celebrity athletes could relax and enjoy good food, great service, cold drinks and great sports in a casual atmosphere. The place was so popular with fans that the "little sports bar" grew into a full fledged restaurant with five Atlanta locations. Since then while more people have become involved and the menu has added choices for the entire family the chain has never varied from its original mission.

The CNN Center location seats 400-600. The building is the primary focus point of all

media operations in Atlanta during the '96 Olympics and Jocks and Tills is one of the few restaurants available to the public near the Georgia Dome and Georgia World Congress Center. The Midtown location, the chain's



flagship, has been featured in the *New York Times, Newsweek*, and *USA Today*, as well as serving as the exclusive apparel restaurant for NIKE, Inc. in Atlanta. Other area locations include the Brookhaven location near the fashionable Buckhead area, a Gwinnet County location near Stone Mountain Park, and the Cobb County location near the Galleria mall. A new 600 capacity near the Charlotte, NC Coliseum heralds the chain's first site outside of Georgia.

The restaurant has received national acclaim including #1 Sports Restaurant in Georgia by USA Today, America's Best Sports Bar by Diversion magazine, America's Best Sports Restaurant by the 1995 Sportscasters Guide.



n 1921 two cousins from Greece, Gus Mancy and Nicholas Graham set out to achieve the American Dream: to achieve success through their own hard work, ability and love of people. They opened a small eatery on Phillips Avenue in Toledo, Ohio. On foot, by horse, by trolley car or motor car, people came to the "Ideal Restaurant" as it was called then, for good food, friendly service and honest value. Ohio State Delt, Gus Mancy is a third generation Mancy who runs their family business. Mancy's is a white table cloth steakhouse that has evolved into a nationally-known restaurant, famous for its food as well as its collection of antiques and exotic treasures.

Mancy's is more than a Toledo tradition, and has been acclaimed as one of the best steakhouses in America. The Mancy secret of success is no secret. Any member of the Mancy family will tell you, "There are no shortcuts to quality." That's why only the best seafood is good enough



and why only the finest meats are handcut on premise. The bread is baked fresh daily and their excellent wine was personally selected to compliment the food.

The variety of cuisine is outstanding thus offering an understanding as to why they have received several awards and accolades. A few include "Who's Who in America's Restaurant's", a recommendation by *Mobile Travel Guide* and *Esquire's* "40 Best Steakhouses in the United States."

Mancy's offers an array of scrumptious appetizers, fine steaks, delights from the sea, a combination of both land and sea meals and items classified on the lighter side. A few of these delicious

states are stuffed mushrooms which consists of mushroom caps filled with a shrimp and crab stuffing, topped with melted cheese; broiled escargot with garlic butter on

mushroom caps; and bacon-wrapped scallops. This mouth-watering delight is large sea scallops, pan-broiled, and served with a lemon wine butter sauce. Examples of the hearty entrees include a tender ten-ounce Filet Mignon; steak & one pound Alaskan snow crab legs served with lemon and drawn butter; Mancy's Broiler which comprises a fresh lobster tail, one pound of Alaskan Snow

Crab Legs and two steamed scampi. Grilled Chicken Dijon, Tournedos Oscar, steak and lobster and Tenderloin Brochette are just a few of the additional members of the fine cuisine awaiting you at Mancy's.

Mancy's 953 Phillips Avenue Toledo, Ohio (419) 476-4154

11:00 a.m. to 1:30 p.m. 5:00 p.m. to 10:30 p.m. Chicago sportscaster once wrote that during his 31 years he had met 42 guys who had the Great Idea—opening a restaurant and bar for the purpose of making it "what this town really needs—a sports hangout."

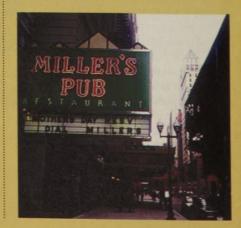
Some tried it. None succeeded. Sports hangouts can't be fabricated, like fast food joints. Sports hangouts evolve. It works this way: you start with four Greek-American brothers who are brought up in the neighborhood around the Stadium. The father is a peddler who works the streets in the old Italian district, selling fruits and vegetables from a horse-drawn wagon. They attend



school, go off to World War II, come back to the West Side and slowly build a barely discernible dynasty. In 1950, the four

brothers take the big gamble. They "go downtown," buy a restaurant and bar on Adams near Wabash, called Miller's which has been there since 1935. The brothers Gallios decide to retain the old name and that is the beginning of what has become the city's sports hangout. From a seven-seat bar, they've expanded three times and the restaurant now seats 250. **Peter Gallios**, *Purdue '87*, the current manager for Miller's, joined the family firm in 1992—just in time to host hundreds of Delts in town for the Chicago Karnea.

Ever since the 1950s when Xavier Cougat and Abbe Lane came by, Miller's has been known as the Loop Oasis for Chicago's night people. Carol Channing, Tony Bennett, Guy Lombardo, George Burns, Pearl Bailey, and Milton Berle are among the many



famous personalities who've stopped at Miller's after midnight for a snack. However, it's astronaut Alan Sheppard who owner Jim Gallios considers to be his most famous customer "because of what he has accomplished is one of the greater things done by a human being."

Even though entertainer Jimmy Durante used to come in and order corn flakes at 2:00 a.m. it's barbecued Canadian baby back ribs and prime steaks that people come for. Located next to the historic Palmer House hotel, the restaurant serves as an extension of the Hotel's own dining facilities and frequently serves airline pilots and flight attendants who stop in on their way to O'Hare Airport.

The Gallios brother have also succeeded in making Miller's the sports hangout because (a) they have a 4.a.m. license and (b) they don't run tabs for athletes and sportswriters. On



summer nights when the White Sox are at home, the restaurant is a postgame meeting place for players, managers, coaches and

owners.

In addition to Miller's, the Gallios brothers have "Vannie's"—their Italian branch, and the Wabash Grill at the corner of Monroe at Wabash.

Bill Veeck, former owner of the Chicago White Sox considered Miller's Pub one of his favorite watering holes. When asked why, he said, "Why do I come here? The people! It's a continuously changing group. There are lots of places you can go to in this city for a beer. A stein of beer is a stein of bear, you know? But somehow it tastes different in nice surroundings with nice people. It is more comfortable than anyplace else in the city."

Miller's Pub Restaurant 134 S. Wabash Chicago, Illinois (312) MILLERS

11:00 a.m. - 3:00 a.m.

Major credit cards accepted

In the Shadyside neighborhood of Pittsburgh sits an Italian institution, known as Minutello's. Started by Al and Lou Minutello over thirty years ago, the restaurant boasts one of the finest reputations for authentic Italian

cuisine in the three rivers area.

Minutello's ownership is still held within the family, with Al and Lou

Jr.'s mother, Rae, at the helm and now managed by son Lou Minutello, Jr., Penn State '80.

Minutello, Jr., Penn State 80.

The restaurant started out as the Meadow Grille in the Italian section of East Liberty. At one time, the Minutello family owned three restaurants, one in North Hills, on in South Hills and their present location which was once the Penn Shady Hotel. Minutello's comanager comments "it's nice when customers come up to you and say that they've traveled all the way from the South Hills just to eat here, because they remember the quality and service at the South Hills restaurant.

Specialties at Minutello's include homemade lasagna, veal, canneloni, fresh dough pizza, and their famous antipasto.

Although great food and consistency helps build restaurant success, reasonable prices are also a major factor.



"Our lunch prices average about \$5.00, with dinner in the \$10 to \$12 range," says Minutello.

Keeping current with modern trends, the menu changes regularly at the restaurant and the wine list has been adapted to meet people's needs. In addition to expanding its services to include catering private functions, Lou is in the early stages of franchising a fastfood Italian eatery concept that will provide quality food at a reasonable price for people who don't have the time to enjoy a more leisurely dining experience.

The readers of *In Pittsburgh* magazine have voted it Best Italian Menu restaurant.

Minutello's 226 Shady Lane Shadyside, Pennsylvania (412) 361-9311

11:00 a.m. - 11:00 p.m. M-TH 11:00 a.m. - 12:00 a.m. F-Sat. 1:00 p.m. - 9:00 p.m. Sun.

All major credit cards accepted

s a steward at the Ball State Delt house, **Mike Hebenstreit** used to end his weekly chapter meeting report with "...and you're all a bunch of pigs." While his tactics have

changed, that early experience in food service management has served him well in his chosen career.

Attending Ball State, Mike enrolled in an Associates Degree program of food management. There he pledged Delta Tau Delta in 1977 and later moved into the house. The shelter did not have a commercial-grade kitchen or equipment to facilitate an in-house meal program. After making a successful presentation to the brothers for a meal program, it was implemented in fall 1978, and he acted as house steward, providing two meals a day, five days a week, with one Sunday meal. This provided a great challenge, quickly in his career, to try to satisfy diverse tastes. He had a staff of two cooks and two dishwashers while the housemother held the program costs in line.

After leaving Ball State, he enrolled in

Purdue's prestigious Hotel Restaurant Institutional Management program. His first stop out of college was a two year stint with Holiday Inns and Holiday Star Theater in Merrillville, IN. His basic duties were overseeing a formal dining room and lounge. Working in a hotel of this magnitude was both educational and rewarding. Since the theater was part of the hotel and had a great deal of interaction with stars such as Bob Hope and Liberace, they all provided unique and fun challenges to ensure their satisfaction.

He moved on to Sweeney Specialty Restaurants (presently owned and

operated by Consolidated Products, parent company of Steak & Shake), and operated high volume dinner houses— the Gold Rush in Kokomo, IN and Jeremiah Sweeney's in Mishawauka, IN.

After serving as general manager of the Gold Rush in Kokomo he had the opportunity he began his career in the country club business—first at Kokomo Country Club and then on to Woodland Country Club in Carmel, IN. Some aspects of his duties were similar to hotel and restaurants, but many were not. Working with a PGA golf professional,

a certified grounds superintendent, running a pool, swim team, tennis program, and social functions were all unfamiliar areas. He was also responsible for conducting membership drives, reporting to a twelve-member Board of Directors versus a corporate structure, and becoming acquainted with 600 families and a 60-person staff.

The basics of food service management have not changed, even from when he was steward at the shelter. If the food was not good, not served timely, or not presented attractively with variations, the complaints began. He still remembers a few brothers always complaining, which made him strive even harder for complete satisfaction.

The philosophy is the same at a country club, except with a higher level of expectation due to the financial investment of the club members. One hundred percent membership satisfaction is the number one goal of operating a country club. Hebenstreit says, "it is the most difficult, but the most rewarding job. The hours are long and irregular, but if you have a great chef, controller, food & beverage manager, locker room manager, tennis pro, and grounds superintendent the staff that your department heads hire will be service- and guest-oriented to ensure proper service levels.

Country clubs in the '90s, are experiencing many new challenges. FDA controls on herbicides and fungicides, deductibility of club dues, decreasing

meal credits, and the overall attitude of America to receive more for less "price value", constantly challenge us. Along with dining trends, and health and exercise trends, Country Clubs must react to membership needs prior to members expressing them.

On a given day, a family may arrive at the club at noon to play golf, swim, play tennis, shower, and then dress for an evening dinner before departing the club in the evening. The most rewarding part of this job is, as you bid the member "good-bye", he

makes a point of saying "great job", "great dinner", or "we really had fun". This makes all the hard work worth it.

Presently, he and his family live in Noblesville, IN. Much of his spare time is occupied with playing golf (obviously), hunting, and "your usual husband, father, homeowner duties." He still enjoys good relationships with a few of his pledge brothers, even though they are now spread out around the United States. Hopefully, he still doesn't tell them they're "all a bunch of pigs." ©

Woodland Country Club 100 Woodland Lane Carmel, Indiana (317) 846-2588 Major credit cards accepted

Members and guests only Reciprocity arrangements available



hen Nick and Nora Charles of "Thin Man" fame changed trains in Chicago in the thirties, surely they dined at The Pump Room. Today, they would more than likely go to Gordon, Why? Because, first, owner Gordon Sinclair, Michigan State '57, doesn't duck responsibility. His name is over the door and has been since he opened the restaurant in 1976. Second, he is a legacy from an era when America's great restaurateurs possessed the pizzazz and charm to win, and retain, a loyal clientele. Despite the noteworthy food and brilliant chef Keith Korn, Gordon is a place for people to enjoy themselves, not a house of culinary worship.

Not to say that the food is anything but spectacular. While the menu retains the original Artichoke Fritters that have become a signature dish, the food is, to use a word not often uttered in haute cuisine circles, likable, and the flavors in which Korn takes such pride are downright enticing. Mention his combination of mashed potatoes and lobster, barbecued squab or pan-roasted salmon fillet, and customers smile with pleasure. Elsewhere among appetizers are ravioli filled with rabbit forcemeat and served with fennel confit in a reduction of wine with candied orange and lemon thyme. Less complex is tuna tartare, formed into a timbale and napped with cucumber and mango hash, surrounded by a ring of pureed avocado.

Since Sinclair is a believer in the restaurant as theater, it is appropriate to look first at the one-of-a-kind dining room. Just inside the door is a plaster of paris St. Bernard. Behind him is a grand piano, its top covered with framed photographs and a vase of beautiful flowers. Outsize pillows are scattered underneath. The drapes, which are offwhite and hang in classic folds, are held in place by plaster of paris fists. On the back wall is a mural, an homage to painter Jules Pascin. Tiny white Christmas lights run around the ceiling, but there is modern



track lighting, too. Waiters are dressed French bistro style, in white shirts, aprons, suspenders and bow ties. The customers who frequent Gordon are

stylish, "sort of svelte," says Sinclair. So "light" and "fresh" are important words in the waiters' descriptive vocabularies. And they aptly describe Gordon's sophisticated, contemporary cuisine, which is prepared with organically grown ingredients.

"I like unexpected flavors, taste surprises," Gordon says. "We're known for tongue-in-cheek touches in the decor. I want the same cleverness in our food. For presentation, I prefer studied nonchalance over symmetry. I've learned to give my chefs free reign—within the context of what I want, of course."

What he wanted was very unclear when, in 1975, Gordon left a public relations job and set about looking for a new career. At Michigan State, his original field had been economics. After a year of post-graduate study in France, he returned to the U.S. to work for General Motors as a traveling science lecturer. He moved to New York City in 1970 to work for a consulting firm and later an international advertising agency. In 1973 he returned to Chicago. An offer to become a partner in a restaurant fell through, but he decided to learn the business anyway.

"I got a job working as part-time captain and maitre d',' he says. "It was great. I felt comfortable serving people and didn't get embarrassed when old colleagues came in as customers. I had fun and wore out a tux in 11 months."

Next came the big step, his own place. He had heard the classic advice that the three most important factors in a restaurant's success are location, location, location. He didn't ignore this; he just couldn't afford to act on it. Instead, he invaded a fringe neighborhood now called River North and, in August 1976, opened a small but classy storefront restaurant in what had been the coffee shop of a down-at-the-heels hotel.

"I wanted a place that would feel comfortable to 25- to 35-year-olds," Sinclair explains. "Yuppies hadn't been invented yet, but I knew I was seeking people who were young, fun and had high disposable incomes."

"In those first days I was flying by the seat of my pants," he says. "My cleaning lady was my pantry girl, for goodness sake. But when John Terczak, a pro who really knew how to cook, joined us, things got easier. Then a write-up about us appeared in the Sunday magazine of the *Chicago Tribune* with the headline, 'A Taste of New York.' That's all it took."

By the end of 1984, it was time to move. The neighborhood had perked up considerably, so Sinclair relocated just a few doors south on Clark Street. he reopened with more space, two lovely private dining rooms and a new, grown-up



image. His original customers, now corporate leaders and fashion trendsetters from the nearby Merchandise Mart, had grown up, too.

"With the new location," he says, "I decided we were too old for red shoelaces—that it was time to take off the sneakers and put on dress shoes."

What didn't change, and still has not, is his commitment. "The thing that always is present for me," he says, "is a concern for pleasing people. If a flower on the table is dead, I take it personally and assume the customers are saying, 'Gordon isn't taking care of things.' We have a regular audience of particular people and I am obsessed with meeting their expectations. So I worry that people will be disappointed. I want the restaurant to be every bit as fresh as the flowers, to always have a fresh approach to itself."



In 1990, the restaurant bought a 10acre farm in Harvard, Illinois, where he raises produce for his restaurant. Sinclair says, "I'm growing my produce organically, without herbicides or pesticides. It's cleaner and healthier, though not as productive. It's all going to my restaurant. In peak months, about 30 percent of the restaurant's produce potatoes, root vegetables, eggplant, herbs, lettuces—comes from the farm. I recently added a greenhouse for early seedlings and year-round herbs.

"Vegetables, particularly greens, will be the food of the next decade. We'll be eating more green stuff to stay healthy and avoid cancer. We'll be tossing down vegetables along with vitamin E to get rid of those awful toxins the technocrats are feeding us. We'll increasingly find the exotic effects of genetic engineering giving us lots of different kinds of the same thing, new mutative varieties."

To further enhance the quality of his patrons' dining experience he began asking them to check portable phones at the door. But he countered with other services and capitalized on the publicity. He even ran an ad in Chicago magazine saving, "It's true that I've outlawed cellular phones. I was always taught that it's impolite to talk with your mouth full." But when executives come to Gordon for a more leisurely full business lunch, the bartender will act as their switchboard operator, answer an incoming call and let the guest take the call at the end of the bar, which is set up with pens, legal pads and a calculator.

Gordon has continued to expand his presence. In 1984, Sinclair's American Grill opened in Jupiter Bear, Florida. Recently, Gordon unveiled his newest restaurant concept, Cafe Gordon. Located at 100 East Chestnut Street in the Heart of Chicago's Gold Coast, this casual cafe has drawn a faithful neighborhood crowd, as well a providing room service to the Tremont Hotel next door. Open for breakfast, lunch, and dinner every day, the cafe offers simple yet elegant food, featuring wood-fired flatbread pizzas, coupled with Gordon's attention to service. It is the latter which has attracted a patrons' list of the I Belli including Bacall, Colbert, Hackman, Joel, Kingsley, Lansbury, Minelli, Nureyev, Picasso, Stapleton, Warhol and Winfrey-to name a few.

Sinclair himself has become a national figure in the restaurant world; his many recognitions include founder and chairman emeritus of the American Institute of Wine and Food's Chicago chapter and National Board Member, James Beard Who's Who of American Cooking Award, Nation's Restaurant News Hall of Fame Award, Chicago Magazine's "Critic's Choice", Restaurants and Institutions' Ivy Award, Auxiliary Board Member of the School of the Art Institute of Chicago, and co-owner of RESNETTM, nation-wide restaurant reservation and information system. ©

Gordon 500 N. Clark Street Chicago, Illinois (312) 467-9780

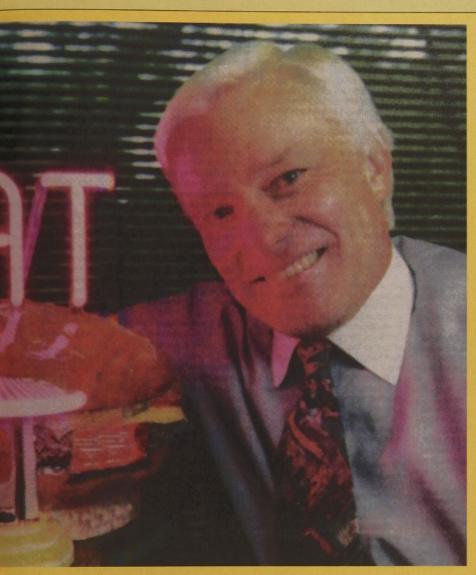
MC/Visa/AMEX/ Discover/Diner's/JCB/ Carte Blanche



At the Helm

E'S THE COMPETITIVE restaurant executive maneuvering for an edge. The cagey tennis player anticipating every shot. The prototypical Type A who wakes up in the middle of the night to jot down an idea. Ron McDougall prides himself on staying a few plays ahead.

As Brinker International's hard-nosed strategist, **Ron McDougall**, *Wisconsin* '64, likes quoting military and sports leaders, ranging from Karl von Clausewitz to Case Stengel. He once described his company's philosophy of clustering its restaurants to "digging



of Brinker International

foxholes in the market," and its advertising as "air cover." During a brief stint as head of marketing for Burger King in the early 1980s,he launched the much ballyhooed "Burger Wars" ad campaign against McDonald's.

After stints within the competitive world of packaged foods with such corporate titans as Proctor & Gamble, Sara Lee and Pillsbury, in 1974 a headhunter suggested he meet with Normal Brinker, already considered a legendary entrepreneur. McDougall suggested that restaurants could be marketed like packaged goods and Brinker liked the enthusiasm, imagination, directness and ideas of the bright 32 year old.

Ron McDougall hitched his star to Norman Brinker's entrepreneurial vision and he's been having fun ever since. In the meantime, the Brinker/McDougall partnership has rewritten the rules for the restaurant industry, pioneering the casual-dining concept that has been the hottest idea in the restaurant industry in recent years. Together, they created Bennigan's, Steak & Ale, acquired and expanded Chili's, and expanded the chain to include Romano's Macaroni Grill, the Regas Grill, Cozymel's, Corner Bakery, On the Boarder, Spageddies and Grady's American Grill.

In 1993, Brinker's chairman suffered severe trauma to the brain stem after a collision during a polo match. As the acting chairman, McDougall summoned the troops and sent the message to charge full speed ahead.

That year, they opened 20 new restaurants and increased pre-tax profits 42% and by the time Brinker had returned, McDougall had garnered *Restaurants and Institutions* magazine's coveted Executive of the Year award.

In the summer of 1995, Brinker announced his permanent retirement and McDougall's ascendancy to the chairmanship. At the company's annual meeting this fall, McDougall commented, "We've got to get the business back on track-If we have the right game plan, the bottom line will follow and the stock price will follow that." Part of McDougall's strategy is to sell or convert under-performing chains such as Spageddies Italian Kitchen and Grady's American Grill. Maggiano's is being expanded and the design for each restaurant is being tweaked to reflect the architecture of the locale. Combined the success of each should help the company reach its 1999 goal of \$2 billion in annual sales and nearly 100,000 employees.

Brinker's wife comments that "he moves so fast intellectually that it's probably one of the things that would also be a weakness. When other people can't keep up with him, he gets a little impatient. His mind never stops. He tosses and turns at night because he's thinking."

The best part of his job,he says, is watching his employees grow and develop. The part he likes least is lobbing Congress on issues affecting the dining industry.

He is always following the competition. He and his wife eat out nearly every night—sometimes in a competitor's establishment—but more often one of their own. "A lot of people don't use their own products that much," he says. "You've got to use your own product. That's what it's all about."

As for his own job performance, he is no less demanding. "My goal is to make this a legendary company." ©





When it comes to burger wars these two Delts have stepped up to the plate

N THE FEW SECONDS IT TAKES you to read this sentence, more than 300 McDonald's hamburgers will have hit the grill somewhere in the world. Indeed in the 33 years since McDonald's was born, over 60 billion hamburgers have been dished up and gobbled down. But the statistics don't stand still very long since the McDonald's slings are polished off at the rate of 12 million

every day. There are currently more than 10,000 McDonald's restaurants worldwide. New McDonald's are proliferating at a rate of one every 17 hours. Worldwide sales last year exceed \$12 billion—considerably more than its closest competitor.

Behind the gold of the golden arches lurks a food empire on a scale never seen before, where over six percent of the U.S. population eats every day. There's quite a daily shopping list—130,000 tomatoes, 79 tons of lettuce, 156 tons of cheese, 12 million pickle slices—plus 10 tons of sesame seeds. Worldwide, the outlets consume almost 1.4 million pounds of beef a day and every 24 hours, around 447,000 pounds of chicken are turned into McNuggets.

McDonald's was the brainchild of Ray Kroc, a salesman who survived the Depression peddling paper cups. In 1954, while selling a milkshake machine that mixed five shakes at a time, Kroc came across a San Bernardino, CA hamburger stand that was using eight of the monsters to make 40 shakes at a swipe. And, with those shakes, customers also bought piles of hamburgers and fries. What the owners, Dick and Maurice McDonald, had devised, Kroc concluded after visiting the operation, was a simple formula for success: speed of service, uniformity of taste and a simple, no-frills menu.

He persuaded the McDonald brothers to let him franchise the McDonald's stand. In April 1955, at age 52, Ray Kroc opened his first McDonald's in a Chicago suburb.

In 1961, he offered the McDonald brothers \$2.7 million to buy the whole deal. They agreed; they simply weren't interested in managing a national chain. When Kroc died in 1984 at the age of 82, he was worth hundreds of millions of dollars.

Most who have taken on franchises have flourished as well. With sales per store systemwide averaging \$1.37 million a year, a profit margins to owners running 5 to 15 percent, a little arithmetic reveals an income that even a corporate executive would envy. A McDonald's executive was quoted as saying "Ray Kroc has probably created more millionaires than anyone else in history."



Start-up costs for a McDonald's restaurant franchisee run a hefty \$375,000 plus, with 40 percent required up front in cash. The company wants assurance that a prospective franchisee has the wherewithal, the motivation, to mind the store. One of the those, who would prove phenomenally successful, was **Bob Charles**, Wabash '59.

Things have changed since Charles arrived in Boulder to lend a helping hand back in 1965. Back then nothing on the menu cost more than a quarter, hamburgers and french fries cost 15 cents, employees earned 95 cents an hour, the restaurant had no indoor seating and Big Macs didn't exist. In those days, Charles' duties including lugging 100-pound sacks of potatoes into the basement and tallying inventories on the back of an envelope.

Charles estimates his restaurants have served more than 50 million burgers and employed more than 50,000 people in the last three decades. Each of his McDonald's has from 40,000 to 80,000 customers each month and up to 4,000 daily. Known as a boss who likes to challenge his employees, Charles has made opportunities for those who have excelled. Five of his former employees have gone on to work at McDonald's Corporate headquarters in Oak Brook.

Perhaps the key to Charles' successful run with McDonald's has been his unwillingness to rest on his accomplishments. A perpetual goalsetter, Charles constantly asks himself how he can improve his business. And when he doesn't have the answers, he sought them out in the community. When he was still new to the business, he would pick the brains of local executives to find out how each one ticked and why each was successful. Charles also made no bones about tapping other resources in the community, including friends, business associates and even competitors.

While bouncing ideas off the advertising executive in the late 1970s, Charles invented the Happy Meal. The made-for-kids meal package featuring smaller sizes and a novelty toy is the No. 2 seller on the McDonald's menu behind the Big Mac.

"You don't have to memorize what's in the library, you just have to know how to get it," Charles said in a recent interview. "You don't have to solve everything yourself. I think one of the smartest things a business person can do is use the resources that we have. I think people get caught up that it's wrong to ask for help. I've never been embarrassed to ask for help. That kind of assistance is invaluable."

That's not to say he hasn't thrived on instincts and stubbornness, too. In the early 1980s after a local mall expanded, one of his stores was swamped with business, especially through the drive-up lane. Knowing customers would eventually go elsewhere if it meant waiting in a line of a dozen cars, Charles approached the corporation with plans for a double drive-through facility.

Headquarters frowned on the idea, but that didn't stop Charles. He built the country's first two-lane "drivethrough," and one night in 1986, the restaurant set a "world record" by serving 391 customers on wheels in one hour. His creative foresight with the "drivethrough" later earned him a lifetime achievement award from McDonald's, the only time the distinction has been handed out.

Having recently sold the majority of his burger empire, Charles certainly doesn't have to work. But money has never been the driving force behind his entrepreneurial zeal. Active in his community, he has developed a special affinity for the schools and a desire to see kids succeed. Every year his company has funded nearly \$20,000 in scholarships for employees, local high school students and students at the University of Colorado's College of Business. He has also paid for general equivalency diploma programs for employees who left high school prematurely, and he developed a workstudy program called McPride to keep kids from dropping out of school.

But what about the rest of his free time? He admits he has often wondered what it would be like to play golf every day until he got bored, but stops daydreaming because he's pretty sure it would take only two or three weeks. Last January, he was away from his business for more than 12 straight days for the first time in 30 years.

"I have to make sure I don't start fooling around so much that I lose my focus," Charles joked. "You can do that for a while, but when you're done, you're terribly frustrated. That's one of the reasons I don't think I could not work. There are still a lot of projects I want to work on and a lot of ways I think I can improve the business."

"Ray Kroc started McDonald's when he was 55. If I use him as a model, life has just begun. I just don't know what it's going to begin as."

ACK IN 1960 when the leaves began to turn red, orange and yellow in eastern North Carolina, Wilbur Hardee wondered if the quick service restaurant he was about to open would be popular. After all, his restaurant would have no dining room, no waiters, and no waitresses. And it would feature a limited menu consisting only of hamburgers, fries and drinks.

Having vision, determination and willingness to apply plenty of hard work, Wilbur Hardee crossed his fingers and opened his restaurant about 11 o'clock. By noon, he had sold several dozen hamburgers, orders of french fries and drinks, and a few of his thick milk shakes.

Indeed, customers welcomed the new drive-in restaurant with open arms. During his first three months of business, Wilbur Hardee's net profit averaged about \$1,000 a week. "That was big, big money back then," he recalled.

The popularity of the busy restaurant reached the attention of two Rocky Mount businessmen. They decided to make the 50 mile trip to Greenville to see why people were eating at Hardee's versus



going to nearby full-service restaurants.

Said one, "People were lined up at the walk-up window for most of the day. We pooled our resources and convinced Wilbur Hardee to join forces with us."

Little did the entrepreneurs realize that they were about to incorporate what would eventually become one of the world's largest chains.

At the company's tenth anniversary in 1971 the company had grown to 285 restaurants in 18 states with systemwide sales of \$125 million. "This is only the beginning," predicted a founder. "We are still going strong. During the next decade we expect to become a giant in the fast-food industry."

He was right. Just about a year later, Hardee's acquired the 200+ restaurant chain of Sandy's, based in Kewanee, Ill. with the buyout, Hardee's now operated 633 restaurants in 33 states.

Joining the company through the Sandy's buyout was its president, **Jack Laughery**, *Iowa '57*, (*right, seated*) who moved to Hardee's home office as executive vice president of operations and shortly therafter, was appointed president and chief operating officer. In 1980, and up until his recent retirement, he served as Chairman of the Board. When Hardee's was acquired by Montreal-based Imasco Ltd in 1981, Laughery was elected to its board of directors, while continuing to serve as Hardee's chairman, president and chief executive officer.

During Laughery's tenure, the restaurant chain grew from 909 units to 3,291, including the 648-unit Roy Rogers chain which was acquired from the Marriott Corporation in 1990, with sales over \$3 billion and an average compound earnings growth of 22%.

Within the foodservice industry, his accomplishments are legendary. In 1980, he received the North Carolina Restaurateur of the Year Award, and in 1981, the prestigious International Foodservice Manufacturers Association Gold Plate Award for his outstanding achievements-the highest honor within the foodservice industry. In 1983, he received Restaurant Business magazine's Leadership Award; and in 1987, he was honored as Man of the Year by the Multiple United Food Service Operator, sponsored by Nation's Restaurant News. In May of 1992, Laughery was inducted into the College of Diplomates of the National Restaurant Association's educational foundation-one of the highest honors conferrable that recognizes outstanding contributors to the foodservice industry who have actively supported the advancement of professionalism through education.

Looking back, the first time Laughery saw a Hardee's restaurant was in Garland, Texas in 1964. It was an old pagoda-style Hardee's. He was driving along the highway and there was this unusually looking building sitting out there in the middle of nowhere, closed. It was a Hardee's restaurant. "I, of course, had no idea at the time that I would ever be connected with Hardee's."

Laughery categorizes his tenure at Hardee's as exciting yet demanding. He says, "The environment is entirely different, both internally and externally. There is now the necessity to do much longer, long-range planning. There is the necessity to be very sure in introducing to systems or new products because the downside of being wrong is extremely magnified now from what it was then. The lack of time now for oneon-one communication is very frustrating. When you can't talk face-toface, there's always the danger of misunderstanding one another. I assume that all of us, both the corporate community and the franchisees, are going for the same things, which is increased volume, increased profit, and increased dollars. But as you get bigger and bigger, you tend to loose that intimacy of relationships."

Although he has many, one of Laughery's favorite Hardee's stories involves the development of a new hamburger patty. "By giving the customer what they wanted, we came out with a net savings of about \$1,200 per restaurant. They said they wanted thicker hamburgers—we gave them thicker hamburgers. They said they wanted them juicier with a homemade texture and density. Fine, we gave that to them, too."

(The new patty costs about four-cents more each to produce than the old.) "But," he continued, "when the customer got the four-inch patty in a five-inch bun, they said the buns were too big. We reduced it, and saved some money there. Then the customer said the sandwich clam was too big, so we reduced the size of that too, and saved more money. When we got through with all of this, we ended up with a better burger on our menu. But the beautiful part of it was the savings came in response to the consumer's wants and needs-not one of those changes was made to say we've got to cut costs."

Though he has since retired, during Laughery's term he molded the company into an international giant, and one of the top performing corporations in the foodservice industry. As the current CEO of a chain of bagel shops, he will bring the same forward thinking, serviceoriented approach to penctrate yet another aspect of the competitive foodservice arena. Who knows? A "Bagel Wars" feature may not be far off.





Plante



Stokes



Klein

Editor's Note: The response to the "Who's Who in Entertainment" feature continues to bring talented Delts to our attention. If you or alumni from your chapter have not been mentioned yet, please write Jay Langhammer in care of the Central Office.

GREG BOEGNER, Texas '83—Director of Program Acquisitions for CBS/Fox Video with responsibility for acquiring programming for release on home video. Also supervises

on h

production of original programming such as the 1996 releases "Claudia Schiffer's Perfectly Fit" and "Bruce Jenner's All American Workout". Began career as a media producer at NASA's Johnson Space Center, producing live television of the space shuttle missions and documentaries. Later joined Warner Bros. as Director of Non-Theatrical Programming and was responsible for such videos as "Ali MacGraw's Yoga Mind and Body", "Body by Jakes's Back to Basics" and the "Predators of the Wild" nature series.

TIM FLEISCHER, Morehead State '76-Television reporter who has been with New York City's WABC-TV since 1985. Also had a four-year stint as anchor of the station's Eyewitness News This Morning. Prior to joining WABC-TV, he worked at stations in Pittsburgh, Buffalo and Louisville after starting his career in Cedar Rapids, Iowa. Has covered such major events as the Space Shuttle Challenger explosion, the child custody trail of "Baby M", the Middle East war (on location), the Pope's visit to New York and, for eleven years, the ongoing medical research

battle against AIDS.

CRAIG KLEIN, Southeastern Louisiana '83-Trombonist with Harry Connick, Jr. Orchestra (1989 to 1993) who now leads his own band. Helped form New Orleans' Storyville Stompers Brass Band in the early 1980's and has also worked with the Dukes of Dixieland, The O'Jays and the Jimmy Maxwell Orchestra. Auditioned for Connick over the phone in 1989 and was hired on the spot. Later toured all over the U.S., Europe, Japan and Australia and appeared on most of the late night TV talk shows. In addition to playing on Connick albums "Blue Light, Red Light" and "When My Heart Finds Christmas", Klein has also played on albums by Dr. John, Lillian Boutte and Chuck Carbo.

MICKEY LIDDELL, Oklahoma '84— President and co-founder of Banner Entertainment (in 1993), a leading film production and talent management company whose clients include Ricki Lake, Bill Paxton, Brendan Fraser, Elijah Wood, Annabeth Gish, Edward Norton and Parker Posey. Banner has a first-look deal with Touchstone and Walt Disney Pictures on their projects and Liddell is co-producer of the upcoming film "Traveler" (with Bill Paxton), which began shooting in late November.

RICHARD NORTH PATTERSON, Ohio

Wesleyan '68, toured in November and December, promoting his new novel "Final Judgement". The NBC-TV miniseries "Degree of Guilt" ranked in the week's top 20 shows and combined the storylines of Patterson's two previous hit novels "Degree of Guilt" and "Eyes of a Child".

ROBERT PETERS, Oklahoma '83— Motion picture actor who has appeared in "Wild Bill", "The Last Seduction", "In the Line of Fire", "Heart and Souls", "Panther", "Hard Bounty", "Chaplin", "Wilder Napalm", "Kansas" and 1996 releases "Mulholland Falls", "Freeway" and "Traveler". TV work includes Showtime movie "Ruby Jean and Joe", two episodes of "Red Shoe Diaries" and movies of the week "Young Indiana Jones" and "Without Warning". Peters has also done national commercials for Pizza Hut, Cigna and Campbell Soup.

HANK PLANTE, Michigan State '68— Emmy and Peabody Award-winning reporter and anchorman for KPIX TV, the CBS affiliate in San Francisco. Began career as a print journalist in Washington, DC before working at TV stations in Minneapolis, Houston and Los Angeles prior to joining KPIX in 1986. Awards include local and national Emmys and the Peabody as part of KPIX's "AIDS Lifeline"

reporting team.

TIM STOKES, Idaho '83-Senior segment producer the last three years for ABC-TV's successful "America's Funniest Home Videos" and the first person hired (as screener/ researcher) when the series began in 1989. Has viewed tapes and interviewed over 11,000 people who submitted home videos to the show. Began career in by doing odd jobs at a California studio and working as an extra on "Days of Our Lives" and the "The Young and the Restless". Also performed as a standup comic in West Coast clubs for a year and did audience warmups for "Mama's Family" and several game shows. Prior to joining "America's Funniest Home Videos", Stokes worked in production for CBS-TV's "The Home Show" and ABC-TV's "Incredible Sunday".

DREW CAREY: The Working Man's Comic

WW ABC-TV show, comedian Drew Carey, *Kent State* '79, has become the role model for millions of working class people. As the star and co-creator of "The Drew carey Show", the former waiter and Marine Corps reservists plays an assistant director of personnel at a department store in his actual hometown of Cleveland. A typical evening out for him and his three single buddies is spent at a local watering hole.

With his trademark crew cut, horn-rim glasses and Everyman demeanor, Carey takes on an antiyuppie appearance and objects when critics compare how show with trendy urban sitcoms such as "Seinfeld" and "Friends." He says "We are going for the same demographic (18-49)-but comparing us to those shows is like saying 'Moby Dick' and 'Mutiny on the Bounty' are the same because they both took place on a ship."

After finishing a six year stint as a Marine reservist while working odd jobs, Carey started writing jokes for a disk jockey friend and later developed his own standup act in Cleveland. After several years, he made two 1987 appearances on "Star Search," moved to Los Angeles, then made a breakthrough appearance on "The Tonight Show" in 1991, leaving Johnny Carson and the audience in stitches. The performance was selected for the "Best of Carson" home video.

That appearance helped turn Carey's career around and he had the "Drew Carey: Human Cartoon" special on Showtime in 1993 in addition to becoming more popular on the comedy club circuit. A year later, he had a co-starring role on the NBC-TV sitcom "The Good Life" for a season then worked as a writer on NBC's

"Someone Like Me", where he met Bruce Helford, the co-creator and executive

producer of "The Drew Carey Show." The two decided to establish a sitcom around Carey and ABC, the first network they pitched, jumped on the idea and asked them to do a pilot.

Carey would like to eventually make the leap to the big screen as an actor, writer and producer. But he also would be happy with a long run and TV and then a life of leisure back in Cleveland, where he purchased his childhood home with money made from filming the pilot. Carey continues to be a big supporter of his alma mater and was grand marshal of Kent State's homecoming parade in 1994. **Barkley, Mark,** *Ball State* '86, was promoted to the office of president for the Bloomfield State Bank in Indiana. Mark represents the fourth generation of his family to manage the bank.

Birnbaum, Adam, American '95, was recently promoted to business manager for the Princeton-based Hillier Group's Washington, D.C. regional office. Hillier is the nation's fourth largest architectural design firm.

Brosky, Judge John,

University of Pittsburgh '42, was honored by the Commissioners of Allegheny County by having August 24, 1995 declared "General John G. Brosky Day" and presented the "Pride of Pennsylvania Award", a prestigious tribute given only four times in the past 25 years. Judge Brosky, a retired general from the U.S. Air Force, was honored for serving as Chairman of the Western Pennsylvania Coalition which saved the 911th Airlift Wing and the Army Kelly Support Center from being closed by the Secretary of Defense.

Cairns, Mike, Case Western Reserve '85, recently accepted a job as manufacturing engineering specialist with Chrysler's Auburn Hills, MI facility.

Clauer, George III,

Louisiana '71, has been installed as president of the Louisiana Mediation Association, Inc., a statewide association of private dispute resolution professionals. Dunker, Roger, *Iowa '69*, has been elected president of the Life Insurance Companies of Life Partners Group in Denver, CO. Previously, he was president of Prudential Select Life Insurance Company in Newark, NJ. He and his family live in Castle Pines, CO.

Duke, Tom, Westminster '55, was named director of public relations for Jackson-Dawson Marketing Communications, Greenville, SC. He was formerly senior vice president/public relations for The Urda Company in Akron, OH.

Farah, Karam, Arizona '89, will be getting married to "Nadine" on July, 25, 1996 in Amman, Jordan.

Furnish, Paul, Butler '59, recently returned from a $\Delta T\Delta$ and INTRAV sponsored trip titled "Three Great Rivers of Europe".

Gutwein, Andy, Purdue '92, was married to Linda Sychowski in August. In May, he graduated from The George Washington University Law School and is working for the Bennett Law Firm in Indiana.

Haskew, Jerre, Tennessee '62, president of the Haskew Company, a private investments consulting and market research firm, cohosts Sport Talk, a popular radio call-in show in Chattanooga, TN. Featured in Sports Illustrated and the John Madden Sports Report, it has been repeatedly named the best sports talk show in Tennessee by the Associated Press. Heritage, William, Jr., Duke '66, has joined the Grand Rapids law firm Wheeler Upham, P.C., as a shareholder and member of its board of directors. He will continue his practice of business, corporate and international law in his new firm.

Krummel, Forrest, *Butler* '75, has become the pastor of the First Presbyterian Church of Burlington, IA.

Kuzmanovic, Tomislav, Wisconsin '85, has been elected a partner in the Milwaukee office of the law firm of Hinshaw & Culbertson. This firm concentrates on complex litigations including

product liability and civil

rights cases.

Lowther, Ed, Missouri '56, has been appointed to the advisory board of the University of Missouri's Marketing Department.

Muelhaupt, E.C. III, Brown '89, received his MBA from the Kellog School of Business at Northwestern and is a health care consultant for Booze Allen Hamilton's San Francisco office.

Prosise, Randall, S.E.

Oklahoma State '94, accepted a pilot position with Executive Flight, Inc. in Wenatchee, WA. Executive has a fleet of Lear and Citation jets flying private charter and on-demand air ambulance out of Wenatchee, Seattle and Juneau, AK.



BARKLEY



BROSKY

Heminger Selected as First Chair-In-Residence

The University of Findlay has elected Edwin L. Heminger, *Ohio Wesleyan* '48, chairman of the board and publisher of Findlay Publishing Co., as the Dana Chair executive-in-residence for the fall 1995 semester.

The chair was established through a gift from the Dana Corp., and is the first endowed chair in the university's history.

Heminger is serving as a member of the business faculty this fall, lecturing to both undergraduate and graduate business programs. He will discuss current issues pertaining to business education and communications. A graduate of Ohio Wesleyan University, Heminger earned his master's degree in journalism from Northwestern University.

Heminger served as director of The Associated Press from 1985-94 as well as director of Inland Press Association and the American Newspaper Publishers Association. A member of the University of Findlay's board of trustees since 1976, Heminger received an honorary doctorate from

UF earlier this year.

Shiv K. Gupta, director of the university's business program and professor of business strategy and economics, said securing Heminger for the Dana chair is significant for the university and its business students.

"This will have a positive impact, as the interaction between the business executive and the student can be on a one-to-one basis. Otherwise, students would not have the opportunity to learn from an internationally known leader in the profession," Gupta said.



ZARIFIS

Neice, Shawn, West Virginia '92, has been named a professor at McDonald's Hamburger University

Oviatt, Timothy, South Dakota, '72, has accepted a gubernatorial appointment to head the Division of Trade and Foreign Direct Investment in the Governor's Office of Economic Development. He is to initiate a plan to attract foreign business interests to South Dakota.

Reaves, Bill, Oklahoma State '86, has been promoted to key account manager for Hershey Chocolate U.S.A, responsible for business development and promotional marketing for all Hershey USA confectionary items. He and his family have relocated to the Dallas/Fort Worth area.

nam Louisiana State '82, has formed the law partnership of Fleming & Rosamond, L.L.P. in Metairie, LA, specializing in insurance defense, toxic torts, medical malpractice and personal injury litigation.

Schoulberg, David, Central

Florida '94, has been named national production coordinator for Ticketmaster, supervising the production of over 127,000,000 tickets with sales of over \$1.4 billion.

Schweinfurth, Carl L., *Bethany '52*, received the

Bane Award for Humanitarianism from Illinois Governor Jim Edgar. Schweinfurth, chairman of Mercantile Bank of Mt. Vernon, was cited for forming a steering committee that used United Way guidelines to rebuild a community fund campaign.

Sinclair, Wayne, West Virginia '68, was elected executive committee chairman for The Health Care Liability Alliance (HCLA), a coalition of physician, hospital, insurer, pharmaceutical and other health care groups.

Wortman, William, *Duke* '56, will be retiring from his OB-GYN practice in

December. He is working for a large regional law firm as medical investigator in their medical liabilities department.

Zarifis, Tony, South Dakota '60, has earned the Chartered Life Underwriter (CLU) diploma, a professional designation from the American College, Bryn Mawr, PA. He is with the Irvine, CA office of the Equitable Life Assurance Society of the United States.

Zweifach, Scott, *Tufts* '85, has begun his career as an investment broker and is attempting to establish ice hockey as a sport at St. Andrew's School, the filming site for *Dead Poets Society*.

A Stable Influence

D rother **Al Corrado**, *Ohio '51*, enjoyed his D fraternity experience so much he named his horse after it. Shown in the Winner's Circle at the Thistledown racetrack is Corrado, (in brown jacket) with "Delt House." A former president of the Ohio Thoroughbred Breeders and Owners Association, "Delt House's" half brother "Star of the Night" was named the 1992 Ohio Horse of the year. At the \$100,000 Queen City Oaks, held last July at River Downs in Cincinnati, Corrado's other horses, "Double Your Fun" and "Cut The Cuteness" hit the wire simultaneously. Fellow Ohio Delt, John Galbreath's Darby Dan Farm established the reputation for excellence in breeding with his horse Chateaugay, the 1963 Kentucky Derby winner.



Heads Up— Safety Firm Finds that Life can be a (Laser) Blast

By Jennifer Rampey

efore Hollywood came knocking, **Robert Harshaw**, *Texas Christian '79*, never could have imagined steering his transportation software company into the laser-

tag business. "Clearly it's a different market than aviation," said Harshaw, whose Heads Up Technologies is 11 years old. "What's different is the customer. In aviation, you know what to expect. The customer expectations (in laser tag) are not as developed as they would be in aviation."

Heads Up has been developing hardware and software for mass transit for more than a decade. The company has a digital checklist management system that can talk an airplane pilot through hundreds of checklist items before take off—a task that often is hurried and, if neglected, could lead to a crash.

The safety product, as well as other transportation-related software, is beginning to gain acceptance in the margin-conscious airline industry. The company also developed passengerbriefing systems that inform airplane passengers about the rules of flight.

A few years ago, MCA Universal Studios approached Heads Up and asked if the company would use its expertise with laser optics to make a laser-tag game. Heads Up developed *LaserTrek*, a computerized game that controls sound, flashes of red laser and points players earn as they make their way through a dark, 5,000-square-foot arena.

Harshaw said the product is attractive for game centers where arcade games have lost players, and players want the excitement of interactive play.

The company focused on the technology needed to make the game as real as possible, Harshaw said, not so much on the game as an entertainment product. To keep costs low, the company outsources welding and circuit board assembly.

The product includes vests players wear and guns they carry. If a player is shot, the vest vibrates. Giant targets with thousands of lights are suspended over the gaming arena. Ultimately, players want to hit the biggest tag in the center, which shoots back if hit.

While lasers seen in movies often are provided by special-effects wizards who add their magic after footage is shot, *LaserTrek* guns actually send a red beam through the barrel.

The system costs between \$150,000 and \$300,000, and is featured in game centers in Tulsa, OK, Little Rock, AR, Chicago, Montreal and Japan, will soon open in Thailand. Harshaw said the demand for the game in Asia, where guns are outlawed in many countries, seems insatiable.

Heads Up, with 32 employees, has had many changes this year to respond to demands for its products. The company moved from 3,000 to 17,000 square feet in May, doubled its shipments for everything and hired 12 people.

Harshaw is a Fort Worth native who said he has never gotten use to Dallas. Sometimes he talks of moving the company to a small city. "But you never would have run into these things that mean opportunity," Harshaw said.

—Reprinted with permission from the DALLAS BUSINESS JOURNAL

Heads Up Technologies founder Robert Harshaw is reaping millions of sales from a laser-tag game.



erhaps no poem is more well known than "Desiderata." At the same time, perhaps no man is more obscure than its author, Max Ehrmann, *DePauw 1894*. A century after his graduation, we take a look at the life of excellence which Ehrmann sought—and found.

On September 26, 1872, Max Ehrmann was born in a small brick house in the 600 block of North 4th Street, in Terre Haute, Indiana, the fifth and last child of German



A Life of Excellence

immigrant parents. His father had fled Germany in 1848, following the unsuccessful Bavarian rebellion, and eventually settled in Terre Haute. Maximilian Ehrmann, a cabinet maker for the railroad, provided his family a comfortable home, but more significantly, he gave his children an example of integrity and devotion. As his youngest son recalled after the father's death, "He was a diligent, loving father and he did all in his power to show us the true path of life—industry, honor and the forward look. My mother once told me she had never known him dishonorable in word or deed."

In this close-knit family a love of the arts flourished. Ehrmann's most vivid memories included his mother's reading aloud from German classics and his father's reciting the poetry of Schiller, whose bust was proudly displayed in the Ehrmann home. Also, the church was a compelling force in their household. Each Sunday, the family attended the German Methodist Church, the children returning in the afternoon for catechism. Thus began the spiritual questions that Ehrmann would ponder for a lifetime. Though the events of the coming years, specifically his studies of science, would move him more and more toward a humanistic position, he never lost his rever-ence for "Jesus the philosopher" or his faith that "the universe is unfolding as it should." Despite his unorthodox views, Ehrmann was regarded by all who knew him well to be a deeply religious man.

Ehrmann received his introduction to some of the grimmer aspects of life—war, injustice, human suffering from his maternal grandfather. Grandfather Lutz had fought in the Bavarian rebellion and could still recall vividly the scenes of carnage, privation, and religious persecution. These tales, though terrifying, resulted in Ehrmann's early passion for the study of history and his initiation to a world of chaos and brutality.

By the time Ehrmann had reached college age, the coalmining prosperity of his oldest brother, Charles, made it possible for him to enter DePauw University at Greencastle, Indiana. He found a congenial atmosphere there, playing an active role in the life of Beta Beta Chapter of Delta Tau Delta and serving as editor of the DePauw Weekly. But most important, the wooded campus, intellectual aura, and pervasive tranquillity stimulated his idealism and brought him to what was perhaps the pivotal decision of his intellectual life which he later captured in his iournal:

"I remember once, in the dreamy anxious days of my youth, having climbed the only tower at DePauw University, I looked westward toward my native city and lifted my hands in a vow that I would dedicate my life to some great cause, that my native city might be proud of me... I promised God to be gentle all my life and to pursue only high ideas, even though I should remain poor. Here it was I looked into the face of night and resolved to try to write beautiful books."

Ehrmann remembered that pledge always and remained faithful to it.

Thereafter, DePauw remained his "spiritual home," to which he returned frequently during his lifetime for inspiration and renewal.

Following his graduation from DePauw in 1894, Ehrmann entered the School of Philosophy at Harvard where he spent two years specializing in law and philosophy. The pretentiousness and regional snobbery of the "Harvard men" was amusing to the idealistic Hoosier and provided the material for some of his satirical sketches written for the *Boston Herald*.

Upon leaving Harvard, Ehrmann was at the crossroads: he could pursue the ideal to which he had dedicated himself at DePauw, or he could use his education for more practical ends.

In 1895 he wrote to his mother:

"Of course you would like to know about my future. I tell you honestly, I would like to know myself. I have hopes to be a writer. I do not tell this to everybody, because thousands of others have the same hopes. But years will tell. If I have any ideas that the world will be glad to read, then I may succeed; if I have not such ideas, then I shall fail. It is a risk, a chance. This much is sure—if I fail, I have my education, and that no man can take away, and with it I ought to be able to make a living. Of course I might study law, and settle down some place and be a successful lawyer and make money, even hold some political office. But what are these things compared with a place in the hearts of people as a writer of good and inspiring books?'

His earlier interest in the ministry had been slowly eroded by his fears that the more orthodox Christian doctrines were too dogmatic and simplistic to allow the intellectual freedom and growth that he now desired. Refusing to compromise his position on the ministry, he passed up this opportunity to teach and write and returned to Terre Haute to lead the precarious life of a poet and philosopher.

Though he worked steadily and somewhat successfully at his art publishing six books in the ten years following his return to Terre Haute, Ehrmann soon discovered that most men did not regard a love of art as an adequate reason for being.

Ultimately, Ehrmann seemingly accepted the sad truth that literature, at least for a time, would have to be an avocation, and returned to the practice of law.

As time passed, his "avocation" began to consume more and more of his time and energy. He eagerly accepted invitations to speak to local groups on literary and scientific topics; and began to travel throughout the midwest giving readings.

The inevitable result of this double life was a severe case of typhoid fever which forced him into a period of convalescence lasting for several months. During this time of inactivity and depression, Ehrmann wrote "A Prayer," which he then threw into the waste basket in a gesture of despair. It was retrieved by a friend to become a message of hope for thousands and to spread Max Ehrmann's name around the world. It was translated into foreign languages, recited on the floor of Congress, and for a brief period of time, given to every convicted criminal in Chicago to contemplate.

Following his recovery, Ehrmann returned to the business world as a lawyer and credit manager for his brothers' overall manufacturing firm. He found that position more compatible to his nature than the role of deputy prosecuting attorney had been, yet he was not content.

Always, he looked forward to the day when he could devote himself wholly to his writing.

By 1912, at the age of forty, Ehrmann had severed his connections with the world of business, determined to devote himself to literature, the only pursuit he had ever found truly rewarding. As he told an interviewer toward the end of his life, "At DePauw I contracted a disease which I have never shaken off. The disease was Idealism. I took it to Harvard with me where I studied philosophy. Because of it I did the thing in life I wanted to do—writing."

In a three-room apartment in Terre Haute, Ehrmann lived the last thirtythree years as he had always wanted to live, as a poet and philosopher. He died three months later.

Ultimately, Max Ehrmann received the recognition and appreciation that he had seemingly longed for in his earlier years. During his final years, his life and work were the subjects of numerous articles and reviews and in June 1945, Terre Haute formally paid tribute to Ehrmann in a ceremony in the Swope Art Gallery.

The friendliness of the man, his tolerance, his sincerity, self discipline, his adaptability to the changing seasons of his life, his respect for the sacred passions of life, his staunch faith in the goodness of life, are all to be found in his most famous work, "Desiderata", written in 1927.

The renewed popularity of "Desiderata" in recent years has given Max Ehrmann a posthumous fame far beyond that which he knew in life. In the last thirty years, the prose-poem has been published by countless newspapers and magazines, including anthologies and textbooks, read on national television and radio shows, reproduced as scrolls and posters and translated into several foreign languages. In 1971 "Desiderata" was

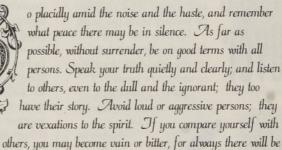
released as a Grammywinning 45 rpm single.

To say that "Desiderata" has been rediscovered or has returned to popularity is to imply that it had at one time virtually disappeared, which is hardly the case. It was used by chaplains during the Korean War, by Joan Crawford in her autobiography and chosen by former statesman Adlai Stevenson for his greeting cards.

In 1918, doubtless oppressed by a sense of futility, Ehrmann wrote: "May I not be ungrateful for the small public that reads and loves my writings. As time goes on, the number may increase. Perhaps even when I am dead, some browser in libraries will come upon me, and, seeing that I was not altogether unworthy, will resurrect me from the dust of things forgotten." In these lines, as he did in so many others, Brother Ehrmann anticipated the future.

—Excerpted from MAX EHRMANN: A CENTENNIAL TRIBUTE by Dr. Richard W. Dowell, Professor of English (Ret.), Indiana State University

Desiderata



greater and lesser persons than yourself. Enjoy your achievements as well as your plans. Keep interested in your own career, however humble; it is a real possession in the changing fortunes of time. Exercise caution in your business affairs, for the world is full of trickery. But let this not blind you to what virtue there is; many persons strive for high ideas, and everywhere life is full of heroism. Be yourself. Especially do not feign affection. Neither be cynical about love; for in the face of all aridity and disenchantment, it is as perennial as the grass. Take kindly the counsel of the years, gracefully surrendering the things of youth. Nurture strength of spirit to shield you in sudden misfortune. But do not distress yourself with dark imaginings. Many fears are born of fatigue and loneliness. Beyond a wholesome discipline, be gentle with yourself. You are a child of the universe no less than the trees and the stars; you have a right to be here. And whether or not it is clear to you, no doubt the universe is unfolding as it should. Therefore be at peace with God, whatever you conceive Him to be. And whatever your labors and aspirations, in the noisy confusion of life, keep peace in your soul. With all its sham, drudgery and broken dreams, it is still a beautiful world. Be cheerful. Strive to be happy. [©] Crown Publishing Co. Reprinted with permission.

s graduation draws closer and closer by the day I find myself looking back over the four years I have spent at Middle Tennessee State University. The countless hours of class. The high levels of stress brought on by tests. The good times and the bad. The experiences I will remember most are the ones I've had in Delta Tau Delta.

Many people have the misconception that a fraternity is nothing more than a group of guys who get together to get drunk and rowdy. This couldn't be further from the truth. My first year at MTSU I wanted to get involved in

an organization. I wanted to meet new people. I wasn't sure what I wanted to join, but I knew I needed to do

something other than attend class.

I visited several fraternities during rush, but I knew I wasn't going to join one. I held the same view as many other people did-a fraternity was nothing more than a "drunk fest." I fell victim to the negative media that fraternities receive. I saw "20/20" episodes SCOTT O'NEILL on fraternity hazing and it scared the hell out of me. Besides, I thought, why should I have to pay for friends?

My sophomore year I worked on campus. A coworker, whom I got to be good friends with, belonged to Delta Tau Delta. He used to talk about the Fraternity and the good times he had. Well, one thing led to another and the next thing you know I was at a meeting being introduced to the other members of the Fraternity. I found these were normal guys who shared interests similar to mine. After kicking the idea around about joining I decided to pledge. When I told my mom I had joined

a fraternitv I think she was in a state of shock. For about a month after I

joined she would ask if there was any of that hazing stuff going on. After I had assured her for

the twentieth time that there wasn't she stopped asking.

As I got more involved in the Fraternity I realized it operated very much like a business. There were offices, committee heads and various committees. The Fraternity was like a

machine-if one part failed the machine wouldn't run. The decisions that were made wasn't where the

next party was going to be, but rather what charity organization would we volunteer to help.

BY

Being a public relations major, I decided to become chairman of the public relations and alumni relations committee. I was in charge of producing an alumni newsletter, organizing alumni events, and promoting the chapter's functions.

Performing the tasks of this position gave me valuable experiences I can put to use in the future. While I was chairman of this committee I produced two newsletters that have since been added to the portfolio I show to potential employers at interviews.

When you ask a person who is affiliated with a Greek organization what the most important thing a fraternity has to offer the answer is almost always brotherhooddoing things as a group and looking back later to have a good laugh.

During homecoming last fall we decided that we wanted to have a mascot complement our float during the parade.

One of our brothers had a goat in Alabama that he wanted to sell to someone here in Tennessee. Our minds were made up: we were going to drive to Alabama to get that goat.

After four hours of driving we finally made it. It took all six of us over an hour to collar the goat we were bringing back to Murfreesboro. Needless to say, the goat didn't want to be a mascot.

Once we made it home, the goat was dressed purple, white and gold with " $\Delta T \Delta$ " across its side. Because it didn't want to be our mascot the goat refused to walk. We were not going to let all our hard work go to waste. That goat was going to be in the parade whether it wanted to or not. We put the goat in the back of a pick-up truck that was following our float. Mission accomplished! Though I ended my

college career in December, my association with Delta Tau Delta will never end. I will hold true the traditions that so many have shared over the past 130 years. It will always be a part of me. forever.

This guest column, highlighting the author's experiences at 1245 Graduate Lane, takes the place this issue of our regular feature, "Ten-O-One Tales."

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(h)(614) 374-8036, (b)(614) 373-7423

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Miami University, GAMMA UPSILON, 220 N. Tallawanda Road, Oxford, OH 45056, (513) 523-1891

Michigan State University, IOTA, 330 North Harrison, East Lansing, MI 48823

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Pennsylvania State University, TAU, 429 East Hamilton Avenue, State College, PA, 16801, (814) 238-9325, Dr. Arthur E. Goldschmidt Jr., 8161 Back Bay Ct, Apt 2A, Dayton,OH, 45458

Purdue University, GAMMA

LAMBDA, 400 Northwestern Avenue, West Lafayette, IN 47906, (317) 743-3358, Thomas A. Gallagher III, 10508 White Oak Court, Carmel, IN 46033, (h) (317) 575-8815, (b) (317) 242-0186

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Sam Houston State University, EPSILON ZETA, P. O. Box 1265, Huntsville, TX, 77340, (409) 295-8301, Richard L. Rydzeski, 1511 Windwood, Huntsville,TX, 77340, (h)(409) 295-4450

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SE Oklahoma State U., THETA NU, PO Box 2573, SE Oklahoma State U., Durant, OK 74701-0609, (405) 924-0121

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Stanford University, BETA RHO, 353 Campus Drive, Stanford, CA, 94305, (415) 853-9589, Andrew L. Sindair, 1449 Entrada Verde, Alamo,CA, 94507,(h)(510) 937-4005, (b)(510) 743-8865

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Reflects death notices received from 7/16/95-10/1/95

DELTA-Michigan Thomas R. Shoupe MD, 1935

EPSILON-Albion Ross R. Fleury Jr, 1942

ZETA-Case Western Reserve Robert S. Post, 1947

THETA-Bethany Mark R. Benz, 1978

LAMBDA-Vanderbilt Hubert L. Echols, 1929

MU-Ohio Wesleyan George W. Gunn, 1950 Robert L. Sommers, 1957 William A. Stewart, 1940

NU-Lafayette College Wendell M. August III, 1963 William R. Clearwater, 1960 Robert A. Mueller, 1962

RHO-Stevens Tech Eugene K. Gardner, 1940 John H. Glover Jr, 1922 Wm H. Rademaekers III, 1951

TAU-Penn State James W. Cleary, 1932 PHI-Washington and Lee Carl P. Flanagan Jr, 1956 Thomas T. Tongue II, 1950

OMEGA-Pennsylvania Albert D. Dawson, 1930 Richard A. Hamilton, 1958

BETA ALPHA-Indiana Eugene P. Saalfrank, 1967

BETA GAMMA- Wisconsin Edgar F. Riley Jr, 1938

BETA ZETA-Butler William M. J. Rowley, 1959

BETA THETA-University of the South Bruce E. Wallace, 1916

BETA KAPPA-Colorado Allan J. Hiester, 1939 Robert A. Hiester, 1943 Edwin C. Turnquist, 1948

BETA LAMBDA-Lehigh Thomas E. Tate, 1936

BETA MU-Tufts Carleton C. Smith, 1942

BETA OMICRON-Cornell Terry H. Speer, 1965

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Resurrections!

The death of **Richard F. Carr**, *Purdue '43* was mistakenly reported in the spring issue of *The Rainbow*, as opposed to the death of his brother **Robert J. Carr** who died in August 1994. Richard is very much alive and lives in Lomita, California.

BETA RHO-Stanford Robert I. Seibert, 1949 Edward A. Wearin, 1941

BETA TAU- Nebraska Thomas A. Neff, 1959

BETA PHI-Ohio State James J. Hogan, 1952 Gilbert E. Jones, 1948 Thomas W. Savage, 1929 David L. Stitsinger, 1966 John R. Trittipo, 1958

BETA PSI-Wabash John D. Hodges, 1961 Carl M. Pinkerton, 1928

GAMMA BETA-IIT Clay W. Hayes, 1962

GAMMA GAMMA-Dartmouth William F. McCue, 1941

GAMMA DELTA-West Virginia William S. Haymond II, 1949 Robert C. Rosser, 1953 Charles J. Smith, 1933

GAMMA ETA-George Washington George E. Hudson III, 1937

GAMMA THETA-Baker Charles A. Tietgen Jr, 1956

GAMMA IOTA-Texas Christopher D. Herr, 1985

GAMMA KAPPA- Missouri James W. Gilges, 1924 Sidney G. Gilliatt, 1939

GAMMA LAMBDA-Purdue Grover D. Rose Jr, 1938

GAMMA NU-Maine Donald F. Horan, 1952 GAMMA RHO-Oregon Robert H. Kehrli, 1949

GAMMA SIGMA-Pittsburgh Thomas L. Wilfong, 1940

GAMMA PHI-Amherst Richmond M. Rudden, 1935

GAMMA CHI-Kansas State Albert M. Butcher, 1931

DELTA ALPHA-Oklahoma Charles A. Whitney, 1929

DELTA BETA-Carnegie-Mellon Glenn J. Moorhead, 1928

DELTA GAMMA-South Dakota Larry J. Cornell, 1951 Kenneth E. Ingalls, Jr., 1959

DELTA ZETA- Florida Franklin A. Buck Jr, 1940 Alan L. McClain, 1960

DELTA MU-Idaho Donald E. Corless, 1932

DELTA NU-Lawrence Robert G. Oneil, 1938

DELTA PSI-UC Santa Barbara Gerald S. Noble, 1950 David H. Yamamoto, 1962

EPSILON EPSILON-Arizona Peter C. Fry, 1986 Steven A. McIlvain, 1980

EPSILON RHO-Texas @ Arlington Esthel O. Stroube, 1970

Epsilon Phi-SE Louisiana Clyde A. Ramirez, Jr., 1963

ZETA PI-Indiana of Pennsylvania Eric D. Jones, 1994





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he truly successful Fraternity focuses on a clearly defined future and designs its structure and programs to achieve its goals.

At the 1994 Karnea, International President Jeff Heatherington challenged the Fraternity to declare its own future: To clearly define the Mission and Values of Delta Tau Delta and ensure that everything we do aligns with what we say we are all about.

Some say that the Mission and Values you see in this report are not necessary because we have a Ritual, a Creed and an Oath. To those, we say that this is not new material, but rather a blending of those three documents to state publicly what Delta Tau Delta represents and to invite young men who believe in such values to join us and to add to our glory.

This concise statement of mission and values gives us a place to stand when making tough decisions about the Fraternity's future. It also forms the foundation for our day to day operations.

So what about our future? Do we continue to build on our experiences? What was it that we intended to accomplish this past year? We can learn from our history, but given the current times, it gives us no clear direction for the future. This statement may seem like a paradox, but it's equally true for the strongest chapters in Delta Tau Delta, as well as those who desire to be strong.

We are not just looking at what you did last year, adding five percent to it and declaring that as next years' goal. We are determining what we need (in rush, pledge education, finance, alumni involvement, etc), declaring those results as if already achieved, and developing specific action plans that will bring about those results.

Chapters that have done this in the area of rush in the past year have had astronomical success. We stand ready to assist you in any way possible.

Last year we declared specific intended results under each of the long term accomplishments that are articulated in these statements:

- We create opportunities for our members to learn and live lives of excellence
- 2. Our chapters' operations and programs reflect our commitment to excellence
- 3. We are a growing organization
- Our membership is committed to life long involve ment in the Fraternity
- 5. We are an academic leader in the Fraternity world
- 6. We are a financially vital organization
- 7. We are a seamless organization

No matter the challenges, no matter the current public perception, this is what we wanted to accomplish, no matter what!

Did we achieve everything we set out to do this year. No! The impact we had on our most serious challenges, however, is creating a future that will help Delta Tau Delta emerge as a leader. During a period where all businesses are down-sizing, right-sizing, and getting back to their core business, Delta Tau Delta is doing much of the same thing. It has not been without some pain and tough decisions that have sacrificed short-term gains for long-term growth.

After some very tough decisions, the prognosis for a strong recovery is excellent! To describe the 1994-95 year as rocky would be an understatement, but even though we did not meet all of our intended results, almost every leading indicator shows that future growth and vitality for the Fraternity is assured.

As many of you know, membership has been declining since 1990 when we went from a Fraternity of 7,250 members to 1994's 5,730 members. Last year the decline was stopped and this year we have a 4% increase in new members joining the organization. The financial loss we incurred this year was because of wise expenditures to make sure that the correct message was set for undergraduates for future growth. These expenditures were investments for the future. The business practices being put into place throughout the Fraternity will lead to the long term growth and vitality of the organization.

You should be proud of what we are accomplishing with staff and the volunteers, not to mention our 120 undergraduate chapters, and it was a successful year.

1. We Create Opportunities for Our Members to Learn and Live Lives of Excellence

- Present 50 Delts Talking About Alcohol sessions to chapters. Fifty seven presentations were held during the year.
- Enroll 30 chapters in Adopt-A-School program. Much of the success of this program can be contributed to Karnea and we currently have 48 chapters participating in Adopt-A-School. This even exceeds our updated goal of 40% of our chapters participating in this program.
- 2. Our Chapters' Operations and Programs Reflect Our Commitment to Excellence
- At every division conference, a presentation on our Mission and Values was made.
- All chapters are fully aware of accreditation procedures and an early warning phase is already taking place for the Fall semester with final accreditation taking place during the evaluation of the Annual Achievement Agreement to be held December 1995.
- We currently have 14 Chapter Advisor vacancies which, even though is low for recent years, we intend

for every chapter to have a chapter advisor.

- 3. We are a Growing Organization
- ➤ A 15% increase in number of pledges joining the Fraternity. We are still convinced that this intended result could have been achieved! Everyone underestimated the resistance to the new rush message as well as structural changes to make sure that this result was achieved. It is evident by the results from this year that those chapters who embraced the new philosophy regarding rush achieved or exceeded their goals and those who did not either remained the same or decreased in their rush results.

The good news is that we did achieve a 4% increase after a five year decline of almost 30%. With the new plan firmly in place, we anticipate ongoing significant growth for the coming year in the range of 4-5% per year.

- No progress was made regarding a retention information system other than some basic discussions for the coming year.
- > We installed three colonies.
- We exceeded our goal regarding expansion opportunities and as the new Director of Expansion gains experience, it appears that opportunities for new chapters are everywhere.

- 4. Our Membership is Committed to Life Long Involvement in the Fraternity
 - We achieved the basic goal of 25% of our groups being designated Delt 2000 chapters. Since the end of the third quarter, Vice President for Alumni Development, Mark Helmus, has left the staff and President of the Delt 2000 initiative, John Olin, has stepped down. Both are to be congratulated for moving this initiative along. With the transition, the lead staff person will be the Director of Chapter Services, Bill Costello, and Arch Chapter lead will be Secretary of the Fraternity, Merlin Dewing. Our focus now will be on recruitment, training and placement of advisors and House Corporation members with the lead alumnus in the field being former Division President, Mike Deal. We are excited about these changes and look forward to this strategic change and execution

for this program to achieve our Delt 2000 goals.

- 72% of our chapters are ranked above the All-Fraternity Average.
- 54% of our chapters are above the All-men's Average.
- 1 out of 6 chapters are first in grades on campus.
- 5. We are an Academic Leader in the Fraternity World
- > Fortunately, our definition of what this long term accomplishment means is what counts. Our interfraternal colleagues have given us this title. We are being recognized as an academic leader in the Fraternity world, but unfortunately it's due to the absence of substantive programming within the Fraternity world. We may be able to achieve a true strategic advantage in this arena and we should step up our efforts in this area during the coming acade-



mic year.

6. We are a Financially Vital Organization

> Integrity, truth, and accountability are the best way to describe how we finished financially this year. It seemed that during every month of the school year, new things were uncovered that would impact the Fraternity's financial position in a negative manner. However due to the courageous leadership of President Jeff Heatherington, Treasurer Steve Chandler, and Director of Business Affairs Duane Wimer, the decision was made to book any hanging expense item that could be pushed into next year to build the financial strength of the Fraternity and preserve the future. As well, numerous capital investments were made to also prepare us for our work ahead. The loss we've experienced, represents write offs of items and also shows the impact of five years of declining membership.

The 1995-96 fiscal year will not post a loss. This will be the beginning of a long term financial plan to put us in a stronger financial position to meet the next century.

7. We are a Seamless Organization

 Volunteers, undergraduates, and staff know, understand, honor and support their roles and their interdependence of one for another.

Through rush clinics, consultant training and division vice president training, the Fraternity's Vision Statement has been shared. This will continue through the coming year and everywhere it is discussed, excitement is generated.

- The chapter consultant staff is electronically linked now to the Central Office and we've eliminated a whole series of mailings thanks to the conviction and dedication of the Seamless Team.
- Use of The Charge (our undergraduate newsletter) has also entered a new era

as we have used the past year to ask questions and determine the format that this undergraduate communication should take.

Historical records have been catalogued, pre served and safely stored off-site to preserve and protect the history of the Fraternity until more adequate archive facilities can be secured.

The future for this long term accomplishment looks incredibly bright with the addition of the Fraternity's Web page, Central Office communications standards and a variety of other things detailed here.

In summary, evolving a

structure that has its basis and business practices from the 1940s into the 1990s has been a challenge of immense proportions. The staff has had tremendous challenges, but through the courageous leadership of the board, it has been determined that we will no longer mortgage our future. It is our emphatic hope that we will stay the course and continue this evolution so that we will emerge a stronger leader in the Fraternity world.

Your Fraternity's leadership has set the course for the future. It's a journey to greatness and to excellence. We're inviting you to come along.

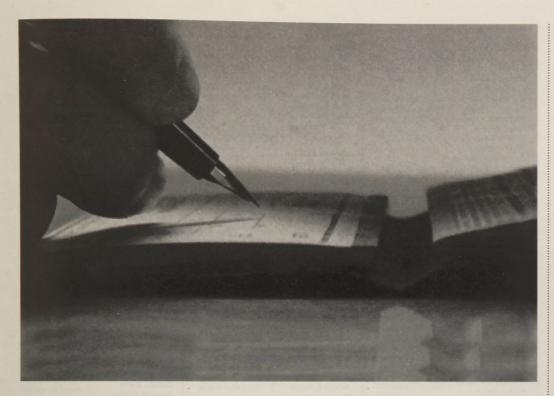
Powerhouse Questions to Determine Excellence

A s a leader, the following three questions should be asked when evaluating an action about to be taken or program that has been executed.

- Is there excellence in this decision or program?
- 2. Are the decisions we are about to make or the program we have just completed in integrity with what we say we are about?
- 3. Does this action or program hold all members involved accountable for what they said they would do at the beginning of the project?

By answering these three questions you will quickly discover whether or not your actions are in alignment with the Mission and Values of the Fraternity.





Annual Giving: A Personal Experience

Think about the year just passed.

Think about the changes going on in our universities the economic pressures; the social pressures.

Think about the changes going on in our society and families and the fact that half of the young men and women entering our university system each fall come from something other than the traditional two parent family.

Think of the turmoil in developing nations as people and cultures worldwide cry out for their part in this ever smaller planet.

Think of the challenges in our cities and towns — in our industries and farms, in the professions and businesses, in academia, and in our political sector.

Think about the trial that consumed so much attention in the media this last year — and all the issues it portends. Think about Whitewater, or about Senator Packwood, or on and on.

Is it a time for developing leadership in young men? Is it a time for helping young men develop values? Is it a time to focus on our Ritual to revisit the message that it has communicated to each of us for nearly one hundred forty years?

I hope that, on reflection, you agree with me and believe it is important, more so now than ever.

The needs continue to mount as we as a fraternity equip our undergraduates to leave their chapters and continue down the path that will result in a life of excellence, regardless of their chosen field of endeavor.

Last year 5,281 Delt Brothers gave 6,115 gifts totalling \$617,100 to the Delta Tau Delta Educational Foundation. To those proud Delts whose names fill the following pages, "We salute you. Thanks for again investing in the lives of young Delts who individually and collectively will shape our society in the years and days ahead."

I hope that in accepting the Foundation's thanks for your personal support you will thank other Delts whose names are on these pages for the part they have played in building a better tomorrow.

For the reality is that this thing we call the Delt Experience — this exercise in leadership development, this crucible of values enrichment and clarification of ethics costs more money than we have, as each year becomes more complex and challenging.

Your gifts, along with the endowment interest of Delts in prior years, helped this year to underwrite: More than half of the Chapter Consultant program

Annual Report

- Leadership training at Karnea for programs like Adopt Atlanta! and the genesis of Delt's Adopt-A-School Program
- Funding for the Director of Leadership Development position
- The Fourth Delt Leadership Academy
- Educational program manuals to help with handson management development and other academic programs
- Internships for continued delivery of Delts Talking About Alcohol

Thanks again to those of you who were a part of last year's six hundred thousand plus. For those of you who were not — your financial gift, regardless of the size, will help us build the kind of men today this country needs to face the challenges of leading its corporations, its cities and its colleges tomorrow.

Call your friends and thank them. If you don't find them in this listing, call and invite them to join our cause. In addition to your money, we really do need your help in spreading our story.

Delta Tau Delta has always been a personal experience. Through your continued support, that experience can continue to uplift and enrich the lives of thousands of young men across the United States and Canada, and, as much as the rainbow serves as a symbol of promise within our own hearts, ensure a brighter future for the society in which we all must live.

New Delt-2000 Members since Fall '94 RAINBOW Listing:

Alpha - Allegheny College

Gary D. Bax Dee J. Callahan Kevin V. Digregory Frank A. Klinger Scott D. McGill Arthur J. Marziale Jr Calvin J. Miller Lawrence M. Thompson Jr Charles O. Zebley Jr

Beta - Ohio University

Dante Badia Jay W. Brooker Alan S. Cooper W. Ross Corace Alfred G. Corrado Edwin B. Evans James P. Evans Rodger D. Grady Thomas J. Jones James H. Lochary Charles W. Morris Jeffrey S. Paine Malcolm M. Prine James M. Ringer W. Scott Spaine Edward A. Sprague Lawrence E. Stewart Robert W Stewart James E. Tyson

Gamma - Washington & Jefferson

Stephen A. Buzza John L. Carroll Michael J. Cavalier Richard A. Doncals

Epsilon - Albion College Gregory Clarke Donald P. Stone Kim Tunnicliffe *

Zeta - Case Western Reserve John Bassett * Mark L. Rodio

Eta - University of Akron Steven A. Kobus

Iota - Michigan State Edward A. Grafton Gregory S. Lankfer

Omicron - University of Iowa Todd A. Martin Mary Peterson * Matthew D. Snyder Craig S. Standish

Rho - Stevens Institute

George B. Boylan Stephen Dondero Shahin Guity Caleb B. Hurtt Matthew Ketschke George J. Minish Jeffrey A. Peel James F. Pizzirusso John C. Rizzuto John C. Surguy

Tau - Penn State Brian R. Ernst Upsilon - Rensselaer Polytech Carl S. Curran Mietek Glinkowski * Gary A. Passero

Beta Alpha - Indiana

Arthur G. Baron Preston T. Breunig Cory S. Brundage Ernest G. Condra Jr Stanley K. Cohee Allen W. Davis Thomas B. Feick Thomas R Hamill Stephen W. Ingle Robert C. Lewis Stephen K. Miller David P. Muller Cory L. Reynolds Clark L. Snyder William F. Spaulding William V. Talbott Pierre M. Twer Christopher Zoeller

Beta Beta - DePauw John H. Daerr

Tom Hall John W. Heskett Scott L. Monteith Scott C. Norris J. Christopher White

Beta Zeta - Butler James P. Kappel Arthur Levin *

Richard A. Longardner Thomas 5 Sharp Keith J. Steiner

Beta Eta - Minnesota

Christopher J. Busch Keith J. Flakne Russell H. Johnson Benjamin J. Leonard John E. Madson, Jr Christopher W. Olson Mark E. Roberts Robert W. Schimke

Beta Theta - University of the South Richard E. Ball

Beta Lambda - Lehigh Earl. E. Harmes Mark F. Mikitka

Beta Mu - Tufts

Matthew W. Burleigh John M. Crowley Eric R. Gheewalla Gaius C. Hennin

Beta Nu - M.I.T.

Patrick J. Donovan Neal H. Dorow * Kyle P. Hanley Mark E. Hartge Ken S. Justin Andrew M. Katz Michael S. Mini Jason T. Mueller

Beta Omicron - Cornell Richard H. Penner Jason S. Saltsberg

Beta Pi - Northwestern John G. Doherty

Beta Rho - Stanford Douglas R. Robbins

Beta Upsilon - Illinois Gregory F. Foster

Beta Phi - Ohio State Albert F. Cameron III Matthew W. Dorf Julia Harris * Ronald D. Hopper Jeffrey M. McFall Michael L. McVey R. Drake Sneed Brett B. Thomas Carl F. Wick II

Beta Omega - California Scott T. Black Mark O. Cheney

Wark O. Cheney W. Jeffrey Filter Andrew J. Oliff

Gamma Beta - IIT Donn DeMuro Bernie M. Hosey Brian C. Laird

Julius M. Scheffers Gamma Eta - George Washington James A. Cardillo Charles E. Hill

Laurence C. Mitchell Howard M. Pollock Gamma Theta - Baker

Dail B. Blake Gary L. Irick Craig S. Meyer Richard L. Purdy Robert D. Williams

Gamma lota - Texas

L. Scott Benkendorfer David T. Blackstock Robert A. Casey Whitfield J. Collins Richard E. Francis William D. Gaston John H. Hudspeth Robert C. Hunter Michael G. Kirkpatrick Frank H. Sherwood John T. Stuart III

Gamma Kappa - Missouri Bret A. Anderson Stephen L. Gurwell David L. Kamler Donald H. Loudon Dr. Haskell Monroe * Richard R. Smith Kenneth J. Thoenen

Gamma Lambda - Purdue William L. Bertram Daniel S. Gorgol Kenneth M. Konopasek Kurt D. Roemer

Gamma Nu - Maine

Alan Harris Deborah Mitchell * Chuck Molloy

Gamma Xi - Cincinnati David C. Melin

Gamma Omicron - Syracuse Brian Saltzer *

Gamma Pi - Iowa State

Robert A. Campbell Terry Dannatt * William P. Gauger John Greiner Martin C. Jischke Candido Palmarez III John M. Paule Daniel J. Reschly Russell G. Scott David P. Vaughan

Gamma Sigma - Pittsburgh

Gil Borok H. Jacob Brody Daniel J. DePra James M. Dockey James P. Dockey Joseph C. Heim Jr. Edward C. Ifft Jr. Louis K. McLinden Terrence P. McLinden Theodore A. Noethling IV Jerome A. O'Rourke Sarantos G. Patrinos John C. Sheerer

Are you one of the Delt 2000?

As his term commenced, then International President David Nagel conceived of a program to more effectively involve experienced, committed alumni in the lives of undergraduates. With the goal of 2,000 alumni involved by 2000, the program has continued to strengthen chapters through alumni involvement as advisors, house corporation members and mentors, and to guide and direct individual Delts through ongoing guidance and friendship. If you are interested in participating in the Delt 2000 program in any capacity, please contact the Central Office at 1-800-Delts95 (1-800-335-8795) for more information.

Lawrence C. Bowers Benjamin L. Brinson III Morrie A. Bunnell Christopher E. Etheridge Dana E. Hartley Edward B.M. Joy Saul L. Kaplan Gerald S. Lyle

Gamma Psi - Georgia Tech

Steven P. Norton Jeffrey A. Padavic Timothy I. Prevatt Charles R. Rick Lawrence E. Winter

Gamma Omega - North Carolina Allan M. Bookout

Delta Beta - Carnegie-Mellon Wayne W. Hyland

Delta Epsilon - Kentucky Daniel B. Stiltz

Delta lota - UCLA

Brandon R. Behrstock Walter R. Gayner Timothy E. Metzinger James F. Montgomery Michael F. O'Hara Gavle M. Pace

Delta Lambda - Oregon State

Douglas F. Cammann Gary J. Epping George A. Johnson Thane J. Landis Andrew M. Lewis Edward Neumann * James D. Nielsen Kenneth C. Perigo Kevin J. Peterson

Delta Mu - Idaho

Brian B. Benjamin Arthur M. Bistline Troy A. England Martin M. Maxwell Dean S. Plaster Leonard J. Plaster Robert P. Wolf

Delta Xi - North Dakota

John C. Carmean William R. Dolny Harold E. Gustafson Stephen E. Johnson James R. Muhs Carmen Toman * David L. Ulmen John I Wolf

Delta Omicron - Westminster

F. Maurice Bloom Bryan L. Bridges Scott A. Floyd George D. Groce Kendall B. Hale David M. Harrison Robert J. Hollander Steven B. Humphreys Kurt Jefferson Robert W. Kroening Donald T. Norrenberns Earl L. O'Rourke Jr George L. Oestreich Saleem W. Raza Louis W. Riggs Daniel H. Westhues

Delta Sigma - Maryland Thomas H. Baughan Mark H. Kandel Larry P. Klipp Raymond L. McLaughlin II

Vu Nyugen * J. Leo Salazar

> Delta Tau - Bowling Green State Ralph H. Bache

Delta Phi - Florida State Theodore S. Aggelis Robert J. Murphy

Delta Chi - Oklahoma State

Raymond A. Cohlmia, Jr Andrew V. Cummins Timothy J. Dolf John P. Evans Jonathan D. Friend Shelby J. Green Kenneth D. Greiner III R. Mark Harry Edward L. Heald Dave K. Hembree Richard G. Hollis Max G. Jordan Billy R. Knapp T. Dan Loving Dennis L. Luckinbill Steven D. McQueen Lance A. Millis Kip A. Moore William F. Oden John D. Pixley Stephen F Reel John C. Reid Dewey H. Rutledge Jack T. Snoddy Kevin R. White Alan R. Wilkerson

Epsilon Alpha - Auburn George E. Gibson Fred W. Martin, Jr

Epsilon Beta - TCU David C. Branch Eric L. Knight Michael C. Robinson

Epsilon Gamma - Washington State Lee W. Bogard

Robert L. Lane Ronnie S. Spillers Richard F. Taflinger Paul R Wickline

Daniel R. Elder Robert W. Nichols Joseph M. Sierakoski Epsilon Zeta - Sam Houston State

Marcus E. Kenter Jr Donald R. May

Epsilon Eta - East Texas State Kenneth W. Ferrell

Epsilon Theta - Willamette Kenneth A. Slack

Epsilon lota - GMI Michael E. Bortolussi Jason P. Jacobs Kevin J. Smith

Epsilon Kappa - LSU R. Christopher Cox III Larry H. Faulk Kenneth A. King Raymond J. Ragsdale Jerry E. Shea, Jr

Epsilon Lambda - Texas A & I Mark A. Taylor Paul A. Zapata

Epsilon Nu - Missouri-Rolla Bradley G. Mitchell

Epsilon Xi - Western Kentucky William T. Adams Jr Matthew T. Kanipe

Epsilon Omicron - Colorado State Robert J. Dahlager Thomas W. Foster Richard T Hill John T. Loughridge James R. Wallen

Epsilon Upsilon - Marietta College Robert J. Bayer

David I Broome William H. Buzzell Daniel R. Castelli Matthew W. Christman John P. Clowes Mike J. Conaty Stephen A. Critchlow William M. Delong Dean T. Didato Joseph Farrell Anthony L. Fish Scot T. Frasca Peter B. Gammon Robert L. Hausser W. Alan Head Steven R. Hills Tracey L. Howard Gary P. Hritz Richard B. Kramer Robert J. Kubota Christopher G. Kurtz Scott A. Long William F. Ludington Gregory J. Manko Bruce T. Masatsugu T Shea McGrew Andrew S. McIlvaine John S. McMenamin Thomas A. McVey Richard E. Miller Robert E. Peterson Seth H. Pitasky Charles V. Robinson, Jr Jeff T. Salway Martin E. Santini Mark A. Schickler Shawn D. Selby Robert G.C. Simerlink, Jr Deppen D. Smith Michael G. Spahr Jon T. Townsend Dennis E. Urban Kenneth R. Weaver Richard J. Wolf Donald E Wolfe

Epsilon Phi - SE Louisiana State John M. Fisher III

Epsilon Omega - Georgia Southern David M. Hylton Mark M. Jernigan Joseph H. Peth Charles W. Snelling Tom C. Suggs

Zeta Delta - Southwest Texas State William J. Brooks William C Daniels Patrick M. Lawrence William K Strohman

Zeta Zeta - Morehead State Terry L. Irons Gary E. Toy

Zeta Eta - Mankato State Matthew D. Anderson Raymond H. Moonen

Zeta lota - West Florida

William J. Garrett Jr Duane G. Gash Christopher S. Morris Criag B. Sanchez Brian S. Sutton

Zeta Omicron - Central Florida David M. Fuller II Jack D. Holden

Tom Huddleston David H. Miles Vincent J. Pagliuca III Vance C. Rains

Zeta Rho - Eastern Illinois Eric C. Ewan Jay D. Huber

Zeta Sigma - Texas A & M Donald J. Curtis, Jr Peter K. Drvsdale

Zeta Tau - North Carolina-Wilmington Andrew Farme Jeffrey W. Gurkin Charles Lewis

Zeta Chi - Southern Mississippi

Thomas G. Harvey Robert W. Kalka Scott F. Lowenberg Stephen A. Richards Clyde "Bud" Sims

Zeta Psi - Stephen F. Austin Jarrell S. "Brad" Morton Michael K. Skelly William C. Stokes IV

Zeta Omega - Bradley

Brian C. Drexler Erik W. Lothian Eric A. Peterson Timothy M. Water Michael J. Murphy

Theta Gamma - Arizona State Paul R. Galloway

Theta Delta - Baylor David Browning

Theta Epsilon - American Adam Birnbaum Charles E. Negrea

Theta Zeta - San Diego Robert R. Barnett

Theta Eta - South Carolina J. Scott Aston William E. Booth II Blaine H. Loudin Michael R. Opalak Charles F. Teague III

Theta Mu - Clemson David A. Smith

Jon P. Wardrin

Crescent Colony: California-Davis Mike Butts

Crescent Colony: Eastern Michigan John E. Goethe II Kirk D. McMenamin Gregory A. Peoples James A. Reynolds

*Not A Delt

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Epsilon Epsilon - Arizona

		General		Loyalty
		Fund		Fund
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Revenues:	¢	324,970	\$	-0-
Undergraduate dues	\$		4	9,620
Initiation dues		230,607		-0-
Pledge dues		143,234		-0-
Foundation grants		268,800		
Other grants		1,440		-0-
Interest and dividend income on				Para California
securities and loans of:				Details
General Fund		39,175		-0-
Loyalty Fund		319,637		41,064
Centennial Development Fund		13,030		-0-
Other interest		-0-		-0-
Realized investment gains (losses)		(12,985)		-0-
Collections on loyalty fund pledges		-0-		63,762
Risk management program		-0-		-0-
Other income		27,126	_	-0-
Total revenues		1,355,034		114,446
				Liventin
Expenses:				Total and the
Central office expense		857,750		216,388
Arch Chapter expense		35,582		-0-
Publication expense		174,880		-0-
General expense		400,575		-0-
Educational programming		130,765		-0-
Loss on sale of assets		7,021		-0-
Risk Management Program:				
Insurance		-0-		-0-
Administrative expenses		-0-		-0-
Other program expense		-0-		-0-
Total expenses		1,606,573		216,388
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Fund Balances, End of Year	\$	355,885	\$	3,648,349

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Foundation Announces New Recognition for Annual Donors

B eginning with the 1994-95 campaign year, the Foundation recognizes alumni who give more than \$250 annually to the Foundation as members of the Rainbow Society. There are five levels of giving within the Rainbow Society:

Gold Level	\$250.00
Sapphire Level	\$500.00
Ruby Level	\$1,000.00
Emerald Level	\$2,500.00
Diamond Level	\$5,000.00
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Donors will receive a very attractive lapel pin indicative of their respective club level. Lifetime giving levels are recognized in the listing of donors to the Foundation in this issue of *The Rainbow*.

Major donors to the Delta Tau Delta Educational Foundation continue to be the backbone of the Annual DeltFund, and this loyal annual support deserves special recognition.

Rainbow Society Members

DIAMOND LEVEL

Omar S. Bruner, Jr. Edwin L. Heminger John W. Fisher Henry E. Haller, Jr. John P. Harbin

EMERALD LEVEL

P. J. Baddeley Richards D. Barger Sherlock Hibbs George E. Kratt Marno M. McDermott, Jr. James C. Mordy David L. Nagel John W. Nichols Wayne A. Sinclair Myron E. Ullman III William B. Weiss A. Carter Wilmot

RUBY LEVEL

Roy M. Arnold James W. Bouska Thomas F. Calhoon II Anderson W. Chandler Robert F. Charles James F. Chavers Whitfield J. Collins Eugene G. Coombs Roger E. Dinnin Grady W. Drake Paul A. C. Eckelman Richard H Englehart Theodore M. Englehart Gregory D. Fahlman Harry H. Faris Thomas S. Fischer Wayne S Fox Edward W. Freeland David W. Grainger Jeff Heatherington Walter E. Helmick, Jr. W. James Host John S. Inman William S Kerlin Gerald A. Kolschowsky Jack L. Koontz Donald G. Kress Clifton A Lake Harry T. Martindale J. Douglas McKay Curtis E. Moll Donald L. Muir Kenneth F. Murphy Scott C. Neely James C. Pavseur Ward L. Quaal T. J. Rasmussen Harry W. Reece Alan E. Riedel Alexander D. Shaw III Richard L. Smith C. Richard Stark, Jr. Keith J. Steiner Norval B. Stephens, Jr. Joseph K. Taylor W. Randle Truog Robert F. Tyler John T. Weatherwax

James C. Welch Lewis J. Whitney, Jr. E. Eugene Yeager

SAPPHIRE LEVEL

G. Wayne Ballah William C. Beardslee, Jr. Robert C. Becherer James H. Bowersox John A. Brock L. Edward Bryant, Jr. David F. Burr J. Raymond Carey James L. Conley Keith L. Cook Bert T Edwards Milo S. Gates Albert E. Gordon John H. Gross Robert W. Harris Manus E. Henegar, Jr. S. Burry Hicks Ralph W. Holland Donald R. Hucke Tom Huddleston John E. Hulse Richard H Jackson Ernest R. Jenkins, Jr. Harold L. Kalousek Richard M. Knowles Wilfred R. Konneker Daniel M. Krausse Thomas F. Laughlin John R. Lee Daniel T. Lemaitre Richard M. Lenox Dale A. Lewis

Bruce K. Listoe William C. Macdonald Joseph B. McMillon Kevin P. Meade Albert J. Miniaci Albert J. Murphy, Jr. Wade L. Neal Gerald D. Nelson John R. Nelson, Jr. Russell B. Nixon William A. Nylander, Jr. John G. Olin Wallace C. Olson William B. Osborn, Jr. John A. Pagin Joseph T. Painter Edgar E. Poore Edward W Reid Raymond D. Richards Guy Rounsaville, Jr. Jon R. Ruhlman James A. Sanderson G. Cal Setzer Jerry E. Shea, Jr. Gordon A. Sinclair Norval B. Stephens Thomas J. Urbansky, Jr. P. Bradford Vaughan Richard G. Velte Robert A. Venable Michael H. Williams Frank C. Woodside

GOLD LEVEL

Charles T. Abercrombie Phil R. Acuff Donald B Anderson Carlyle M. Baker Robert W. Baker III Douglas F. Barkley Stanley M. Barkley George W. Baughman III W. Marston Becker Warren A. Beh, Jr. Robert F. Benjamin Arnold Berg W. George Bihler Richard A. Bohl Dale O. Bowling Alan G. Brackett John W. Braitmayer Jack W. Brand Larry G. Brandt Carl R. Brantley Winston D. Brown Patrick A. Burns Eugene M. Busche Michael L. Butler Ross L. Butters C. Douglas Cherry Ronald J. Chinnock Thomas M. Crabbe Hugh D. Crawford Charles R. Cruse Jack N. Day Dale H. Denson Merlin E. Dewing Albert W. Dimmers William G. Doolittle Milton J. Drain John Drollinger, Jr. John L. Ely James M. Emanuel William W. Fallon William J. Farnbauch

Craig B. Fenton Guy A. Fibbe Kenneth N. Folgers Chester P. Francis Martin A. Galasso David A. Geupel Edwin S. Goepper, Jr. Rodger D. Grady Edward M. Graffam, Jr. William E. Greenough, Jr. Irvin L. Grimes Roy O. Gromme James W. Grotenhuis John C. Haight Francis W. Halley Claude R. Hammonds, Jr. David W. Hamstead Keith G. Hanson Kerry B. Harding William C. Heer Richard A. Hensley John T. Hepburn, Jr. Frederick W. Hibbert Gordon C. Hill Richard H. Holl Donald J. Holt David C. Hoover Samuel E. Horne, Jr. David B. Hughes Francis M. Hughes Terry L. Hunsucker Charles R. Hutchinson Orland K Johnson, Jr Willard M. Johnson Richard C. Jones Rory R. Jones Michael L. Kerran William J. Kieckhefer William L. Knapp King A. Koch Ronald P. Koska James A. Kratt William N. Kuendig II William M. Laub Thomas H. Law Richard S. Lenox H. Thomas Leonard William G. Loeblein Arnold Lorbeer John R. Luker James T. Lynn Kenneth A. MacLennan Ward A. Madeira, Jr. Alexander G. Makowski, Jr. Kent A. Mallquist Robert G. Marbut Jon R. Matsler William J. McBride, Jr. Claude M. McCord, Jr. Robert T. McCowan Jack L. McDonald W. S. McGinness Thomas H. McIntosh Eugene H. McKay, Jr. Charles L. McMillin Heinrich A. Medicus Henry A. Mentz, Jr. Gary G. Michael George E. Mickel Cecil R. Miller William I. Miller John T. Mitchell H. Gordon Monk Robert W. Moore

Robert D. Morgan Fred S. Myers Robert E. Nason John G. Nichols Robert H. Nixon N. Sidney Nyhus Robert B. O'Hara, Jr. William N. Ormond Gregory W. Otte Matthew R. Otten Thomas I Parker Christopher N. Patton William G. Paul, Jr. R. Scott Pearson Lucas E. Pfeiffenberger Douglas J. Pfendler Michael S. Pollock Roy E. Posner William F. Reed Darwin R. Reedy James P. Renaldi Larry L. Rice James L. Rieder Thomas B. Romine, Jr. John C. Rowlingson Raymond E. Ruf James K. Sanders C. E. Schmidt Anthony V. Schwan Carl L. Schweinfurth James O. Selzer C. Gardner Shaw A. Foster Sheller A. Guy Shelley Michael D. Shonrock Oddvar G. Skadberg Ellis B. Snow Dick P. Snyder Gilbert D. Standley C. Anthony Stellar John J. Streit Jeffry L. Strohmyer P. Richard Swanson Jack R. Taylor Thomas N. Thornton E. H. Tomasi Glen R. Traylor Monroe E. Trout Frederick C. Tucker III Harry L. Tunison Timothy H. Ubben Donald O. Unteed Carlos R. Vacek Blair R. Vandivier Russel F. Viehweg John T. Vivian Robert R. Vokes Howard L. Walker Jack R. Warde Clark G. Warden Keith A. Washburn Byron B. Webb, Jr. Frank K. Webb, Jr. William G. Webb William F. Welch Gary D. Whitmer Richard H. Wick Adrian E. Wilhoite DeWitt Williams Michael D. Williams Anthony L. Wishart Timothy S. Wittman Michael A. Zoretic

James A. Moorman

150 Club

For the 1994-95 campaign year just completed, the Foundation wishes to recognize those Delts who gave \$150-249 in response to a challenge by past International President Norval Stephens, Chairman of the Annual DeltFund. Increasing membership is important to Delta Tau Delta, and the Fraternity's goal is to have 150 chapters by the year 2008, when the Fraternity will celebrate its 150th anniversary. Norval asked Delts who had previously given between \$50- 149 to stretch and commit to giving at least \$150 annually until the year 2008 to assist the Fraternity with those educational programs that attract quality young men and provide them with quality programs that greatly enhance their membership in Delta Tau Delta, Listed here are those Delts that responded to Norval's challenge this past vear.

Warren L. Ammentorp Michael T. Ashbacher N. Arthur Astor Richard T. Bakman Stephen M. Bender Fred L. Bissinger Larry K. Blackledge Peter Blank, Jr. Robert L. Boord Richard H. Bracken Robert W. Buchanan Jonathan W. Cahill Charles C. Case Michael N. Cerino Steven W. Chandler Robert L. Chapin Charles B. Chrisman Clarence H. Christiansen William F. Clough Carroll W. Collins Kenneth W. Conger Mark W. Corrado Arthur M. Cox, Jr. Delos R. Cozad John A. Craig Ordean L. Dahl A. Clark Daugherty Robert N. DeAngelis Robert J. DeLacluyse Charles R. Devine, Jr. Bruce R. Dickinson The Hon S. Hugh Dillin Donald R. Dittemore H. Belton Dominick III Donald D. Doty Frederick F. Eichhorn, Jr Douglas B. Elliott

George W. English, Jr. Wolfgang D. Eschenlohr William L. Farmer, Jr. Robert J. Ferguson Albert L. Flenner, Jr. John R. Fletcher John S. Fox Harry H. Garrison C. Michael Garver Douglas D. Geiger Marshall H. Groom Donald E. Gruschow William W. Halford, Jr. Ernest R. Harris, Jr. Frederic H. Harwood Philip E. Havens Charles E. Hoerger Earl S. Howarth Robert C. Hunter Charles R. Huntoon Rexford C. Hyre, Jr. Erwin D. Jaeger Martin C. Jischke John H. Karns G. Mahlon Kerlin Kenneth J. Kies Charles M. Kimball Michael D. Kozak Brent A. Larlee Louis P. Lathem, Jr. Jack A. Laughery Donald D. Lautenschlager E. Steven Le Fevre Lamar Lemonte Craig R. Lentzsch Joseph F. Lestingi Richard T. Lewis Frederick B. Liebler Donald H. Loudon David P. Loyd John S. Ludington Gordon S. Macklin Robert G. Mahnke Raymond E. Malecek William C. Marckhoff Lawrence W. Markey William H. Martindill Alfonso Martinez-Fonts, Jr. James R. McCartney E. Tyler Miller Robert M. Mitchell W. Webb Moffett Robert P. Moltz John M. Moore Joseph L. O'Toole Eric C. Osman Terrence T. Palisch Herbert N. Peters Bruce L. Peterson Donald R. Plane William F. Power H. Scott Roeth Louis F. Romain James B. Russell Robert A. Rutledge, Jr. Norman C. Scheaffer, Jr. Curtis J. Schooff Paul F. Schutt, Jr. John L. Schwabland, Jr. L'Huillier S. Sheaff Linden R. Shepard James C. Shook Roger N. Simons Jesse R. Simpson Glee S. Smith, Jr.

Millard P. Snyder Charles J. Spahn Rupert D Starr Robert V. Sternberg Frederick A. Stine, M.D. Leonard G. Swanson E. Norman Tate Parry M. Thomas William E. Thompson Andrew C. Towle H. William Trease John B. Van Duzer, Jr. Stephen J. Walker Robert E. Wallace Douglas J. Welch John L. West, Jr. J. Bryan Willingham, Jr. Duane W. Wimer Sean C. Wood John W. Woods, Jr. Robert L. Wright Thomas O. Youtsey, Jr.

New Fund Established

The Foundation has established a new giving club, *The Heritage Society*, to recognize those loyal Delts who have included the Foundation in their estate planning. These Delts have provided for future generations of young Delts through their gifts of life insurance, bequests, and unitrusts. We are proud to list the following Delts and friends of the Foundation who are members of The Heritage Society:

- * William G. Alhouse
- * Charles E. Bancroft * Richards D. Barger
- * Thomas J. Barron
- * James H. Bowersox
- * D. Scott Brennan
- * Tyrone M. Bridges
- Eugene M. Busche
- * James L. Conley
- * Keith L. Cook
- * Charles E. Cruse
- Arthur W. Dial
- Donald R. Dittemore Stephen L. Epps
- * Gregory D. Fahlman
- * Robert W. Gilley
- John J. Grove
- * Michael A. Hanson
- * Edwin L. Heminger
- * O. John Hessell, Jr.
- * W. James Host
- * David S. Howard * David B. Hughes
- * Francis M. Hughes
- Rexford C. Hyre, Jr.
- * Milton C. Iverson
- Charles M. Kimball * Matthew H. Mahana III
- * William H. Martindill
- * Ted O. McGrew
- Scott C. McKay
- * Robert A. Morley

- * Albert J. Murphy, Jr.
- John G. Olin * Thomas L. Parker
- * Edward T. Peeples Constance C. Putney
- * George S. Reppas
- * Travis O. Rockey
- * Thomas B Romine, Jr.
 * Charles W. Rossier Charles E. Safris
- Carl L. Schweinfurth * Thomas S. Sharp
- * A. Foster Sheller
- * Wayne A. Sinclair
- L. E. Skaer
- * William E. Thompson
- * John D. Yeoman

If you have included the Foundation in your estate planning but have not notified Foundation staff, please let them know so your name can be listed in *The Heritage Society*. An asterisk indicates a charter member of *The Heritage Society*.

Stock Gifts Provide Long Term Benefit

You may find it profitable to yourself and the Foundation to make your gift in the form of common stock. Greatly appreciated stock can be a means whereby, at low cost to the donor, a sizable gift can be made and be deducted for tax purposes at the stock's market value on the date the gift is made. Shares of stock donated should be transferred to the Delta Tau Delta Educational Foundation, Inc. This is a common transaction about which your broker can advise you, or give Sonya Gill a call at the Foundation headquarters at 317/259/8062.

New Format for Donor Listing

eginning with the 1994-95 listing of donors who made gifts to the Delta Tau Delta Educational Foundation, next to the donor's name is a series of three numbers or two numbers and two letters. The first number is consecutive years of giving, the second number is total years of giving, and the third letter/number indicates the lifetime giving level. For instance, 0/1 would indicate a firsttime donor; 16/16/4S would indicate a donor with 16 consecutive years of giving, 16 total years of giving and who has attained the Four Star Council level of lifetime giving. The asterisk in the front of a name indicates the donor is a member of the Loyal Legion (15 or more years of consecutive giving). While we have attempted to produce a complete and accurate listing, oversights and errors sometimes occur. We invite corrections and notification of omissions. Gifts received after August 10 are recorded as being part of the 1995-96 Annual DeltFund. For your reference, below is a listing of the lifetime giving levels.

- CR = Crescent Club (\$100)
- RB = Rainbow Club (\$250)
- 4S = Four Star Council (\$500)
- PP = Presidents Panel (\$1,000)
- FC = Founders Circle (\$2,500)
- 18 = 1858 Society (\$5,000)
- RP = Royal Purple Associate (\$10,000)
- HS = Hugh Shields Associate (\$25,000)
- AS = Al Sheriff Associate (\$50,000)

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Memorial Contributions

Each year many Delts, friends and organizations make contributions to the Educational Foundation in memory of deceased brothers, loved ones and friends. The following is a record of these thoughtful memorial gifts.

William G. Bauman Harry B. Stead

Edward A. Caredis Mrs. Edward A. Caredis

Joseph P. Dwyer Larry L. Rice

Sidney G. Gilliatt Mrs. Sidney G. Gilliatt

Robert H. Given Mrs. Ruth C. Given

Harris F. Hawkins Albert J. Murphy, Jr.

John R. Hatfield John & Holly Cunningham Mr. & Mrs. William F. Freije, Jr. M. & Mrs. Dick Lokss Mr. & Mrs. Ronald Pfeffinger Betty Phillips Albert W. Sahm Charles B. Sampson Vicki M. Sampson The Weber Family (Tony, Sally & Suzanne)

Allan J. Hiester Robert A. Hiester Mr. & Mrs. John E. Hickman

Richard C. Johnston Mrs. Richard C. Johnston

John L. Jones Mrs. John L. Jones

Norman MacLeod Daniel Bauer

G. Herbert McCracken Arnold Berg Edwin L. Heminger

James W. Macdonald, Jr. Acker E. Young

Ernest L. Miller Mr. & Mrs. William S. Kerlin

Van B. Monroe Mrs. Van B. Monroe

William F. Newbury, Jr. Mrs. Leila E. Newbury

Russell B. Nixon S. Grady Bradford Ruth Owen John W. Fisher Eugene B. Hibbs (by John Fisher)

Charles W. Perensky Daniel Bauer

Harold E. Ross Mrs. Frances Ross

William A. Schlossman Raymond D. Richards, Jr.

James B. Shields Thomas F. Shields

Thomas R. Shoupe, MD Edwin L. Heminger

Herbert H. Smeltzer H. David Smeltzer

Fred C. Tucker, Jr. Richards D. Barger William Beardslee Arnold Berg Omar S. Bruner John W. Fisher Edwin L. Heminger Albert J. Murphy, Jr. David L. Nagel Wade L. Neal John W. Nichols Joseph H. Peters Margaret Sheriff & family Norval B. Stephens, Jr. Joseph K. Taylor Gale Wilkerson DeWitt Williams A. Carter Wilmot

J. Richard Tschan Charles R. Flatt, Sr.

Reed D. Voran Mrs. Reed D. Voran

James M. Whisenand Byron B. Webb

DeWitt Williams

Arnold Berg Winston D. Brown Edwin L. Heminger Norval B. Stephens, Jr. FRIENDS OF THE FOUNDATION Sonya R. Gill - 5/5/4S

ALPHA - Allegheny Russell E. Ames, Jr. - 0/1 *William B. Armstrong - 16/16/45 Charles L. Bartberger - 3/4/CR Thomas W. Baylor - 0/2 C. Alan Berkebile - 3/7/CR Wesley K. Blair III - 3/4/CR Lawrence F. Bostrom, Jr. - 5/11/CR David M. Briggs - 0/3/CR Lawrence R. Chamberlain - 4/12/45 Robert H. Clemens - 10/15/45 *Arthur M. Crawford - 20/21/CR *George M. Foss - 23/23/45 Matthew M. Fowler - 2/3 Roland H. Gieger - 2/8/45 *Roy A. Gilliland, Jr. - 16/16/45 Robert F. Goring - 0/4 David C. Hanlin - 0/8/CR David E. Harris - 0/1 James E. Ingram, Jr. - 3/22/RB Keith B. Johns II - 0/7 Kevin R. Johns - 0/1 Frederick M. King - 10/10/RB Irwin C. Krueger, Jr. - 10/10/CR Raymond A. Leuenberger - 10/11/RB Richard A. Lewis - 4/11/RB Anthony J. LoBello - 6/6/4S Mitchell F. Magee - 0/8/CR Steven R. Maglisceau - 0/4 Ralph P. Marasco - 0/5 Arthur J. Marziale, Jr. - 3/4/RB Scott D. McGill - 11/12 James G. Mentzer - 8/14/4S Calvin J. Miller - 0/17/4S David E. Miller - 0/14/RB Nikolaos J. Moraytis - 2/9/RB Mark M. Mueller - 0/1 John M. Myles III - 0/14/45 Christopher L. Nicolussi - 3/3 *Bruce R. Noblett - 17/17/45 Ronald W. Ober - 5/10/45 Edwin H. Olmstead - 5/5/CR Matthew R. Otten - 4/13/PP Kenneth O. Patterson, Jr. - 2/5/CR Gregory A. Peoples - 0/1 Christopher J. Petronka - 0/1 A. Gordon Phillips - 12/12/RB *William F. Reichert - 23/23/PP Robert L. Rice - 13/20/45 John C. Rowlingson - 4/22/FC John P. Ruggiero - 14/16/RB Sam Sanfilippo - 3/14/RB Gary R. Schopfer - 2/7/RB Howard R. Seamens, Jr. - 0/7/CR William S. Sekely - 0/4 Jay E. Seward II - 3/14/RB Bradley J. Shelp - 10/10/4S Harry W. Shepard, Jr. - 3/19/PP B. Scot Smith - 5/13/PP Charles P. Smith - 2/12/CR David J. Sponseller - 0/1

*Keith J. Steiner - 19/19/18

Gerald B. Stirling - 7/11/4S

Eric W. Taub - 2/2

BETA - Ohio

Lance R. Zingale - 0/1

Gregory S. Ballou - 0/2

*I. Leonard Stright - 15/15/CR

James B. Swartzwelder - 0/7/CR

Maurice A. Tucker, Jr. - 9/9/CR

A. Ross Alkire, Jr. - 3/10/RB

Richard L. Barber - 0/5/CR

Christopher L. Armstrong - 0/1

Lawrence M. Thompson, Jr.- 5/8/CR

Jonathan L. Boyd - 0/1 Thomas S. Braun - 2/13/RB Arthur B. Briggs - 3/21/PP James S. Brooker - 3/15/4S Ronald C. Campana - 2/4/RB Scott P. Carroll - 2/2 Stephen C. Caton - 0/3 James P. Clark - 0/1/CR P. Douglas Clark - 5/7/4S Jack A. Daugherty - 0/12/RB Clyde H. Davis, Jr. - 3/12/RB Harry J. Davis - 13/13/45 Harry S. Dennis III - 2/7/RB Richard W. Doran - 2/4 William J. Douglas, Jr. - 0/2 Willis H. Edmund - 0/17/RB William J. Elam III - 4/4/CR Charles M. Emory, Jr. - 0/17/RB James P. Evans - 2/2 Robert B. Evans - 0/2 William J. Farnbauch - 0/9/PP Richard G. Farrell - 0/6/CR *R. Jeffrey Fast - 23/23/4S Stuart K. Fox - 4/8/PP Stephen H. Fuller - 7/7/RB Keith A. Geiman - 2/6/RB Jack W. Gordon - 0/2 Rodger D. Grady - 0/5/PP Eugene R. Gyurko - 4/7/45 Walter L. Harrison, Jr. - 0/2 Robert C. Hartung - 9/9/45 William A. Hecht - 0/1 D. Mark Helmus - 6/8/45 Dennis G. Hoffman - 3/8/RB *Lewis L. Howes - 17/20/45 David B. Hughes - 0/1 James D. Hughes - 6/11/RB Hilton Jayne - 4/17/4S William F. Jeffries - 3/10/CR Ronald B. Johnson - 0/1 *Clarence H. Jones - 23/23/45 William F. Kavander - 0/1 James P. Keinath - 0/2 *David N. Keller - 21/21/FC Thomas A. Kelly, Jr. - 0/3 *Kenneth J. Kies - 15/15/PP Michael P. Kies - 5/5/RB James J. Kilcoyne - 0/1 *Wilfred R. Konneker - 23/23/HS Robert E. Kraft - 11/15/4S *Charles J. Krauskopf - 20/22/PP William A. Lagonegro - 4/4/CR David J. Larcomb - 21/21/PP Brud R. E. Lennon - 9/12/CR Richard T. Lewis - 2/10/PP Richard N. Ludwinski - 4/5/CR *Wallace M. Luthy - 15/18/PP Angus G. MacAulay - 0/3 *C. Scott Martindill - 18/18/45 William H. Martindill - 14/14/FC Edgar R. McGreevy - 0/2 Joel Frederick McGuire - 0/1/CR James R. McKenna - 0/2 *Charles L. McMillin - 23/23/FC Mark W. Miller - 0/12/RB Gary E. Mincer - 0/1 Ramus J. Moldovan - 0/2 Alan E. Moore - 0/2 David J. Moore - 6/6/CR John M. Nolan - 0/19/RB Jeffrey S. Paine - 2/4/RB Esidore J. Parker - 0/1 Eric J. Pegouske - 9/9/4S Rick D. Pelfrey - 3/5/CR Kevin M. Philips - 0/1

*Daniel Bauer - 20/20/RB

Robert H. Blank - 0/1

Adam Bors, Jr. - 0/4

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Alex T. Piteo - 3/13/45 *C. Douglas Postler - 18/18/PP James A. Query - 2/17/RB Kendall F. Query - 14/15/4S William A. Rau - 4/8/CR *Alan E. Riedel - 22/22/RP James M. Schmelzer - 0/7/CR David M. Shaffer - 11/13/PP Linden R. Shepard - 14/14/FC Robert O. Snyder - 0/19/45 Carl W. Sollenberger, Jr. - 0/18/RB David S. Spaulding - 0/1 Edward A. Sprague - 0/21/4S James K. Stalker, Jr. - 2/4 Rupert D. Starr - 3/7/FC Michael S. Tressler - 0/1 W. Randle Truog - 3/19/RP Edward P. Weber, Jr. - 3/12/45 Douglas J. Welch - 4/13/45 Robert L. Williams - 13/18/PP *William J. Wipfler - 15/19/RB Edward H. Wittich - 3/10 Thomas A. Wittich - 3/8/RB Ralph R. Wolfe - 12/13/RB Richard A. Wurtzburger - 0/3/CR

GAMMA - Washington & Jefferson

Frederic S. Allen - 21/22/4S Warren Barr - 12/12/CR Mitchell B. Bassi - 3/7/CR William J. Bentz - 3/4/4S Robert L. Boord - 9/9/4S William J. Brown - 0/11/RB Christopher A. Butler - 0/1 Benjamin T. Buttriss - 2/3 Richard L. Carson - 2/8/CR Thomas J. Condosta - 4/4/CR Daniel H. Core, Jr. - 9/11/RB Mark M. Grubbs, Jr. - 5/8/CR George F. Hinkens - 0/8/CR Richard R. Hokaj - 14/18/PP Robert W. Janson - 3/16/RB Russell I. Jenkins - 0/1 Charles J. Kaniecki - 0/1 Francis P. King - 2/7/CR Enno H. Knoche - 0/10/CR John G. Kreuer - 13/15/45 Jeffrey P. Lake - 2/10/CR Daniel A. Lane - 3/15/45 William H. Lawrence - 0/8/CR John N. Lindquist - 3/12/RB *Alfred C. Long, Jr. - 19/19/4S Howard G. Martin, Jr. - 0/9/CR Michael N. Matzko - 2/8/CR Carl D. Mead, Jr. - 0/4/CR William I. Miller - 3/20/FC Craig M. Moore - 0/4 John G. Murray - 12/12/RB Charles C. Newell II - 2/5/CR James L. Newhouse - 3/10/RB William A. Nylander, Jr. - 6/12/FC Timothy T. Ott - 3/5/45 J. Paul Proudfit - 12/21/PP Robert J. Schilling - 0/1/CR Samuel J. Sgro - 4/6/CR J. Byron Singer - 0/1 Walter P. Stuart, Jr. - 0/7/RB Jason L. Swartley - 0/1 *Edmund M. Taylor, Jr. - 21/21/RB Thomas J. Urbansky, Jr. - 6/18/18 *Robert A. Urso - 17/17/4S *Jonathan R. Walburn - 15/18/PP Peter F. Wilson - 3/3/CR Damon W. Zeigler - 3/3 *William J. Ziak - 23/23/45

DELTA - Michigan Charles S. Adams, Jr. - 13/13/4S David T. Arnoldi - 0/4/RB Robert S. Baldwin - 9/9/RB C. Philip Bartlett - 11/14/RB Donald H. Belden - 0/15/RB *W. George Bihler - 15/21/FC *Gregory R. Blank - 18/19/PP Richard A. Bohl - 9/9/PP Lauren L. Bowler - 2/7/RB R. Christopher Brown - 0/2 Charles R. Burgess - 10/16/FC James A. Burk - 0/2 George B. Carruthers - 3/7/4S *B. Francis Chamberlain - 19/21/PP George L. Cornell - 11/14/PP David W. Croysdale - 2/17/45 Kenneth B. Cutler - 0/11/PP William J. Cygan - 7/11/CR Lee P. De Angelis - 11/11/RB *John T. Dighton - 19/20/RB John M. Dobbin - 2/14/RB *John Drollinger, Jr. - 18/21/FC Lindsay A. Duff - 7/22/PP Earl L. Duryea - 0/2/RB *Warren E. Emley, Jr. - 15/21/45 Donald N. Fitch - 0/8/RB Donald S. Gardner - 9/12/RB David B. Gulau - 0/1 Sinclair J. Harcus - 0/17/PP Robert E. Heiberger - 0/16/RB James M. Hutchinson - 0/2 Mark P. Johnson - 0/6/CR Merrill N. Johnson - 9/9/RB Robert P. Kimball - 5/8/CR *William L. Knapp - 22/22/PP Robert B. Knight - 2/20/4S James A. Knister - 14/14/RB William J. Kroppe, Jr. - 4/4/CR John R. Lee - 11/17/FC Joseph E. Leich - 4/13/RB Lawrence A. Lutsky - 0/3 Martin C. Mager - 4/10 Daniel W. McAuliffe - 9/15/45 David W. McKeague - 10/14/45 Van B. Monroe - 6/6/RB Mark K. Montagna - 7/7/RB Frederick C. Moore - 3/4/RB Robert C. Morgan - 0/1/CR *J. Lee Murphy, Jr. - 18/18/45 Gordon F. Murray - 2/4/CR George A. Nersesian - 2/8/RB Wencel A. Neumann, Jr. - 2/3/CR John L. Nichols - 0/1/CR David G. Patron - 13/13/45 Russell H. Peebles - 9/13/CR Charles E. Price - 7/13/PP *Ward L. Quaal - 21/22/AS Ronald C. Raymer - 2/11/RB *Edward W. Reid - 17/18/18 James L. Rieder - 12/12/FC Michael A. Rogers - 4/6/CR George J. Romano - 13/13/45 Thomas H. Schmidt - 4/4/CR Richard G. Schoel, Jr. - 8/8/RB *Mark H. Seegel - 17/18/FC Jack L. Shipman - 0/11/CR Thomas R. Shoupe - 23/23/45 Manuel L. Soret - 2/2 Douglas M. Spence, Jr. - 0/1 Norton A. Stuart, Jr. - 10/21/PP Richard W. Tinker - 13/17/PP Robert J. Ulmer - 14/14/RB Raymond W. Waggoner - 0/10/CR David L. Walkowski - 8/8/CR Richard V. Walkowski - 10/10/RB Byron B. Webb, Jr. - 7/13/FC Harry D. Weber - 10/12 Gregory J. Wells - 0/1

Matthew W. White - 5/5/CR

Charles L. Whyte, Jr. - 2/17/RB

EPSILON - Albion

James T. Baker - 0/1 William C. Beardslee, Jr. - 8/9/PP Hugh A. Beattie - 0/1 Clarence E. Bessert - 2/16/PP Bruce R. Bethards - 0/1 *Gareld A. Boehlke - 20/20/45 Leo D. Brogren - 5/7/RB Kenneth A. Brown - 12/18/4S *Dale A. Butler - 18/18/RB Henry M. Cage - 0/5/CR Christopher W. Clark - 2/3 William J. Comai - 2/2/CR James M. Cooper - 0/3/CR Robert S. DeVries - 3/10/RB Fred L. Dimock - 12/13/RB Thomas M. Dobbins - 0/1/CR Daniel J. Faber - 0/2 Clayton P. Fisher, Jr. - 10/21/RB George H. Gaunt - 5/8/CR Donald E. Gruschow - 3/10/4S Philip E. Havens - 9/9/PP Harold C. Heym, Jr. - 3/4 Arthur W. Hoyt - 3/4 George T. Huckle - 0/2 Marquis S. Johnson - 3/4/CR Russell H. Johnson - 0/7/CR David H. Keefer - 0/12/CR Edmund W. Kleinschmit, Sr. - 0/8/RB Richard M. Larson - 0/3/RB James J. Leisenring - 0/1 Bradley C. Lentz - 4/7/RB Scott B. Lilly - 0/1 Carroll E. Linborg - 14/17/RB George W. Linn - 9/9/RB John S. Ludington - 9/14/PP Earl M. Lutz - 0/7/CR Michael T. MacLaren - 0/1 James N. Martin - 0/10/RB Ben R. Mayne II - 0/1/CR Edward C. McClew - 13/13/RB David B. Misner - 11/11/45 Warren G. Mitchell - 0/4 Larry E. Nickel - 0/9/RB Ivey D. Nickerson - 11/13/45 *James Pastor - 23/23/RB Thomas W. Pitt - 2/4/CR Brian R. Pletcher - 7/7/4S Timothy G. Prister - 10/10/45 Jay L. Pyper - 0/3 Charles G. Robertson - 0/6/CR M. Gary Robertson - 2/10/RB Michael J. Schafer - 0/6/CR Julius M. Scheffers - 2/2/CR Gary C. Scott - 2/4/CR Dwight L. Somers, Jr. - 2/4/CR Bruce G. Stevens - 0/10/RB Gilbert A. Stevens - 13/13/4S Donald P. Stone - 0/1 James R. Struthers - 4/17/4S David A. Taylor - 0/17/RB Richard J. Timmons - 0/1 Richard C. Torley - 10/10/CR *Francis L. Urch - 15/15/RB George H. Valrance - 3/6/RB Peter T. Wright - 0/2/CR William L. Wright - 2/4/CR

ZETA - Case Western Reserve

*Marling L. Abel - 17/20/PP Michael R. Beck, Jr. - 0/6/RB Roger H. Benedict - 9/12/4S Elliot R. Beneroff - 0/3/CR Bruce W. Bernard - 14/14/PP Christopher L. Boes - 2/3 Frederick J. Bonte - 2/11/4S Jonathan W. Cahill - 14/14/PP James R. Chatterton - 0/1 Edward D. Crum - 0/10/CR Robert Dale - 2/7/CR Richard B. Dorr - 0/8/CR *Louis O. Elsaesser - 20/21/RB Jacob M. Fridline - 0/4 Paul R. Garrett, Jr. - 3/9/RB *John H. Gerstenmaier, Jr. - 21/22/FC R. Charles Gibbs - 4/5 Harry W. Gilbert - 2/5/CR Donald E. Gordon - 2/8/RB Fred W. Graf, Jr. - 0/3 *Richard J. Gromen - 17/17/CR Robert W. Harris - 6/10/FC *Douglas L. Heiser - 15/17/4S Gerald R. Hejduk - 2/12/PP Edmond G. Hoffman - 2/5 William E. Howard - 9/11/RB John D. Huston - 0/1 Marcus A. Hyre - 5/10/PP *Rexford C. Hyre, Jr. - 23/23/FC Arthur C. Johnson II - 9/9/RB *William N. Kuendig II - 19/19/FC Richard L. Larrabee - 5/19/4S James O. Latimer - 10/16/RB Donald G. Lees - 0/1 George A. Leet - 4/4/RB James P. Loveland - 0/1 James T. Lynn - 3/8/PP John P. MacLaurin - 5/7/PP Patrick M. Martin - 4/4/RB Paul G. Modie - 0/12/45 William Morehouse - 4/4/CR David G. Morrison - 7/9/RB *Fred S. Myers - 16/16/FC William S. Nethercut - 0/1 Stephen J. Osmanski - 3/9/4S Bruce F. Rothmann - 11/15/45 Louis R. Scott - 10/10/RB David K. Smith - 0/1 John N. Stamatiades - 9/9/RB William R. Torok - 9/13/RB John W. Tucker - 3/4/RB *Douglas H. Viets - 20/20/45 Jack N. Waslyn - 3/14/RB Peter A. Weinmann - 3/3 *Robert T. White - 16/16/45 Jeffrey S. Wobser - 11/11/CR *William F. Zornow - 16/21/4S

ETA - Akron

Robert W. Barnhart - 0/1 William E. Burket - 0/2 James M. Clay - 2/4/CR Robert C. Darby - 2/10/18 Paul W. Eckard - 2/5/CR Joel R. Gavin - 3/3/CR Richard L. James - 2/3 Joseph P. Kolp - 7/8/RB Robert A. MacKay - 3/5/CR John Malivuk - 2/5/RB James B. Matz - 5/5/RB Michael G. Minkel - 11/11/RB C. Allen Nichols - 3/5 James E. Racic - 0/1 Craig J. Rhine - 0/2/CR Stephen G. Saunders - 3/3/CR Terril A. Slusser - 2/8/CR Joseph L. Stoops, Jr. - 0/2 James E. Tanner - 0/1 Gary D. Whitmer - 3/7/PP

THETA - Bethany

Shawn R. Boynton - 3/4/CR George G. Couch - 3/11/RB Kevin W. Engemann - 0/5 John D. Haehl - 5/5/4S Daniel T. Lemaitre - 10/10/PP J. Drew McFarland - 5/10/CR Richard C. Meyer - 3/5/CR Louis K. Novak - 0/1 Douglas J. Pfendler - 14/15/PP Robert B. Powell - 0/1 *Carl L. Schweinfurth - 19/19/FC *Gary M. Veselica - 23/23/4S Stephen J. Zerbe - 14/15/RB

IOTA - Michigan State

Norman C. Anschuetz - 2/3 Edward J. Blackburn - 2/11/RB Keith S. Campbell - 0/5/CR Christopher M. Charlebois - 2/2/CR Stephen J. Chase - 5/6/RB Gary A. Culver - 13/17/RB Thomas N. Davidson - 2/5/RB John R. Edwards - 0/2 Robert A. Esperti - 12/13/PP David P. Finney - 2/7/CR Martin A. Galasso - 10/10/FC Christopher M. Gleason - 0/1 John B. Grissim - 0/4/CR Jerry C. Gross - 5/9/4S John W. Gunn - 4/4/CR *Joel F. Higgins - 16/19/PP E. Lou Hoos - 3/7/CR Patrick W. Johnson - 2/8/RB John A. Jordan - 13/15/RB Robert C. Kipp - 0/9/RB Dirk H. Kjolhede - 2/7/RB Paul F. Lang - 2/13/45 Donald G. Leatherman - 5/7 Paul S. Leavenworth, Jr. - 2/6/RB James R. Ledinsky - 0/7/RB *Phillip E. Lint - 23/23/45 J. Richard Marvin - 9/13/RB William H. McCarthy - 4/4/CR Eugene H. McKay, Jr. - 5/8/PP Thomas W. McLaughlan - 0/1 Jerry D. Miller - 4/9/45 Larry L. Morris - 2/4/CR Jerry D. Murphy - 5/13/CR Timothy M. Novak - 0/1 Craig D. Pitcher - 8/14/CR Jeffry W. Price - 0/1 Larry L. Rice - 14/22/18 Andrew Robins - 0/11/4S Thomas M. Rosin - 13/13/PP Donald L. Ross - 2/2 Joseph P. Sherman - 2/4/RB Gordon A. Sinclair - 5/18/FC Brian L. Sintay - 0/1 Donald R. Slezak - 0/1 Roderick J. Spearin - 0/3/CR *Donn E. Start - 16/16/RB Robert J. Stewart - 3/3 George L. Voorhis - 0/14/CR *Peter B. Wade - 23/23/RB William E. Walker - 13/20/RB Thomas J. Wieser - 12/12/45 David A. Williams - 2/11/CR John N. Wilson - 4/4/CR Theodore J. Zemper - 0/5/CR James J. Zito - 0/6/CR

KAPPA - Hillsdale

*Peter H. Beckwith - 16/16/4S Jonathan C. Bell - 0/1 Charles L Bretschneider - 0/12/PP Arthur A. Coscarelli - 0/13/RB Dean F. Cutshall - 2/14/RB Richard R. Danforth - 4/5/CR Albert W. Dimmers - 3/12/PP Thomas J. Evans - 0/5/CR Jeffrey A. Fowler - 0/1 Charles D. Hauke - 4/5/CR John S. Hopps - 0/1/CR Carleton R. Howk - 2/4/CR Reynold R. Jeltema - 3/18/PP John A. Kendall - 0/5 Charles F. Kline - 7/17/RB James C. Kline - 3/12/RB Earl R. Laing - 3/8/45 Eric F. Leutheuser - 3/7/CR *Barnes E. Mauk - 22/22/PP Dennis N. Maxey - 3/21/PP J. Lorne McColl - 9/13/4S Leonard A. Osborn - 5/5/RB William H. Pheatt - 2/11/4S Ronald E. Reynolds - 2/2/CR Daniel L. Romence - 0/1 Alan B. Schaeffer - 0/2 Frederick C. Schilling - 9/9/RB Bradley D. Spaits - 4/4/CR Richard C. Taylor - 5/7/4S *Robert D. Taylor - 19/19/CR Jerry L. Towns - 6/12/RB Maurice E. Trout - 9/10/CR

Frederick W. Hibbert - 6/21/PP James R. Hipkins - 0/1 G. Douglas Hoover - 6/13/4S George C. Houck - 0/4/RB David B. Hughes - 14/15/PP *Francis M. Hughes - 23/23/18 David W. Kellogg - 14/18/RB Roger T. Knipper - 0/4/RB Curtis G. Knisely, Jr. - 14/14/RB *George E. Kratt - 23/23/RP James A. Kratt - 11/11/PP Theodore B. Kurz - 0/1 Martin W. MacCollum - 0/5/CR *Grover C. McElyea - 21/21/FC Curtis E. Moll - 7/15/18 Charles G. Moore - 0/1/CR James R. Mortensen - 10/14/RB *Kenneth F. Murphy - 16/16/18 Fred W. Newton - 0/1 Robert E. Owen - 3/19/4S Watson D. Parker, Jr. - 0/6/CR Richard S. Penton - 14/15/4S David W. Petikas - 2/5

Leading Classes by Amount Contributed

1. 1936	\$34,851	
2. 1939	30,771	
3. 1950	20,791	
4. 1938	19,675	
5. 1941	17,219	
6. 1948	17,127	
7. 1956	13,255	
8. 1952	11,580	
9. 1969	11,145	
10. 1963	10,680	

LAMBDA - Vanderbilt George S. Knight - 13/14/PP

MU - Ohio Wesleyan

Philip D. Allen - 3/17/RB Michael F. Ashendorf - 0/6/CR John R. Barney, Jr. - 0/12/RB Gordon K. Battelle - 0/1 R. Bard Battelle - 3/11/4S Lowell J. Benson - 9/16/4S Dale E. Bichsel - 3/7/CR Daniel J. Bishop - 3/11/CR Stuart L. Bodager - 0/4/CR Arthur H. Brandeberry - 0/8/CR Raymond F. Brant - 2/15/4S Robert L. Brown - 0/1 Drew B. Buchanan - 3/4/CR Bruce R. Bullock - 3/3/CR Lowell A. Christman - 13/21/RB James L. Conley - 11/11/RP Robert W. Cook - 6/7/CR *Charles G. Cooper - 23/23/RB Anthony D. Cozzolino, Jr. -0/1/CR Alan DeMichele - 2/5/4S Calvin R. Donnell - 0/5/CR Charles F. Eckert - 14/14/RB William L. Garrison - 6/8/4S Edwin S. Goepper, Jr. - 14/14/PP Thomas J. Gordon - 3/8/45 *Milton F. Hader - 23/23/45 Ivan A. Hall - 0/4/CR *Robert L. Hancher, Jr. - 16/19/4S

Keith L. Powell - 12/12/RB *Robert E. Raine - 23/23/45 Frederick H. Rice - 0/3 Robert A. Rutledge, Jr. - 14/15/PP Craig D. Sager - 0/2 Don E. Saliers - 0/1 Stephen B. Samuels - 0/3 C. Gardner Shaw - 12/15/PP Richard K. Smith, Jr. - 5/5/RB Samuel R. Smith - 0/4 Gary G. Souhrada - 2/7/CR Charles C. Thomas, Jr. - 14/14/RB William G. Turner - 8/18/CR A. Roger Turrell - 0/5/CR William D. Vandivort - 6/6/CR William T. Vuk - 2/2 John D. Wood - 7/15/45 Charles E. Ziegler - 10/19/45

NU - Lafayette

Peter Blank, Jr. - 13/17/PP J. Raymond Carey - 9/11/FC *C. Douglas Cherry - 15/16/FC Edward W. France, Jr. - 3/8/CR William E. Greenough, Jr. - 13/14/FC Oscar A. Huettner - 0/11/CR *Donald G. Kress - 21/22/AS Archie W. Mabon - 12/21/RB Richard W. Manuel - 0/3/CR Gene A. Meyer - 3/7/CR E. Gordon Moffatt - 0/1 Archibald P. Pentz - 2/10/CR Harry D. Propst - 6/10/RB Charles A. Rau, Jr. - 0/11/4S Vincent T. Turrini - 3/5/CR

OMICRON - Iowa

Steven J. Aby - 8/8/CR Kenneth H. Álsager - 7/7/CR Roger B. Anderson - 0/2/RB David L. Ausberger - 0/3 Robert H. Ballantyne - 0/1/CR Edward C. Becker - 14/21/PP Robert I. Beggs - 9/9/RB William H. Brenton - 0/2 E. Michael Carr - 3/7/CR Robert A. Carter - 0/3/CR Allen R. Chapman - 12/12/PP Clarence H. Christiansen - 18/21/PP W. Bryan Clemons II - 0/6/CR Keith L. Cook - 14/14/18 *Russell E. Crawford - 23/23/PP Donald L. Cutler - 0/1 Thomas J. Dalton - 0/1 Dennis J. Delance - 0/1 Joseph J. Eckburg - 5/5/CR James L. Elliott, Jr. - 12/12/RB L. James Fletcher, Jr. - 0/1 John L. Freeman - 4/13/RB Ronald J. Gerlach - 0/1 *James W. Grotenhuis - 23/23/PP *Charles F. Hamilton - 15/15/4S David V. Harken - 0/6/CR Albert V. Hass - 0/5/CR Keith D. Hennessey - 6/6/CR Scott C. Hull - 0/2 John A. Huth - 2/2 Robert W. Hyde - 14/14/45 Dave V. Jacobson - 2/2 David R. Krumboltz - 2/3/CR William F. Kusy - 9/10/RB Kenneth E. Lane, Jr. - 0/4 Jack A. Laughery - 2/3/45 James J. Mathews IV - 7/11/RB James R. Maurice - 3/13/PP Wayne M. McClow - 2/4/RB *Craig H. Mosier - 17/17/PP *John A. Pagin - 23/23/FC Michael J. Piggott - 0/3/CR G. Joseph Reddington - 4/7/4S Kelly J. Roberts - 0/1 Donald W. Rosche - 0/1 Gerald J. Scholtes - 0/1 James D. Seitz - 14/14/45 Kenneth J. Sherk - 0/6/RB Charles J. Spahn - 12/12/PP John E. Spence - 3/8/RB *Carl W. Stuart - 16/16/RB James F. Tilton - 2/10/RB E. Bruce Townsend - 9/9/CR Clark W. Valentine - 2/4/CR Carlton A. Varner - 0/8/RB Stephen J. Walker - 3/16/PP Ronald C. Wills - 6/6/RB

PI - Mississippi Asa T. Briley - 12/17/RB

RHO - Stevens Institute of Tech.

J. Louis Bauer, Jr. - 0/4/CR *Fred L. Bissinger - 21/21/FC Richard F. Bloodgood - 0/1 Robert P. Boetticher - 4/4/CR John J. Bogdon - 11/11/RB Charles A. Boyles - 5/5/CR Peter J. Brunetti - 4/4/CR Sergio A. Ciccolella - 10/12/RB Glenn F. Cipriani - 13/13/RB Donald E. Cordell - 0/15/RB Paul C. Coughlan - 6/6/CR

Aldo J. Cozzi - 0/1/CR Stephen P. Cuff - 0/9/4S *Robert J. Dalie - 15/21/RB John J. Dalton - 0/6/CR George W. Daly - 2/6/RB Timothy J. Donovan - 0/1 Arthur D. Farnow - 7/7/4S Damir D. Fatovic - 2/2 *Henry M. Ferry - 18/18/RB Roger P. Gallo - 0/1 George W. Greene - 0/2 John F. Greenip, Jr. - 5/16/RB Richard R. Haug - 4/4/CR *David S. Hodge - 19/19/45 Robert L. Kwolyk - 0/5/CR Mark I. La Rosa - 2/2/CR Robert E. Lange - 0/17/PP Robert W. Lockwood - 0/1/CR Richard MacHenry - 4/4 John S. McBride - 2/18/RB Howard W. McCall - 0/3 Wade W. Merrick - 0/1/CR Lester D. Mills - 3/5/CR Dominick Minervini - 0/1 Donald B. Okerson - 7/13/PP Emil G. Pavlik, Jr. - 0/7 Thomas J. Powell, Jr. - 2/6/RB William R. Reid - 7/7/CR Troy A. Roberts - 11/11/4S Robert G. Schwab - 2/6/RB Saumil N. Shah - 4/4/CR George E. Smith - 0/1 *Peter E. Stamer - 16/16/4S *William F. Suhr - 23/23/PP George A. Toelcke - 8/8/45 F. Turner Varcoe - 3/12/RB Robert H. Walker - 2/2 Alan A. Zorner - 0/2

TAU - Pennsylvania State

James J. Ahern, Jr. - 2/3 Jack W. Brand - 5/13/PP T. Scot Brown - 3/6/CR *Henry J. Cacciamani - 15/15/RB Erik C. Christiansen - 14/14/RB Lloyd L. Dahlem - 0/9/CR A. Clark Daugherty - 4/17/FC James H. Doyle - 0/1 Daniel L. Dunn - 13/17/PP Michael D. Faust - 5/5/CR John Fowler, Jr. - 5/5 John E. Glise - 12/14/RB Jeffrey S. Greaser - 3/11/RB Alvaro L. Guardado - 2/2 James G. Guerdon - 14/15/4S S. Burry Hicks - 6/13/18 Charles S. Hollinger, Jr. - 5/11/4S Harry L. Hutchison, Jr. - 12/12/RB Kevin J. Kelly - 8/9/CR Robert J. Lanza, Jr. - 0/1 George R. Lewis - 3/4/45 * John L. McCray - 19/21/45 Robert F. Metz - 4/4/CR David G. Mills - 0/1 *Robert W. Moore - 23/23/FC Walter L. Munroe - 11/12/CR *Albert J. Murphy, Jr. - 23/23/18 David K. Murphy - 0/7/RB Krebs Myton - 10/10/45 David W. Odiorne, Jr. - 2/10/RB Timothy E. Phillips - 0/12/RB Lance S. Roberts - 5/5/4S *Thomas F. Roche III - 17/17/RB Allen V. Rothermel - 2/5/CR Drew D. Rowe - 0/1 James A. Rugh, Jr. - 0/4/RB R. Paul Schlarp - 9/9/45 George J. Skawski, Jr. - 0/3

Irwin J. Slotnick - 11/11/4S William F. Snyder III - 0/4/CR David R. St Aubin - 10/10/4S Andrew J. Stern - 2/4/RB Joseph A. D. Surace - 3/7/CR William A. Webb, Jr. - 4/5/RB

UPSILON - RPI

William G. Lillis - 11/11/4S Evangelos W. Andros - 0/1/CR Jack B. Arnold - 0/3/CR Joseph J. Ballato, Jr. - 0/3 Donald G. Beebe - 11/11/45 Stephen M. Bender - 0/1/CR Richard M. Burgess - 2/5/CR John B. Cadogan - 0/9/45 Stephen W. Cornell - 0/7/CR Howard C. Curtiss, Jr. - 0/5 George C. Decker - 3/15/45 Clifton E. Denny, Jr. - 12/12/CR Robert M. Douglass - 9/19/RB Bruce W. Ellis - 12/12/PP Nathaniel R. Evans - 7/18/45 Robert J. Ferguson - 0/9/4S Richard J. Forgham - 3/14/RB Mark S. Fortune - 7/17/CR J. Michael Ghazey, II - 0/7/RB Edward F. Groden - 0/1 Peter E. Grommisch - 0/5/CR Charles H. Harper, III - 2/15/RB George M. Hartley - 6/13/RB *Robert H. Hayden - 23/23/4S John F. Hildebrand, Jr. - 4/13/PP Peter F. Holmes - 2/11/RB Philip S. Hopper - 8/9/4S Thomas E. Hughsted - 6/13/PP Todd J. Jackson - 2/8 Raffi Jamgotchian - 2/2 *Norbert H. Kirchgessner - 16/18/RB Lester A. Lanning, Jr. - 10/11/RB Richard A. Levinson - 0/1 Earl R. Lewis, Jr. - 0/16/45 Charles W. Lounsbury, Jr. - 7/7/RB Thomas D. Luciano - 3/6/RB Kenneth A. MacLennan - 0/10/PP *Robert L. Marsh - 16/21/4S Charles F. McMorrow - 7/7/RB Heinrich A. Medicus - 14/14/FC W. Webb Moffett - 5/17/18 Warren J. Moyer - 0/1 Paul N. Mussen - 4/8/RB *N. Robert Palme - 15/15/RB Adam C. Parker - 3/3 *Steven W. Percy - 23/23/45 Brian D. Plackis - 6/6/45 Peter G. Rainey - 0/1/CR Richard F. Rappa - 0/1 Raymond E. Ruf - 14/22/18 James A. Sannerud - 11/14/RB Michael J. Sarro, Jr. - 3/9/RB Richard D. Scarazzo - 5/15/PP Harold J. Schindler, Jr. - 0/1 Bijal R. Sheth - 3/3/CR John E. Sisson - 3/8/45 Oddvar G. Skadberg - 6/10/4S Bradford B. Stoler - 8/12/CR Walter H. Stowell, Jr. - 0/1 Anthony C. Taladay - 0/1 Alvah I. Thompson - 3/9/CR *Robert B. Trimble - 16/18/RB Robert R. Varsell - 0/1 Paul H. Wierzbieniec - 5/12/RB John Z. Witbeck, Jr. - 10/19/PP Sean C. Wood - 3/6/45 Robert M. Zwolak Md P - 0/2

PHI - Washington & Lee Thomas G. Andrew, Jr. - 0/17/RB James P. Baker, Jr. - 0/7/CR Robert G. Brookby - 3/16/CR Jamie T. Campbell - 0/2 C. Lynch Christian, Jr. - 12/12/RB Michael P. Desaulnier - 2/2 Carl P. Flanagan, Jr. - 3/3 Robert J. Ingram - 11/11/RB Lawrence C. Sullivan - 3/11/CR *Glenn O. Thornhill, Jr. - 22/22/PP

CHI - Kenyon

Stephen P. Baas - 11/11/4S Geoffrey C. Basler - 3/3 Randolph D. Bucey - 3/18/PP Robert D. Burns - 3/16/RB Gerald N. Cannon - 0/9/RB Arthur M. Cox, Jr. - 7/7/4S *George W. Eagon - 20/20/PP James P. Hickox, Jr. - 0/1 William A. Hopple III - 14/14/45 William O. Hurd - 4/8/CR Robert Iredell IV - 0/2/CR *Richard I. James - 21/21/RB Theodore D. Jennings - 4/4/CR Tildon H. McMasters, Jr. - 0/1 C. Richard Miller - 5/6/CR William T. Montei - 0/4/CR Norman D. Nichol - 0/13/RB Charles T. P. Pariano - 2/12/RB Jonathan D. Paul - 0/1 Bill B. Ranney - 2/8/CR John R. Siphron - 10/10/RB Paul T. Stafford, Jr. - 7/11/RB Robert C. Stewart - 3/3 William S. Walch - 0/1 William R. Wallace - 14/14/45 Robert K. Warmeling - 5/20/4S William C. Williams - 2/15/4S

OMEGA - Pennsylvania

Laurence M. Altenburg II - 3/3/CR Alfred J. Bacon - 4/18/RB Robert M. Bishop - 12/12/45 Eric D. Brotman - 0/1 A. Dean Burling - 9/9/RB *James E. Chandler - 21/21/18 Thomas M. Crabbe - 8/19/FC Kevin B. Cronin - 4/8 Wayne N. Dean - 0/8 Robert B. Dendtler - 4/4/CR Edward H. Dickol - 3/3 John F. Dugan II - 3/10/CR Walter C. Evans - 13/13/4S Stuart D. Harter - 10/10/CR Norman P. Hetrick - 3/13/4S *Rowland F. Hocking - 23/23/45 *Charles E. Hoerger - 20/20/FC David C. Hoover - 0/7/PP James J. Kilcoyne, Jr. - 0/1 Harold E. Larson - 2/5/RB Richard W. Lobdell - 0/5/CR Sheldon P. Neuhard - 0/5 I. Vernon Pfile - 3/4/RB Ronald F. Schaeffer - 0/2 Louis Schoenleber - 0/19/RB Warner S. Shelly - 5/10/4S Frank C. Sheppard - 2/2 George M. Sonneborn - 7/8/RB Charles W. Stearns - 0/12/45 Francis E. Sunderland - 3/16/RB Richard J. Thomas - 4/6/CR Monroe E. Trout - 12/12/PP Gerald D. Verdi - 5/14/PP *Robert G. Weber - 16/17/PP Thomas F. Whayne, Jr. - 0/2

BETA ALPHA - Indiana

David T. Arganbright - 9/9/CR

*Dale E. Armstrong - 15/17/PP *V. Dion Baker - 19/22/45 *Richards D. Barger - 19/19/AS Douglas F. Barkley - 3/10/PP Arthur G. Baron - 2/6/CR Richard L. Bell - 7/18/RB *Arnold Berg - 23/23/HS Robert L. Boden - 2/11/CR George P. Bray - 14/21/PP D. Scott Brennan - 7/11/PP Samuel E. Brown - 6/7/CR Michael J. Brugos - 2/11/4S Don C. Caley - 0/3 Joseph S. Caradonna - 5/17/45 *George A. Clark - 23/23/FC Edward M. Cockerill - 6/10/4S John H. Cook - 0/1 Stephen S. Davis - 3/7/RB Arthur W. Dial - 11/12/RB The Hon S. Hugh Dillin - 13/16/PP Michael J. Douglas - 0/1 Donald J. Dunker - 0/6 David W. Eberly - 3/7/CR William F. Eckhart, Jr. - 7/21/4S Michael C. Edwards - 7/10/PP Douglas V. Ehnen - 0/3/CR Frederick F. Eichhorn, Jr. - 2/4/45 John W. Elliott - 2/5/CR Otto T. Englehart, Jr. - 3/14/45 Richard H Englehart CLU - 13/16/HS Lee H. Feldman - 13/13/45 Alvin C. Fernandes, Jr. - 14/14/18 Thomas J. Freed - 0/9/RB John B. Funk, Jr. - 7/10/RB Timothy H. Galloway - 0/4 Richard J. Gerdy, Jr. - 2/6/RB Robert R. Glenn - 9/9/4S Irvin L. Grimes - 5/17/FC Robert L. Haas - 10/11/PP Charles R. Hall - 0/14/RB Marvin B. Hamilton, Jr. - 2/8/CR Daniel J. Harrigan - 2/3/CR Bert D. Harrison - 11/11/45 Jack R. Harvey - 0/1 John R. Hatfield - 3/19/PP Frank M. Highly, Jr. - 2/8/CR Fred T. Hill, Jr. - 0/5/CR Albert T. Hoadley - 0/12/RB David L. Hobson - 0/4/CR David S. Howard - 9/9/4S Philip H. Ireland - 4/16/PP John H. Jameson - 8/16/45 Daniel H. Jessop, Jr. - 0/1/CR James J. Karch - 0/18/CR *William S. Kerlin - 23/23/18 Richard D. Kiovsky - 0/8/4S *Richard S. Lenox - 18/20/FC Than H. Lenox - 14/17/PP Guy R. Matthew - 4/20/45 John G. Maycox, Jr. - 0/7/PP Gerald W. Mayer - 2/6/CR Michael J. McCleary - 14/14/RB *James M. McDaniel - 23/23/45 Ted O. McGrew - 11/11/PP *Ward J. Merchant - 22/22/PP Lewis J. Meyers - 0/1 Allan J. Misch - 0/4/CR Thomas N. Mote - 0/16/PP Alexander F. Muir - 3/7/RB Joseph P. Muldoon - 3/4/RB Dallas E. Mulvaney - 2/14/RB *Frederick P. Mustard - 23/23/PP Brian G. Nagy - 0/1 John G. Nichols - 3/14/FC Ned J. North - 5/10/CR Arthur J. Pasmas, Jr. - 5/11/4S Craig J. Petrusha - 0/1 Timothy C. Portolese - 0/4/RB

William H. Pressey - 3/6/CR Robert J. Raley - 2/4/CR C. William Ringle - 2/10/RB Morris Ritchie, Jr. - 6/6/CR Tyrie A Robbins - 0/3 *Scott W. Rogers - 17/17/4S Louis F. Romain - 7/19/45 *Albert W. Sahm - 23/23/4S Kenneth D. Schnable - 8/8/CR Bruce E. Seward - 4/12/RB James C. Shook - 4/9/PP James A. Sievers - 2/3/CR *Jesse R. Simpson - 16/20/PP Clark L. Snyder - 0/4/RB Donald E. Spahr - 14/14/RB Thomas A. Spencer - 3/6/CR Brian F. Storrer - 6/8/CR *Jack R. Taylor - 22/22/FC Edwin R. Twinney - 0/2 J. Andrew Wallace - 2/8/PP Claude M. Warren, Jr. - 0/10/CR William M. Webb - 0/4 Thomas C. Wedding - 2/16/RB Anthony L. Wishart - 3/5/45 Timothy S. Wittman - 7/11/PP *David D. Wynne - 16/16/45 Harold H. Zeiss - 5/9/CR

BETA BETA - DePauw

*John D. Allan, Jr. - 23/23/45 Robert D. Allison - 4/5 Bradford L. Anderson - 9/10/RB Peter S. Anderson - 0/4/CR *Stanley M. Barkley - 15/21/PP Stephen M. Barney - 0/4/RB J. Stanley Battersby - 2/6/RB Ralph A. Berg - 3/6 Richard M. Bobb - 8/9/4S *Joseph D. Boyd - 23/23/PP Joseph T. Charles, Jr. - 5/6/RB Jack B. Cox - 9/12/CR Ronald E. Cramer - 8/21/45 Bruce R. Danner - 0/1 James W. DeArmond - 0/3/CR Marco L. Delucio - 0/1 Darrel G. Dock - 9/9/CR Merrill D. Dooley - 13/13/PP *Clarence H. Duesing, Jr. - 19/19/RB Lynn R. Ebert - 8/13/45 Theodore M. Englehart - 2/10/PP *Mark E. English - 23/23/PP *Keith J. Evans - 23/23/PP Robert W. Evans - 0/4 Patrick M. Ewing - 0/1 Howard Fetters - 2/3/RB John D. Fetters - 0/7/4S Guy A. Fibbe - 9/13/PP *James A. Fisher - 17/19/PP *Jeffrey E. Fisher - 16/18/PP Kyle F. Fort - 0/1/CR Thomas F. Frey, Jr. - 5/15/RB Timothy W. Frost - 8/8/RB Edward O. Gammel - 4/5/RB Brian M. Getz - 3/3 Richard A. Haller - 2/7/RB John C. Harbottle - 0/2 *John R. Harris, Jr. - 16/16/45 Paul K. Haynes - 0/1 Paul H. Hayward - 0/6/CR *Irving M. Heath - 18/20/PP John W. Heskett - 0/20/PP *Charles W. Hillman - 23/23/FC Max W. Hittle, Jr. - 13/15/45 Kevin W. Horn - 4/14/RB Richard M. Hosler - 0/4 *Tim B. Hunter - 16/16/RB Donald A. Johnson - 0/1 Frank F. Kemp, Jr. - 2/11/4S

Timothy M. Kirby - 3/5/CR L. Dale Lambert - 0/1 John F. Lombardo II - 0/1 Richard G. Lubman - 0/1 William E. McWhirter - 2/2 Robert B. Micklewright - 3/16/4S Stephen R. Miller - 5/9/45 Robert D. Morgan - 3/22/PP David A. Morris - 0/3/CR *Robert W. Morris - 16/22/PP Robert J. Muller - 0/3 Richard W. North, Jr. - 8/8/45 Thomas M. O'Neil - 0/4/RB Elburt F. Osborn - 5/9/RB John C. Osmer - 0/1 Don J. Owen - 0/8/CR Stephen W. Perkins - 4/16/45 Monroe B. Petersen - 0/18/45 David J. Portmann - 0/9/CR Thomas P. Potter, Jr. - 23/23/45 Paul F. Radcliffe - 0/3

Philip K. Dressler - 4/14/RB Milton J. Druse - 13/14/RB Jon C. Dyer - 7/10/RB Stephen S. Eberly - 0/3 John L. Edgerton - 5/7/CR William D. Engler, Jr. - 3/5/CR James L. Flynn - 2/3 John E. Flynn - 14/14/45 *Charles W. Forsberg - 18/21/RB Dexter S. Free, Jr. - 2/5/RB *Orrin L. Gabsch - 23/23/PP David W. Grainger - 0/17/AS Roy O. Gromme - 0/1/RB Ned H. Gustafson - 3/3 Richard M. Harper - 0/5/RB David O. Hoagland - 4/4/CR Erwin D. Jaeger - 2/6/4S Michael R. Kaplan - 0/1 Jerome R. Kerkman - 9/11/45 Edward M. Klewin, Jr. - 9/14/RB Marc A. Kremers - 0/1

Leading Chapters by Number of Contributors

- 1. Gamma Lambda (Purdue) 151 2. Beta (Ohio) 109 3. Beta Alpha (Indiana) 107 4. Beta Beta (DePauw) 97 5. Delta Alpha (Oklahoma) 96 6. Gamma Xi (Cincinnati) 94 7. Beta Phi (Ohio State) 93 8. Delta Epsilon (Kentucky) 93 88
 - 9. Gamma Pi (Iowa State)
- 10. Gamma Upsilon (Miami-Ohio) 88

James W. Rowlett - 0/6/RB Marion P. Seller - 5/5/CR Blayne R. Smith - 7/7/RB Douglas I. Smith - 0/7/CR *S. Grant Smith, Jr. - 21/22/RB Paul N. Stenger - 0/1 *Norval B. Stephens, Jr. - 23/23/AS C. William Stricker, Jr. - 13/16/RB Raman W. Stultz - 0/2 Forest M. Toates - 14/14/45 Frederick C. Tucker III - 13/19/RP Timothy H. Ubben - 5/14/RP William A. Voss - 0/1 David J. Ware - 6/6/CR Charles H. Warner III - 6/20/4S *James C. Welch - 15/15/RP William F. Welch - 2/12/FC Steven J. Wilhelm - 2/5/RB Adrian E. Wilhoite - 14/14/FC *Bert M. Wilhoite - 15/16/4S Dale A. Wood - 0/7/45

BETA GAMMA - Wisconsin Willis F. Ammentorp - 2/13/PP Andrew P. Aurbach - 5/5/CR John W. Bacher - 10/10/4S Joseph L. Benton - 9/9/RB Peter J. Beste - 0/1 Marvin A. Brusman - 2/3 Emil N. Bruusgaard, Jr. - 0/7/45 William T. Chadwick - 0/2 Robert H. Claus - 7/10/RB Kenneth W. Conger - 2/9/4S *William S. Dietrichson - 23/23/45 Kevin J. Krogstad - 3/7/CR Lynn A. Lee - 4/4/CR Timothy A. Mantel - 0/1 Robert J. Marshall - 3/5/CR Michael R. McMahon - 3/3 Robert T. Meek - 0/1 Ladd E. Nelson - 5/6/45 *Robert J. Nickles, Jr. - 23/23/18 William J. Nickolai - 0/2/CR Wesley R. Peters - 0/4/RB Jan L. Pollnow - 6/6/CR Edgar E. Poore - 0/5/PP August J. Richter - 3/6/CR Thomas A. Richter - 0/3 Malcolm L. Riley - 0/4 Mark A. Robinson - 0/2 Victor S. Sandman, Jr. - 7/7/RB Donald A. Schaefer - 2/2 Thomas C. Schaefer - 0/1 Davey S. Scoon - 5/7/RB Rodger F. Smith - 11/22/45 *Norval B. Stephens - 23/23/18 James E. Swab - 13/14/45 Richard H. Thomas - 0/12/PP John J. Ward - 0/6/CR

BETA DELTA - Georgia

Mark C. Aldridge - 5/5/PP Palmer H. Ansley, Jr. - 3/8/RB James O. Applewhite III - 7/11/CR Charles E. Barron - 5/5/CR Sidney H. Bobbitt - 10/10/4S Kirk J. Bradley - 2/9/PP Tyrone M. Bridges - 6/9/PP

Girard N. Campbell - 0/15/HS Jody B. Danneman - 6/6/RB Marion N. Dasher - 0/10/CR Michael T. Deal - 5/9/45 Walter P. Glazer, Jr. - 3/9/CR Charles E. Godfrey, Jr. - 2/12/CR Ronald S. Hayden, Jr. - 9/9/4S Hubert H. Howard, Jr. - 0/4/CR *Ben O. Howell, Jr. - 17/17/PP John S. Laury - 9/11/RB George H. McCallum - 2/11/PP James T. McIntyre, Jr. - 3/3 Albert J. Miniaci - 5/10/FC Milton H. Murray - 11/12 Daryl W. Pridgeon - 0/1 Alan H. Shadgett - 2/12/RB Scott R. Shaffer - 2/4/CR Ronald D. Smith - 4/11/45 Daniel D. Stanley - 2/18/RB William A. Steagall - 4/15/RB Thomas P. Sterne - 6/6/RB Robert A. Troup - 9/12/45 Thomas W. Usry II - 5/5/CR George F. Whatley - 2/12/4S Thomas G. Whatley, Jr. - 0/7/CR Todd L. Williams - 0/1

BETA EPSILON - Emory

Steven D. Ayres - 2/3 Andrew H. Basroon - 0/1 John W. Beane - 2/9/CR Philip E. Bevins - 3/4/CR William C. Caruso - 13/21/RB Ari S. Cohen - 0/1 Franklin V. Endom III - 0/1 Stephen E. Fleece - 0/1 Thomas T. Galt - 0/20/CR Richard M. Griffin - 3/3/CR Albert G. Hammett III - 9/11/45 David T. Harden - 0/2 Gilbert W. Holley - 4/12/4S Samuel E. Horne, Jr. - 12/12/FC Samuel L. Horton, Jr. - 4/7/CR David M. Jones, Jr. - 3/5/CR Riley N. Kelly - 0/1 Joseph P. Leader - 2/2 Andrew P. McDevitt - 3/3 T. H. Edlin Merren - 0/1 William E. Mock - 8/10/45 Gary E. Myerson - 4/12/4S Adam M. Naide - 4/4/CR Stephen M. Ogle - 3/3 Thomas J. Pirkle - 12/13/CR John A. Pratt. Jr. - 0/6 Robert W. Roberts - 7/13/RB Jason E. Rubovitz - 3/3/CR Robert M. Seale, Jr. - 0/11/4S Wade H. B. Smith - 10/10/RB Edwin G. Thomas - 0/5/CR Jerry C. Tootle - 4/8/RB Jerry C. Tootle, Jr. - 0/1 Curtis B. Watkins - 4/4/CR William A. Yon - 0/1

BETA ZETA - Butler

Martin J. Auron - 7/11/RB Donald M. Blue - 0/1 James R. Bounnell - 3/8/CR *Omar S. Bruner, Jr. - 22/22/HS Carl F. Buser - 0/5/CR Frank R. Carbon - 12/19/45 Daniel B. Chancellor - 2/2/CR William S. Cole - 6/9/CR *Jack K. Comerford - 15/18/PP *Charles R. Cruse - 23/23/18 Harold E. Curtis - 0/2 Dennis L. Dwyer - 11/16/RB Jurij B. Dzaman - 0/4/CR

Steven W. Eggleston - 0/1 *Willard E. Fawcett - 17/17/PP Paul E. Furnish - 6/7/RB Don H. Gearheart - 0/9/CR Glenn S. Gerber - 10/10/4S Albert E. Gordon - 12/14/18 Walter A. Hap - 3/10/45 Gene A. Heath - 0/1 *Richard W. Hudelson - 19/19/CR Richard K. Kadowaki - 7/7/RB William R. LaFollette - 10/10/RB Theodore R. Leverenz - 2/4/CR Edward M. Marmion - 14/14/45 Jack D. Martin - 4/7/RB Roger R. Mays - 0/1 Lance E. Middlekauff - 14/14/45 George D. Mitchell, Jr. - 0/5 *James P. Morrow - 15/20/FC *Owen C. Muir - 20/22/PP Jack Newsom - 0/10/RB Paul D. Newsom - 2/2/CR Robert L. Parsons - 11/16/RB William T. Pearcy - 2/22/PP Timothy E. Rice - 0/3/CR Winstan R. Sellick - 3/14/RB Martin J. Shapiro - 0/11/CR Randall W. Shepard - 9/9/RB Jeffrey J. Shilling - 0/1 Harold M. Slager - 10/12/4S Hugh B. Smeltzer - 13/16/PP Darron S. Stewart - 2/3 *Joseph K. Taylor - 21/21/FC *John C. Troyer - 23/23/45 *Blair R. Vandivier - 15/15/PP Robert E. Vandivier - 0/1/CR *John J. Vena, Jr. - 21/21/RB David D. Wachter - 0/2 George W. Walker - 6/10/CR *John L. West, Jr. - 16/18/PP W. Tom Wheeler - 2/13/RB *Robert E. Wildman - 21/21/PP Jerry A. Wiley - 0/2 James O. Wilson - 9/13/45 Edwin D. Woods - 0/4

BETA ETA - Minnesota

John R. Anderson - 2/2 Stuart L. Arey - 0/11/45 Chester C. Aronson, Jr. - 0/7 Raymond J. Bangs - 0/12/CR Armin Oj Baumann - 3/5/CR James A. Becker - 14/14/RB Robert E. Becker - 14/14/4S William A. Bevan, Jr. - 3/11/RB Martin R. Brandt - 4/14/45 Donald N. Brissman - 0/3/RB Paul F. Bruer - 0/1 Christopher J. Busch - 6/6/RB Terrance A. Costello - 0/1 Robert W. Dopke - 0/8/CR *William H. Edlund - 23/23/45 Charles M. Essig - 0/1 Brian K. Flakne - 2/11/CR Keith J. Flakne - 6/7/4S Edward M. Fraser - 2/4/CR Leon J. Frost - 13/13/CR Ted J. Gooden - 4/4/RB David W. Gunderson - 4/4/RB *Robert J. Hartle - 23/23/45 John H. Heen - 0/1/CR Gregory J. Hol - 0/1 Roger L. Ingebritson - 2/5/CR *John R. Jensen - 17/20/45 *James L. Jordan - 15/18/RB Matthew G. Kania - 9/9/CR Donald L. Korn - 0/13/CR Victor H. Leeby, Jr. - 0/1 Richard A. Lind - 4/7/RB

John A. Madson - 5/11/CR Michael A. Martyn - 0/1 Marno M. McDermott, Jr. - 6/16/HS Michael A. Meldahl, Jr. - 2/2 Gale R. Mellum - 12/14/45 Thomas J. Perusse - 12/15/RB Eric C. Peterson - 2/2 Phillip B. Price - 0/2/CR Richard B. Quanrud - 12/13/RB Darwin R. Reedy - 10/13/PP Peter A. Royse - 0/3 James G. Rude - 4/5/4S *David D. Sadler - 16/21/RB Francis N. Satterlee - 6/7 Stephen N. Schwartz - 6/9/RB Farrell M. Sheridan - 0/6/CR Frederic J. Souba - 0/13/45 James D. Talle - 0/1 James A. Westman - 0/10/RB Neil W. Young - 14/14/45 P. Randall Zierhut - 12/13/RB

BETA THETA - Univ. of the South

Robert L. Brannon - 3/15/PP Rushton T. Capers - 7/9/RB *William B. Cuningham - 23/23/PP Sidney C. Farrar - 0/2/CR Frederick Fiske - 3/20/RB Frederick R. Freyer - 3/17/4S W. Robert Harrison - 3/7 Howard M. Mueller, Sr. - 4/8/CR William W. Pheil - 5/17/RB W. Kyle Rote, Jr. - 2/11/4S David H. Sikes - 0/2 Wallace B. Smith - 2/6/CR Gilmer White, Jr. - 3/4/RB

BETA IOTA - Virginia

*Halvor N. Adams III - 15/15 Wesley A. Ballenger, Jr. - 6/8/RB Mark D. Bateman - 14/14/4S Anthony J. Benn - 0/2 Michael P. Doyle - 0/1 Paul A. Garten - 6/12/RB Stephen D. Hersch - 6/7/RB Robert L. Littleton, Jr. - 0/7/CR David J. Llewellyn - 0/7/RB Michael P. Mills - 3/4/RB Mark E. Rawlings - 0/3 Geoffrey H. Roser - 0/2 George B. Stallings, Jr. - 3/7/CR Christopher Woolley - 4/4/CR

BETA KAPPA - Colorado

William R. Ackerman - 2/3 *Herbert L. Bacon - 23/23/PP *Burton C. Boothby - 22/22/FC Neil S. Borden - 0/7/CR Albert E. Brockob - 12/16/45 Charles G. Callard, Jr. - 0/5/RB William F. Carroll, Jr. - 2/17/PP *William F. Clough - 23/23/FC J. David Conderman - 3/7/CR Richard J. Cross - 2/9/RB *Mel Cundiff - 20/20/45 Bruce R. Dickinson - 13/13/FC Scott C. Donnelly - 10/10/45 Donald G. Fullerton - 0/1/CR *Robert A. Habermann - 22/22/PP J. Harrison Hawthorne - 3/7/CR George J. Hix - 0/4/CR *Ava J. Johnson, Jr. - 18/18/PP Wayne Johnson III - 0/3/CR William S. Jump - 0/7/RB David R. Koehler - 2/10/PP Kenneth S. Lewis - 14/15/PP David E. Linde - 0/5/RB Charles W. Mallory - 0/1

Burton B. McRoy, Jr. - 3/5/RB *Robert B. Peacock - 19/22/PS *R. Scott Pearson - 19/22/PF *Jackson S. Pecaut - 18/18/4S John D. Rich, Jr. - 10/13/RB Edward B. Sheridan - 0/4 Rodney E. Slifer - 2/14/4S *Richard P. Taylor - 23/23/PP Edwin C. Turnquist - 6/10/PP Robert F. Tyler - 11/21/18 Ralph B. Weller - 3/6/RB David L. Zaharias - 3/15/RB

BETA LAMBDA - Lehigh

Lee J. Acham - 4/4/CR Jefferson F. Allen - 3/4/RB William E. Belser - 9/9/RB Peter E. Bennett - 2/2/CR Richard T. Bew - 3/4/CR William G. Binder, Jr. - 3/7/CR Lewis C. Black - 6/6/CR Thomas K. Broder - 0/4 *W. Paul Brogowski - 21/22/RB Libert T. Chandler - 0/13/CR *Charles B. Chrisman - 20/20/PP Marcus C. Consolini - 5/5/CR Duncan S. Cook - 0/5 Robert L. Coutts, Jr. - 2/5/CR Robert H. Custer - 0/6/RB William D. Denise, Jr. - 3/13/RB John M. Drosdak II - 2/3 John G. Erb - 0/2 Evan J. Falchuk - 0/1 James H. Fountain - 0/1 Richard N. Franz - 0/1 Michael D. Hoyt - 0/1 *Irving L. Lawton - 15/15/PP Kenneth L. Malkemes, Jr. - 11/11/4S Charles M. Mapes, Jr. - 0/12/45 *Harry T. Martindale - 19/21/HS Richard E. McLeod - 2/4 *George B. Motheral II - 19/19/PP Alexander Murdoch III - 2/5/CR Vincent J. Pagliuca III - 8/8/RB Kenneth R. W. W. Palazzi - 2/4 James P. Renaldi - 12/13/FC John B. Riddell - 2/3 Glenn J. Schleicher - 0/1 Alexander F. Smith III - 2/11/4S Lawrence J. Supon - 0/1 Michael A. Szczepkowski - 0/3 Arthur C. Thomas - 3/15/RB Robert A. Wagenseil - 2/5 David C. Wagner - 9/9/CR Richard T. Wendlandt - 6/8/CR Wilmer L. Wilbern - 2/3/RB Michael S. Winterling - 2/2 *John G. Woerner - 23/23/RB

BETA MU - Tufts

Sherman W. Andrews - 0/11/CR John S. Banas - 3/8/45 Adam S. Burstein - 0/1 William F. Burt - 0/2 Philip S. Bushnell - 3/13/CR Arnold E. Carlson - 0/1 Steven W. Chandler - 3/6/4S Larry Clinton, Jr. - 2/10/RB Peter R. Collins - 4/4 George D. Contos - 4/4/CR John M. Crowley - 0/1 *Donald L. Curtis - 17/17/PP Steven J. De Benedictis - 0/3 William J. DeBarba - 0/3 Brian M. DeBroff - 0/5/CR Leonard A. Dilorenzo - 0/1/CR Baird K. Eaton - 2/7/45 Austin H. Farrar - 14/18/PP

*Rex H. Fenderson, Jr. - 23/23/RB Chester A. Foss - 14/20/4S Edward L. Gillette, Jr. - 0/1/CR John W. A. Gilman - 0/3/CR Andrew J. Glassanos - 13/14/RB Howard J. Godfrey - 11/16/RB Richard C. Hansen - 3/17/RB *Earl S. Howarth - 21/21/PP Paul F. Jarvis - 0/1 David J. Kriz - 5/5/RB Norman C. Leigh - 8/16/RB Henry E. Linden - 0/6/CR Daniel W. Loeb - 5/5/CR Richard A. Mancib - 0/1 Henry L. Maurer - 12/12/45 George W. McEachern III - 2/4/CR *Lloyd L. Miller, DMD - 21/22/PP David B. Moffatt - 10/19/45 Arthur N. Olive, Jr. - 6/9/4S Robert E. Polk - 12/12/RB Carl F. Raine - 3/9/RB William F. Reed - 9/19/PP Leonard W. Rowley - 4/4/CR Paul B. Shagoury - 0/1 Edmund C. Shaw - 9/11/4S David R. Sheppard - 0/1 Norman E. Siegel - 0/3 Steven B. Siepser - 2/11/RB Ralph A. Slater - 2/3/CR Andrew C. Towle - 5/5/4S Earle S. Tutunjian - 8/9/RB Richard G. Velte - 7/9/FC Charles L. Wakefield II - 0/1 Robert L. Wilson - 0/4/CR Paul I. Wren, Jr. - 14/15/RB

BETA NU - M.I.T.

Arthur L. Adams, Jr. - 6/8/RB Alfred B. Babcock, Jr. - 2/16/RB Todd J. Bayer - 0/8/RB Eric A. Bianchi - 7/7/4S *Michael A. Bromberg - 18/19/PP James F. Brownell - 0/8/PP *Charles D. Buntschuh - 15/16/PP Frederick W. Carson - 0/1/CR Attilio Castano, Jr. - 0/3/CR Robert B. Craven - 3/14/RB Edward J. Czar - 12/14/RB Lawrence W. DaGate - 9/10/RB Edward L. Davis - 0/1 Stephen P. DeFalco - 3/6/CR *Robert G. Dettmer - 21/21/4S *John P. Downie - 19/19/FC J. Robert Ferguson, Jr. - 2/3/RB Darrell V. Fowler - 12/12/RB Gilbert B. Gould - 3/11/CR J. Robert Gunther - 2/20/4S R. Garrett Helmig - 11/18/4S Scott W. Hockett - 5/5/CR lan I. Irons - 0/8/RB *Sterling H. Ivison, Jr. - 21/22/PP Andre R. Jaglom - 13/16/45 E. Verner Johnson, Jr. - 0/1 Warren H. Lattof - 4/7/4S John B. Littlefield - 3/19/PP *George P. Loomis - 15/15/RP Byron O. Lutman, Jr. - 14/17/PP Alexander G. Makowski, Jr. - 3/15/FC Conall E. McCabe - 12/14/RB Claude M. McCord, Jr. - 10/10/PP *Philip F. Meyfarth - 19/20/45 William H. Mills - 11/17/PP David C. Moore - 0/7/RB Jeffrey H. Palmer - 13/13/4S *Wilfred M. Post, Jr. - 22/22/45 Karl A. A. Reuther - 3/22/PP James W. Roxlo - 5/16/45 Robert M. Schmidt - 4/9/CR

James D. Shields - 4/12/PP Jeffrey P. Singer - 0/7/CR Steven J. Smith - 0/11/4S Charles F. Springer - 0/1 Richard A. Stephan - 13/14/4S Robert V. Sternberg - 7/9/PP John Stewart, Jr. - 0/1 W. Whitney Stueck - 6/16/RB Charles M. Tenney, Jr. - 5/16/CR *Joseph A. Thrift - 23/23/RB Leonard J. Timms, Jr. - 3/7/RB Robert R. Vokes - 5/5/4S *Stephen J. Warner - 21/22/4S

BETA XI - Tulane

Jeffrey L. Bey - 6/6/4S Benjamin D. Bohlmann - 4/8/CR Robert L. C. Boswell - 4/16/4S Alan G. Brackett - 11/11/PP Paul A. Davidson - 0/1 Albert J. Derbes III - 2/7/RB Arthur E. Dragon - 13/14/PP Michael D. Fowler - 2/3/CR Sam J. Fraser - 0/3/CR David R. R. Gordon - 3/5/RB Carl B. Hakenjos - 0/1 Vincent D. Hamilton - 2/19/PP Fredrick N. Harrison, Jr. - 2/7/CR Dalton M. Ivins - 0/3/CR Alan W. Lawrence - 2/4/CR Michael I. Lowenthal - 4/7/CR *William J. McBride, Jr. - 15/15/PP *Henry A. Mentz, Jr. - 15/15/PP Conrad Meyer III - 4/7/4S *Richard F. Muller, Jr. - 22/22/CR Franklin J. Pacenza - 0/1 George C. Perry - 11/11/PP Jan A. Persson - 6/10/CR Samuel M. Rosamond, Jr. - 13/13/45 Raymond J. Salassi, Jr. - 10/10/RB Raymond A. Silverstein - 9/9/RB *Millard P. Snyder - 19/19/FC Charles R. Swanson - 2/5/CR Kenneth J. Tacony - 0/9/RB Walter J. Verlander - 2/11/4S Steven D. Ward - 0/1 Clark G. Warden - 4/4/4S Rhett L. Weiss - 5/8/RB

BETA OMICRON - Cornell

O. E. Adams, Jr. - 0/1 A. Lee Atkinson - 4/4/RB William H. Bayles - 3/9/RB Peter M. Broderick - 4/5/CR Samuel T. Buckman - 10/17/4S John H. Caperton - 3/16/RB Edward P. Clary - 0/2/CR William F. Davidson III - 2/3 John W. Dymek - 0/1 *John Fink - 21/22/PP William G. Fox - 0/13/45 *Robert J. Freeburn, Jr. - 18/18/RB Henry W. Gordon - 4/7/CR Norman R. Harvey - 13/13/45 William W. Johnson - 6/7/CR William K. Kellogg - 12/15/CR John B. Kendrick - 3/6 John S. Ketchum - 0/2 Andrew G. Korik - 9/9/4S Kevin J. Land - 2/2/CR James W. Lang - 5/5/CR Robert J. Lis - 0/4/CR John N. Love - 12/12/RB Gary C. Masterson - 3/17/4S Philip R. McGinnis - 0/5/RB Daniel D. Mickey, Jr. - 2/7/RB Alan G. Paez - 2/3 John E. Palphreyman - 2/2

James A. Patterson - 0/2/CR Richard E. Peel - 0/6/CR Paul E. Peloquin - 0/4 James H. Petersen, Jr. - 0/6/CR Donald E. Phykitt - 4/4 Peter V. Raven - 4/5 Charles E. Robertson - 7/15/RB Charles E. Rossi, Jr. - 7/8/RB Jason S. Saltsberg - 0/1 Henry L. Sanders II - 2/2/CR Norman C. Scheaffer, Jr. - 9/22/PP Philip A. Schneider - 11/13/CR William W. Scull - 0/2 Paul C. Simmons, Jr. - 0/11/RB Robert A. Slon - 13/13/RB G. Peter Smith, Jr. - 3/4/RB Frank C. Stanbrook - 3/8/RB Jarl R. Swanson, Jr. - 4/7 Jeffrey M. Tucci - 0/6/CR Frederick S. Turk - 5/20/PP Michael E. Viola - 0/5/CR

Robert P. Gleason - 4/7/RB Gayle E. Grubb - 0/13/PP David C. Gustman - 2/3 *Richard W. Hall - 23/23/CR *Bruce E. Hallenbeck - 19/19/FC Harold S. Hanson - 12/21/4S Dan A. Hardt - 0/11/45 E. Cameron Hitchcock - 12/13/RB Robert O. Jantz - 2/16/4S Henry C. Johnson - 0/5/RB Charles L. Katzenmeyer - 2/8/45 Dwayne L. Kizzier - 2/20/45 Fred W. Kunkel - 12/12/RB *William J. Kunkle, Jr. - 23/23/PP Robert E. Leigh - 7/14/PP William B. Lennan II - 3/3 Stephen P. Lindell - 3/3/CR Richard C. Lynn - 5/11/RB *Kent A. Mallquist - 23/23/FC *Edgar Manske - 23/23/PP Theodore B. Martin, Jr. - 4/12/PP

Leading Chapters by Average Gift

(Chapters with five or more donors)

1.	Gamma Sigma (Pittsburgh)	\$371.13	
2.	Gamma lota (Texas)	360.46	
3.	Delta Delta (Tennessee)	319.59	
4.	Gamma Tau (Kansas)	280.32	
5.	Mu (Ohio Wesleyan)	205.66	
6.	Nu (Lafayette)	173.61	
7.	Gamma Gamma (Dartmouth)	163.89	
8.	Epsilon Theta (Willamette)	146.67	
9.	Beta Zeta (Butler)	145.25	
10.	Delta Nu (Lawrence)	144.18	

David A. Wilcox, Jr. - 4/7/RB William L. Wilson, Jr. - 0/2 David M. Wing - 0/6/RB Harold C. Yost - 5/16/4S *Acker E. Young - 23/23/RB

BETA PI - Northwestern

*Robert B. Anderson - 23/23/PP Brian E. Bennhoff - 4/4/CR Gale R. Billard - 4/4/CR *Charles R. Bremhorst - 15/15/RB *L. Edward Bryant, Jr. - 20/20/FC *Kenneth K. Chalmers - 23/23/4S Paul A. Checchia - 4/5/CR Ronald J. Chinnock - 11/11/FC Robert W. Christensen - 2/5/RB James L. Cieslak - 3/3 Peter A. Clarke - 0/3 George A. Collias - 0/1/CR Delos R. Cozad - 8/8/PP Arnold J. Curry - 11/19/45 Robert Dageforde - 6/6/4S Loyd E. Davis - 2/4/RB William C. Dewolf - 9/9/4S Philip L. Dodson - 3/4 Richard M. Donaldson - 5/7/CR *Dean T. Drewry - 18/18/45 Richard E. Falk - 0/9/RB John P. Fendley - 11/11/PP Charles W. Finkl - 0/12/4S John S. Fox - 14/16/PP Daniel C. Frechtling - 0/1

Robert J. Marzec - 0/17/45 Robert L. Mason - 10/21/PP Bruce W. McIntosh - 0/16/RB Ben J. Mogni - 0/6/CR William B. Moore - 8/9/RB Robert A. Morley - 2/11/4S Philip A. Nicely - 2/5/CR *Robert H. Nixon - 23/23/FC James C. Payseur - 11/11/18 Robert B. Perry - 2/9/CR B. Marion H. Powell - 2/9/CR George W. Randall - 12/12/CR Raymond D. Richards - 0/3/PP Neil M. Rose - 3/6/CR Kenneth E. Schaefle - 0/1 Ralph C. Schultz - 0/4 William E. Seaman - 10/10/RB *John F. Seidensticker - 18/18/PP *Daniel J. Uhrig - 15/15/4S Richard L. Urevig - 12/14/RB Thomas D. Vana - 5/9/CR James C. Vynalek - 12/12/PP William H. Waggoner - 0/2/CR George G. Walsh, Jr. - 9/12/RB Clemens A. Werner - 5/6/RB

BETA RHO - Stanford

William G. Alhouse - 10/12/4S Burt Avery - 5/10/4S Charles G. Bakaly, Jr. - 0/8/PP *Robert A. Barley - 23/23/4S David N. Barry III - 5/6/RB

James A. Brennan - 0/7/CR Christopher Burke - 0/3 Richard W. Call - 2/18/PP * John H. Carr - 23/23/RB William R. Channell - 8/8/RB Terrence E. Comerford - 9/9/RB *Sherman L. Crary - 19/19/PP *Nicholas E. Darrow - 19/19/45 Jack N. Day - 4/13/PP Radoye R. Drachkovitch - 3/10/4S Richard D. Farman - 0/12/PP Clayton W. Frye, Jr. - 6/12/4S Sidney J. Garber - 3/4/CR Milo S. Gates - 2/17/FC *John C. Gilmore - 21/22/PP John P. Hanna - 0/18/45 Allan A. Harris - 4/19/PP Marvin K. Harris - 2/5/CR Carl E. Hoefener - 3/5/CR Richard M. Hyde, Jr. - 0/1/CR John D. Hynes - 6/8/PP Milton C. Iverson - 5/6/RB William M. Jason - 2/18/RB Charles B. Jeffries - 3/6/4S *Oliver M. Johnston, Jr. - 18/19/PP Robert F. Jones - 10/10/4S Gary A. Larsen - 3/3/RB Marcus V. Latham - 2/3 Frank P. Lombardi - 6/17/RB John T. Lynch, Jr. - 0/1 Denis P. Mahoney - 3/7/CR Michael L. Matkins - 2/4/RB *Paul W. McCollister - 21/22/PP E. Tyler Miller - 0/12/PP Steven D. Mitchell - 0/16/4S Michael C. Mussina - 2/2/CR Andrew Papathanassiou - 0/1 Sheldon W. Parker - 3/3/CR William G. Paul, Jr. - 14/14/PP *David L. Pratt - 15/15/RB Edward M. Price - 0/1 Richard W. Reinhardt - 7/10/CR George S. Reppas - 11/16/PP Guy Rounsaville, Jr. - 0/8/PP Kenneth H. Sayre - 10/10/PP G. Cal Setzer - 6/16/FC *Lee S. Sharp - 23/23/PP Thomas W. Smith - 7/17/PP Steven G. Solomon - 0/1 C. Anthony Stellar - 6/14/FC Donald E. Swartz - 6/6/45 Gardner W. Walkup - 2/8/CR

Timothy S. Belczak - 0/1/CR

BETA TAU - Nebraska

Charles H. Allen - 7/7/RB Paul J. Amen - 3/8/RB Michael W. Baldwin - 0/6/CR G. Wayne Ballah - 3/4/PP Jon C. Baumann - 3/4/RB W. Barton Berg - 0/3/CR Alfred L. Blackett - 6/21/4S *Clarence D. Brehm - 18/18/RB Robert A. Broomfield - 0/1 John W. Clark - 11/13/RB *Rollo V. Clark, Jr. - 15/15/45 *Robert C. Davenport - 23/23/45 Patrick M. Di Natale - 0/1 James C. Ebers - 5/20/RB *Jerry A. Ebers - 22/22/RB Michael D. Eisenhauer - 3/7/CR James M. Emanuel - 3/7/PP Alan E. Engelbert - 7/7/CR Patrick J. Engelbert - 0/1 Timothy J. Engelbert - 4/7/CR Melvin B. Engler - 2/11/CR Gary R. Ensz - 6/6/45 Robert B. Ensz - 4/4/CR

Craig L. Farmer - 0/3 Thomas A. Graul - 0/1 Jay S. Haase - 8/9/CR Daniel L. Hall - 3/15/4S Elden L. Hodges - 0/2 Charles E. Hopping - 3/5/RB *Andrew C. Hove, Jr. - 16/19/45 Jack Hurlburt - 3/7/CR John D. Irwin, Jr. - 0/1 Dean R. Jenkins - 2/10/CR Charles T. Johnson - 10/15/RB Steven E. Johnson - 0/2 Robert L. Keller - 13/13/4S Mark A. Kottmeyer - 0/1 William E. Kramer - 4/13/CR Daniel L. Lindstrom - 2/8/RB John W. Mark - 2/4/RB John P. Martin - 3/4/RB Gary L. Mazour - 7/8/CR *George E. Mickel - 23/23/FC David M. Minette - 7/13/4S Michael J. Morgan - 0/1 Ronald D. Mousel - 9/14/RB John W. Moyer - 4/20/RB Ronald C. Moyer - 3/4/CR Benjamin C. Neff - 6/18/FC Mark A. Nelson - 5/5/CR Steven H. Nootz - 0/11/RB Daniel R. Olson - 5/8/CR James H. Olson - 6/7/CR Roger D. Olson - 0/1 John P. Owen - 6/6/CR William R. Palmer - 4/10/4S Kurt E. Peterson - 2/3 Gary M. Podhaisky - 0/1 Clayton V. Reuse - 0/2 Michael P. Ripp - 12/12/PP James R. Saalfeld - 2/2 *Guy L. Schottler - 17/17/4S Edward Schwartzkopf - 0/6/RB Corey E. Sheen - 0/1 Michael C. Shotkoski - 0/1 Charles A. Shubert - 2/9/RB Michael D. Siffring - 2/2 Mark A. Stadler - 0/1 Jeffry L. Strohmyer - 9/11/PP Ralph A. Stump - 0/5 Richard L. Sula, Jr. - 7/7/RB David L. Swanson - 9/9/CR Gerald F. Taylor - 0/1 *Charles K. Tomsen - 23/23/4S Elmer L. Vandel - 0/4/CR Stephen M. Wigg - 0/1 Dave C. Wohlfarth - 0/2 Robert E. Wright - 0/1/CR

BETA UPSILON - Illinois

Owen A. Anderson - 10/10/RB Ronald P. Baader - 0/2 Steven W. Becker - 7/7/4S Verle J. Besant - 0/1/CR Howard C. Blue - 0/14/45 David P. Bredemeyer - 0/2 Robert E. Bruns - 0/3/CR Richard A. Caner - 0/1 James L. Cashman - 2/13/CR LCDR W. Scott Cunningham, USN -0/2 Neil O. Dahlmann - 0/10/CR John H. Davis - 2/6/4S Philip G. Dierstein - 13/13/PP David J. Donofrio - 9/9/CR Craig P. Eddy - 7/7/RB George L. Farnsworth, Jr. - 3/6/CR *Wayne S. Fox - 21/22/RP Bradley C. Gardner, Jr. - 2/13/45 John R. Gardner - 2/9/PP Douglas D. Geiger - 3/3/RB John W. Gleeson - 2/17/PP

*John W. Gothard - 19/20/PP Marvin C. Greer - 5/11/RB Grant S. Hamilton III - 2/2 Lawrence H. Hannah - 5/7/RB Jack W. Hartzell - 0/1 David A. Hetzler - 9/9/CR David W. Howell - 3/17/PP Edwin C. Howell - 0/1/CR Kenneth R. Hubbard - 0/1/CR Edward R. Hulina - 4/4/RB Richard J. Jackson - 0/1 Gregory N. Kazarian - 6/7/45 David B. Kuelpman - 9/10/PP Robert R. Manchester - 3/9/45 Daniel R. Martens - 0/2 Philip E. McDonald - 2/20/PP John W. McMackin - 2/3/RB Ralph E. Muns - 6/8/RB Harold N. Nilson - 4/6/CR *Paul E. Pappas - 20/20/4S *Edward T. Peeples - 15/15/PP Alan M. Pepper - 0/4 Clifford L. Peterson - 0/5/CR Theodore R. Peterson - 13/21/45 Thomas L. Peterson - 0/1 Todd M. Piefer - 9/9/RB Roy E. Posner - 6/20/18 Kristopher J. Reese - 0/1 William M. Reno - 7/7/45 James P. Reynolds - 2/6/45 Frederic M. Robison - 5/9/RB Clifton J. Smith - 2/4/RB David H. Smith, Jr. - 3/6/RB Capt. James P. Staes - 9/9/RB *Frederick D. Thayer III - 15/16/RB Ronald L. A. Theis - 0/1 Kenyon S. Tweedell - 0/1 Ned F. Tyler - 3/4/RB Donald O. Unteed - 12/12/PP Kenneth E. Unteed - 3/7/RB Howard L. Walker - 2/9/PP Matthew J. Wilson - 0/1 Glenn D. Wray - 4/8/CR Noel A. Yaney - 0/1 Samuel H. Young III - 4/17/RB Andrew T. Zander - 0/2 Richard H. Zeiss - 0/7/CR James E. Zinkus - 2/2

BETA PHI - Ohio State

John M. Akester - 10/12/CR George M. Apelian - 2/5/CR Harvey J. Arbuckle - 0/1 Roy M. Baker - 0/7/CR Douglas H. Baughman - 5/9/RB George W. Baughman III - 13/13/FC Walter A. Bennett - 9/10/RB Larry W. Brown - 10/10/RB Thomas F. Calhoon, II - 6/17/RP Michael A. Campanelli - 0/6/CR Mark W. Cappel - 4/4 Thomas R. Carper - 7/12/45 Thomas R. Christman - 5/8/RB Thomas O. Dickey, Jr. - 4/10/RB Thomas K. Diemer - 0/3/CR *James L. Ervin, Jr. - 23/23/PP Joseph R. Fairchild - 0/5/CR *William W. Fallon - 20/20/PP Douglas J. Fritz - 11/19/PP Larry B. Fullen - 12/15/RB Philip J. Giessler - 3/12/PP Richard W. Gilmer, Jr. - 5/5/CR Dean C. Glass - 0/3 Charles H. Hansberger - 0/1 Howard H. Harcha, Jr. - 10/12/CR Jerry M. Hardacre - 0/1/CR Max B. Hardy, Jr. - 3/6/CR Thomas H. Hartzell - 0/1

Mark R. Hauck - 0/6/RB James G. Haywood - 7/12/4S Jon G. Hazelton - 2/3 Richard H. Henderson - 5/10/RB Michael J. Holzaepfel - 0/1 James P. Imes - 2/3/CR Robert M. Jackson - 6/10/RB Richard W. Jones - 5/6/CR Robert J. Kegerreis - 0/15/FC James Kelso, Jr. - 0/6/CR *Charles M. Kimball - 23/23/FC Scott M. Leathley - 0/1 *Blaine H. Loudin - 18/19/FC William H. MacBeth III - 2/2 William J. Mackenbach - 4/10/PP Timothy B. Malone - 4/4/CR James A. Markling, Jr. - 2/4/CR David G. Miller - 0/2 Donald C. Miller - 7/8/45 Hugh D. Miller - 6/6/RB *James R. Millikan - 18/18/RB John C. Mossbarger - 0/1 Alex E. Nagy - 0/3 Bradley R. Ohlemacher - 0/2 Thomas L. Parker - 14/14/FC William O. Penn - 0/2 Craig L. Phillips - 3/9/RB Warren A. Post - 2/4/CR *James W. Rosenthal - 16/18/45 William D. Rudolph - 0/5/CR Mark E. Russell - 8/8/CR William N. Scarff - 3/12/RB James A. Schneider - 12/21/45 Tom C. Schnell - 2/3/CR Richard E. Schumacher, Jr. - 3/5/CR Jeffrey A. Seifert - 2/5/CR Larry R. Shelquist - 8/8/4S *Paul M. Shepard, Jr. - 16/19/45 Roger H. Skove - 3/8/CR Robert A. Slack - 0/3 Nathaniel C. Smith, Jr. - 0/9/RB Gregg D. Spierling - 6/7/CR Robert L. Spurrier - 6/8/4S David J. Stock - 0/1 W. Wallace Stover - 10/15/4S Russell B. Stump - 0/1 Eugene C. Thompson - 0/11/PP Russell L. Tuverson, Jr. - 4/4/CR Robert D. Verne - 0/1 Robert C. Watson - 4/17/45 Dale A. Weideling - 0/3 David F. Weir - 6/9/4S Donald J. Wolpert - 2/12/CR John W. Woods, Jr. - 10/10/PP Frank C. Woodside - 3/10/FC Richard S. Wray - 0/1 E. H. Wyman - 0/1 Scott T. Zalenski - 2/6/CR David Z. Zander - 2/10/RB

BETA PSI - Wabash

Everett R. Anderson - 0/4 Robert L. Augsburger - 3/4/CR Stanley R. Baker - 0/5/CR *Frank A. Beardsley, Jr. - 22/22/45 C. Thomas Byrd - 0/3/CR *Robert F. Charles - 23/23/18 Bradley A. Clouse - 0/2 Thomas A. Cole - 4/4/RB Tony J. Dal Sasso - 0/11/45 Harold H. Davies - 5/5/CR Raymond H. Davis - 3/6/CR John Dimos - 9/9/RB Garth B. Eberhart - 3/3/CR Terry M. Endsley - 0/2 *Chester P. Francis - 21/22/PP *Calvin M. George - 19/19/45 David R. Gillespie - 0/2/CR

Edgar K. Goss, Jr. - 2/11/PP James R. Graham - 10/15/4S Thomas R. Hamilton - 2/10/CR Robert C. Harman - 8/9/CR *Richard L. Hird - 21/22/45 Charles L. Hutchins - 5/8/RB Theodore R. Kennedy - 5/9/4S G. Mahlon Kerlin - 2/19/FC Byron W. Kilgore - 0/4/CR Otto J. Koch III - 2/3/CR Karl Kohlstaedt - 6/15/4S Mark E. Kosior - 3/3/CR Christopher G. Krupp - 0/1/CR Robert C. Kryter - 7/11/RB Robert A. Latham - 6/11/RB John W. Linnenberg - 5/5/RB Anthony N. Logan - 2/5/CR Brian J. Mantel - 0/1 Stanley H. Matheny - 0/7/RB Dominic C. Mazzone - 3/3 Norman E. McDaniel - 2/5/CR Francis E. McIntyre - 3/13/RB Russell H. Milligan - 2/6/CR Timothy L. Nelson - 0/1 Mark A. Noffsinger - 8/9/45 Timothy J. Padgett - 0/1 Steven W. Palmer - 0/1 John G. Pantzer, Jr. - 2/17/4S Harrison W. Parker - 9/17/PP Todd A. Parker - 2/4 Doyle C. Pickett - 0/7/PP Carl M. Pinkerton - 4/14/4S William J. Reinke - 4/13/4S George S. Sando - 4/12/CR Timothy P. Saylor - 2/2 Michael F. Shannon - 0/1 Donald M. Shields, Jr. - 3/7/RB *Richard H. Smith - 17/21/RB *Ronald D. Smith - 23/23/PP *John A. Snedicor - 17/18/PP Charles R. Templin - 4/7/RB Rex L. Thoman - 2/5 Daniel A. Walters - 2/6/RB Steven W. Whitaker - 8/8/CR David H. Wunder - 0/11/RB

BETA CHI - Brown

James E. Anderson - 7/7/RB Clayton A. Burtt - 6/7/RB Harold M. Cooper, Jr. - 2/7/RB *Arthur D. Foster - 18/21/4S Fred L. Geer - 0/5 Kenneth L. Holmes - 0/4/RB Walter O. Jaeger - 4/6/CR Gordon S. Macklin - 0/18/PP Edward B. Remick - 2/11/CR Walter H. Schwartz, Jr. - 0/1/CR William G. Thompson - 11/11/4S Lawrence R. Zielinski - 0/9/RB

BETA OMEGA - California-Berkeley

Alexander G. Arato - 0/9/RB *Ralph O. Beck, Jr. - 19/19/PP Douglas H. Bell - 14/14/PP Charles L. Botsford - 0/3 William H. Clark - 4/5/CR David L. Cruickshank - 0/4/CR *David J. Donlon - 18/22/FC Philip R. Dunn - 0/6/45 William D. English - 0/1 Nicholas J. Farrah - 12/12/PP Lawrence A. Fell - 3/6/4S William P. Gaddis, Jr. - 13/13/4S James M. Geiger - 7/22/PP *James K. Getze - 19/19/PP John H. Gross - 2/6/PP William W. Halford, Jr. - 2/11/PP Francis W. Halley - 5/5/4S

H. Lee Harmon - 0/1/CR *James J. Hatch - 23/23/PP Richard L. Haugh - 2/16/RB Ralph H. Henkle, Jr. - 2/17/RB *Howard C. Inman - 21/22/4S Matthew W. Krummell - 4/4 *Ludy E. Langer - 23/23/PP David M. Laub - 14/14/PP *William M. Laub - 16/19/18 Stephen A. Lind - 3/15/CR Thomas L. Liston - 0/9/CR *Charles L. Loring - 21/21/4S George W. Madeira - 2/2/CR *Ward A. Madeira, Jr. - 19/19/FC Stanton C. Mahler - 4/11/RB William C. Marckhoff - 5/5/RB Francis W. Mayer - 5/9/RB James E. McCarty, Jr. - 10/10/RB Sturten L. McDonald - 0/3/CR John M. McKeown, Jr. - 2/2 John P. Meyer - 3/15/RB John M. Moore - 0/8/PP George A. Parrish - 0/1 James A. Rocha - 0/4 Samuel G. Shannon - 0/1 *Thomas W. Shepherd - 23/23/PP *Allen M. Shinn - 23/23/PP Addison G. Strong, Jr. - 3/7/RB William C. Stuart - 3/6/4S James A. Thompson - 0/3/CR Richard C. Vieille - 3/3 Raymond J. Volker - 0/1 Steven W. J. Voss - 4/10/CR Robert B. Welty - 0/8/4S Raymond H. Williams - 14/14/PP E. Eugene Yeager - 2/10/FC Jack S. Yeager - 4/6/4S

GAMMA ALPHA - Chicago

John E. Bergener - 0/4/RB C. E. Schmidt - 0/10/AS *Owen H. Wyandt - 23/23/4S

GAMMA BETA - I.I.T.

Stephen J. Angell - 0/5/RB Raymond R. Bacci - 6/14/RB Robert T. Bailes - 4/15/PP Jon S. Bell - 0/2 Brian K. Brands - 0/2 Michael N. Cerino - 13/15/45 Paul W. Christoffersen - 18/18/45 Robert N. Cook - 0/5/CR Noel D. Cooley - 2/2 Wyatt P. Coon, Jr. - 0/11/45 Robert J. DeLacluyse - 6/18/45 Donn DeMuro - 12/12/PP Wolfgang D. Eschenlohr - 0/6/4S Craig B. Fenton - 5/14/PP Gordon A. Fleischer - 8/19/RB Thomas N. Flessor - 2/4/CR Kenneth N. Folgers - 6/16/18 Donald J. Fox - 3/5 *George C. Frank - 18/20/RB Thomas F. Fugiel - 0/1 John M. Genovese - 0/6/CR *David A. Geupel - 18/19/FC Eugene J. Hanson - 10/13/CR Harold L. Haver - 2/4/CR *Kevin P. Hudson - 16/16/45 Lee M. Hughes - 2/8/4S John S. Inman - 12/12/FC John R. Jackson, Jr. - 7/15/PP Martin C. Jischke - 6/6/4S Timothy R. Kells - 0/2 J. Melvin Kernan - 4/8/4S Edward J. Lee - 8/8/4S Michael F. Lorenz - 14/14/CR *Raymond E. Malecek - 17/17/PP

Christopher P. Maret - 0/1 David W. Mayer - 14/16/PP William D. McCurley - 7/7/RB Robert J. McWhorter - 4/4/CR Kevin P. Meade - 0/9/PP *Grant E. Medin - 23/23/PP Matt Merfeld - 0/2 Christopher T. Monroe - 2/2/CR Donald W. Mosier - 0/7/CR Fred M. Moszur - 0/2/CR Robert W. Musgrove - 0/7/RB James B. Neighbor - 0/4/CR John G. Olin - 5/14/RP James H. Pagenkopf - 0/12/RB Kenneth J. Pedersen - 0/1 Christopher T. Pollock - 0/7/RB Norman P. Pomrening - 0/3/CR Joseph A. J. Ransel - 14/14/PP Lee O. Richards, Jr. - 9/9/CR Vance Richards - 12/12/PP Robert A. Sarbieski - 0/1

H. Ward Conaway, Jr. - 2/3/CR Michael J. Cooke - 2/4/CR Marc J. Cuesta - 3/3/CR Ernest F. Dourlet, Jr. - 3/7/CR William R. Downing - 0/4 James A. Ford - 2/9/4S David C. Funderburk - 0/4/CR Edgell C. Gooden, Jr. - 5/9/45 John V. Goodman - 0/18/45 *Richard F. Grady, Jr. - 15/18/PP *David W. Hamstead - 20/20/FC J. Gibson Henderson - 4/15/RB Charles M. Jackson - 0/13/CR John O. Kizer - 0/14/RB *Donald P. Krisher, Jr. - 23/23/PP Luther L. LaFon - 0/8/RB James R. McCartney - 14/14/PP *Jess P. McHenry, Jr. - 15/18/4S Harry W. Miller - 3/4/CR Thomas M. Moore - 0/19/RB L. Esker Neal - 0/8/CR

Leading Classes by Number of Contributors

1				
	1.	1950	124	
	2.	1969	111	
	3.	1951	106	
	4.	1964	105	
	5.	1971	101	
	6.	1988	101	
	7.	1949	100	
	8.	1952	99	
	9.	1959	98	
	10.	1985	98	

Patrick W. Schoorlemmer - 3/5/CR Paul F. Schutt, Jr. - 0/7/PP Anthony V. Schwan - 0/11/PP -Harold A. Smith - 0/3/CR Jonathan R. Sweer - 14/16/4S Norman M. Szala - 10/10/RB Ivan D. Thunder - 13/13/RB Daniel P. White - 14/14/PP Joseph C. Wiener - 0/15/4S David R. Zook - 0/1

GAMMA GAMMA - Dartmouth James D. Corbett - 0/4/RB

John H. Furfey, Jr. - 0/8/RB *Robert W. Griffin - 19/19/4S William J. Kieckhefer - 13/13/FC James A. Sanderson - 14/14/18 H. William Trease - 13/14/FC Conrad S. Young - 3/8/CR

GAMMA DELTA - West Virginia Joshua B. Alley, Jr. - 6/6 Daniel L. Ashcraft - 3/16/45 *W. Marston Becker - 19/19/PP

George B. Bennett - 2/9/PP Charles D. Brown - 3/6/CR Robert Browning, Jr. - 4/19/4S John A. Bucy - 2/5 John R. Campbell - 2/3/CR Thomas E. Carras - 2/3 Charles C. Case - 0/20/PP Jeffrey H. Cohen - 3/3 John D. Richmond - 0/15/RB Robert H. Rupp - 2/8/CR Ricardo San Pedro - 0/4/CR *Wayne A. Sinclair - 18/19/HS *Vance L. Smith, Jr. - 19/19/RB Samuel B. Urso, Jr. - 2/3/CR John E. Wilbanks, Jr. - 3/5/CR

GAMMA ZETA - Wesleyan

Joel A. Adams - 2/5/CR *Paul Bancel - 21/21/PP Franc A. Barada, Jr. - 3/13/RB *John W. Braitmayer - 19/19/RP James E. Brands - 2/17/45 Benjamin R. Buffett - 2/7/CR *Gerald C. Couard - 18/18/45 George K. Dorsey - 0/5/CR *Bert T. Edwards - 23/23/RP Paul W. Hammond - 4/5/RB Herbert R. Hands - 0/4 Frederic H. Harwood - 14/15/FC Fred Herrigel III - 7/21/PP *Ronald R. Loose - 20/21/RB *Arnold Lorbeer - 23/23/FC Frank V. McConkey, Jr. - 4/6/RB David A. Sealey, Jr. - 3/7/CR *Alexander D. Shaw III - 17/20/18 *L'Huillier S. Sheaff - 20/22/FC Everett P. Skillings - 0/3/CR Robert F. Stetson - 14/14/4S Robert T. Switzgable - 13/13/CR J. Richard Titus - 12/12/RB

Frederick W. Trevithick, Jr. - 3/4/CR *Edward C. Van Buskirk - 15/20/4S Louis P. Willsea II - 4/4/CR

GAMMA ETA - George Washington

*Peter J. Baldwin - 15/18/PP *Atwood S. Barwick - 18/22/45 Gerald K. Cornelius - 13/16/PP *John S. Craighill USN - 23/23/4S Richard G. Daniels - 0/1/CR Robert N. DeAngelis - 9/19/PP Fred G. Develey, Jr. - 2/3/RB Peter S. Dyer - 14/14/RP Thomas A. Farley - 0/17/RB Joseph E. French - 5/9/CR Edward J. Hino - 2/6/CR Harold H. Howland, Jr. - 2/3 James E. Jennings - 10/14/PP Merrill D. Kirshenbaum - 3/11/RB Stephen W. Klare - 2/3 Harold W. Lincoln - 11/11/PP Jonathan J. Lubitz - 10/10/45 Lawson M. McKenzie - 14/18/45 Robert P. Moltz - 0/10/4S *Richard L. Potterton - 22/22/PP John B. Principato - 0/1 *George W. Rawnsley - 23/23/4S Rudolf F. Russart - 2/5/CR Thomas E. Topping - 2/17/PP *John T. Vivian - 17/19/PP William B. Williams - 5/9/RB Edward J. Wilson, Jr. - 0/1 Arthur T. Worley - 3/3/CR

GAMMA THETA - Baker

Brock Baker - 0/5 Gregory E. Best - 2/6/4S Murray M. Blackwelder - 13/19/45 Kim M. Brooks - 0/1 Wilbur G. Cauble - 0/8/CR Charles D. Caywood - 2/5/CR Fred L. Conger - 3/4/RB Gregory D. Culp - 0/1 *W. Michael Farmer - 16/20/PP Michael P. Gurley - 0/2/CR Anthony J. Harris - 0/9/CR Sam B. Haskin, Jr. - 2/11/45 Clarence W. Hawk - 2/8/CR Jeffrey L. Henke - 0/1 Don W. Holter - 14/17/45 William Horn - 2/8/CR James L. Hutton, Jr. - 0/1 John T. Jacobs - 0/1 Steve R. Johns - 0/1 Myron D. Jones, Jr. - 5/12/PP Robert A. Jordan - 2/4 George P. Joseph III - 0/2 Robert A. Keefe - 8/11/RB Thomas E. Keefe - 4/11/CR Thomas G. Kienstra - 0/1 Grant J. Lane - 2/5/CR James E. Lee - 2/3 Neal Malicky - 0/1/CR Ivan L. Malm - 3/17/45 *Cecil R. Miller - 18/19/FC Ivan J. Morgan - 3/10/CR Keith A. Mott - 0/12/RB *Dennis S. Pearce - 19/19/PP *Joseph H. Peters - 22/22/FC Donald E. Rogers - 0/5/RB *Kenneth M. Schmutz - 15/17/RB James O. Selzer - 7/9/FC G. Laverne Smith - 8/9/CR *Louis N. Speer - 16/22/PP William L. Speer - 7/9/RB John S. Spencer - 2/5/CR George S. Tamblyn - 3/19/4S *Benjamin A. Totten, Jr. - 17/17/4S G. Earl Wait, Jr. - 3/10/4S Allan R. Weide - 0/3/RB Paxton M. Williams - 0/2 Lauren R. Wilson - 7/11/4S Wendell D. Winkler - 7/11/RB Phillip D. Wohltman - 0/3/CR

GAMMA IOTA - Texas

*Charles T. Abercrombie - 15/17/PP Dan L. Beaird - 4/21/PP Richard K. B. Bender - 0/2 John E. Binnion - 7/8/CR Lloyd W. Birdwell, Jr. - 0/3/CR William D. Bonham - 7/19/PP Barry R. Bruce - 0/2 Kevin F. Bryant - 2/2 William F. Cherry II - 0/2/CR J. Coley Clark - 13/16/PP Carroll W. Collins - 3/20/PP *Whitfield J. Collins - 21/21/18 Charles R. Constant - 0/1 Timothy J. Coogan - 5/5/4S *John A. Craig - 19/20/PP Samuel G. Croom, Jr. - 3/8/RB Tom A. Cunningham - 0/4/RB Wilbur P. Cunningham - 0/1 Roland E. Dahlin II - 3/6/4S Harold R. De Moss, Jr. - 2/19/PP Mark A. R. Dempsey - 4/4/RB John W. Dietz - 3/3/CR John M. Divola - 0/1 Donald G. Dunbar, Jr. - 2/10/45 Donald Eastland - 2/8/CR Travis A. Eckert - 0/13/RB Ross L. Elliott - 6/7/CR John B. Evans - 0/1 Gary S. Farmer - 4/4/RB R. Kevin Forbes - 7/7/4S Robert K. German - 6/12/RB *Jed C. Goodall - 15/15/4S *John P. Harbin - 19/20/AS Judson J. Hardy - 2/6/RB Winfield A. Holmes - 2/3/RB *Wallace K. Hopkins - 18/18/45 Richard E. Huffman - 0/1 *Simeon H. Hulsey - 23/23/PP *Robert C. Hunter - 19/19/PP Richard W. Ince - 4/4/RB William B. Ingram - 0/13/RB John F. Irwin - 0/2/CR Theodore M. Jackson - 3/17/PP W. Foster Jacoby, Jr. - 0/15/RB Avis E. Johnson, Jr. - 0/3 Byron D. Kingrea - 3/7/CR Daniel M. Krausse - 6/21/18 John F. Kutzer, Jr. - 0/1 Leonard K. Larabee - 0/1/CR William J. Laughlin - 5/6/RB Thomas H. Law - 3/19/FC Stacey L. Lawrence - 0/1 James M. Layden - 0/7/CR James K. Leonard - 0/4/CR Mauricio B. Madero - 3/18/PP Robert L. Marwill - 3/6/RB H. Lee Matthews - 0/6/CR Banks McLaurin, Jr. - 3/13/RB Kleber C. Miller, Jr. - 0/13/45 James E. Milligan - 5/5/CR Rudolph G. Mueller, Jr. - 3/7/45 George E. Nowotny, Jr. - 3/6/RB Gregory E. O'Brien - 0/1 *William B. Osborn, Jr. - 20/20/18 William R. Paape - 4/4/CR Joseph T. Painter - 0/1/45 Paul E. Pesek - 4/8/RB H. Graham Peterson - 8/9/RB Jay T. Pierce - 3/5/RB Daniel T. Powell - 3/14/RB

Brice W. Quarles - 2/10/RB Steven R. Rigby - 0/5/CR Thomas L. Roach - 0/2/CR *Thomas B. Romine, Jr. - 17/22/FC Martin D. Rowe, Jr. - 10/10/RB Eugene B. Shepherd - 0/11/4S Frank H. Sherwood - 0/11/4S Robert A. Venable - 4/22/18 *Fred L. Wadleigh - 23/23/4S John H. Warden, Jr. - 2/4/CR *W. Carlton Weaver - 15/15/4S William G. Webb - 0/9/PP Linton A. Whitaker - 2/2/CR Robert L. Wright - 0/2/RB Robert L. Wynne - 0/10/RB

GAMMA KAPPA - Missouri

*Phil R. Acuff - 20/20/FC Michael D. Allen - 2/5/RB *C. Kenneth Bartlett - 22/22/4S *David E. Bell - 18/18/PP Gordon L. Biermann - 0/1 Dale O. Bowling - 7/9/PP Joseph M. Braeckel USN - 14/20/PP James E. Briscoe, Jr. - 0/3 Dwight D. Buchanan - 0/1/CR Michael R. Burkeen - 0/1 James K. Butner - 3/11/RB Timothy S. Cassidy - 0/1 Donald R. Dittemore - 13/14/18 James C. Doerr - 0/12/45 David M. Dolan - 2/7/4S Glen R. Ehrhardt - 7/8/CR William W. Ellis - 0/4 Daniel T Engelhard - 3/3/CR Christopher J. Estes - 0/1 Michael F. Fitzgerald - 0/4 Mark A. Folkins - 0/4/CR John Frier, Jr. - 14/14/RB William A. Gabler - 6/6/CR James W. Gilges - 0/17/RB Sidney G. Gilliatt - 13/17/4S Stephen L. Gurwell - 0/2 J. Michael Halter II - 0/6/CR Sherlock Hibbs - 5/11/RP *Karl H. Hoffman - 19/20/45 Thomas P. Howell - 7/7/CR Dale E. Klausman - 0/1/CR Robert W. Konard - 0/1 Michael J. Kraft - 0/1 Wilbur R. Lake, Jr. - 3/5/CR Andrew W. Lona - 0/4/CR *Donald H. Loudon - 17/17/FC Edward J. Lowther - 2/2 Gary J. Luebbering - 2/2 James N. Marion - 6/6/RB Patrick S. Mc Cartney - 2/2 *John D. McCarthy - 20/20/RB Dale J. McDermott - 9/10/4S W. S. McGinness - 10/12/FC Kevin P. McMahon - 5/12/RB Randall J. Niemeyer - 2/2 Benedict J. Ornburn, Jr. - 6/9/RB *Paul B. Patrick - 17/17/45 Neal H. Paul - 6/6/RB Phillip E. Psaltis - 2/3/CR Scott A. Riley - 0/1 Jerry E. Ritter - 2/2/CR Guy T. Rose - 3/11/RB Ronald E. Rosser - 0/2/CR Bruce K. Schmidt - 2/9/RB Thomas M. Skinker - 0/13/PP Charles W. Spann - 0/3/CR *Alan A. Steinberg - 23/23/45 James M. Stiles - 6/11/RB Barry P. Stuart - 3/8/CR T. Zachary Thornton - 0/1 Thomas N. Thornton - 12/12/PP

Samuel T. Utz - 2/3 Austin H. Wagstaff - 5/7/CR Robert E. Wallace - 0/1/CR Don O. Walsworth - 5/6/4S Keith A. Washburn - 7/14/PP James H. Weber - 13/13/4S Wayne R. Welch - 10/10/RB *Gary B. Welsh - 19/19/4S *Montgomery L. Wilson - 17/18/PP Kenneth E. Wolz - 10/10/RB Robert J. Zweifel - 7/7/CR

GAMMA LAMBDA - Purdue John F. Adamson, Jr. - 17/21/CR Stephen R. Archer - 3/12/RB David H. Atchley - 7/9/CR Phillip C. Baker - 0/12/CR Loring R. Bearse - 0/3 *Robert C. Becherer - 23/23/RP Jack W. Bell - 3/10/CR Michael R. Bishop - 0/1/CR William J. Bishop - 2/2 Robert W. Boydston - 0/5/CR William J. Brocious - 5/5/CR William A. Browne - 4/10/45 Albert V. Bruno Phd - 0/4/CR *Eugene M. Busche - 23/23/FC Ralph J. Byler - 0/11/RB *Gilbert A. Churchill, Jr. - 17/17/PP William P. Clark - 5/5/RB Averill C. Colby - 2/5/RB Dan M. Colglazier - 7/16/RB Richard L. Collister - 0/7/CR Charles T. Corbin - 0/5/4S Nicholas A. Cortolillo, Jr. - 0/1 Dale E. Cox - 0/6/CR Michael T. Crawley - 6/6 Perry G. Cross - 4/15/RB Byron L. De Voe - 4/9/RB Brian T. DeMarco - 0/1 Robert E. Denholm - 12/13/CR *Douglas S. Diehl - 16/16/RB Anthony E. Dowell - 6/6/CR Jack H. Dubs - 3/8/CR Edwin D. Easley - 0/1 Michael E. Elmore - 3/7/CR Robert H. Elrod - 2/6/CR Harry H. Faris - 3/16/RP Ray C. Fatout - 0/2 A. Derek Fisher - 3/5/CR *George A. Fisher, Jr. - 18/19/FC Larry N. Flint - 5/5/CR Charles C. Ford - 3/5/CR Kerry G. Foth - 12/12/RB Kevin A. Foth - 3/9/45 Thomas D. Fredericks - 2/2 Thomas A. Gallagher III - 0/3/CR Kent N. Garvens - 0/1 William J. Gillilan III - 7/8/4S J. Barry Golliday - 0/1 Kenneth M. Grant - 0/9/RB Darrin H. Gridley - 2/10/RB John A. Gustafson - 2/7/RB Joseph R. Hahn - 8/13/PP D. Wayne Hallstein - 4/7/PP Michael S. Harr - 0/1 *Ernest R. Harris, Jr. - 15/15/PP Robert J. Hatfield - 0/2 William B. Haynes - 0/5/CR Walter E. Helmick, Jr. - 3/9/18 Frank D. Henderson - 3/21/4S John T. Hepburn, Jr. - 4/16/HS Harry M. Hepperlen III - 9/12/RB Larry A. Herrman - 8/8/CR Robert W. Herrman - 0/1 James M. Hershberger - 0/14/CR Curtis C. Hill - 9/12/RB Ronald W. Hoffman - 2/16/4S

John D. Hottell - 7/14/RB Graham T. Howard - 0/1 John A. Hug - 0/2 *Robert V. Huheey - 15/15/RB Edward P. Hurley - 0/18/4S Orval E. Jacobsen, Jr. - 0/4/CR Ted J. Jepsen - 4/8/CR George R. Jergens - 0/1/CR Myrton N. Jones - 5/8/RB Marshall Kamer - 3/4/CR James J. Kearney - 0/1 Michael F. Keating - 2/4/RB Nathan A. Kempler - 2/14/RB *John W. Kendrick - 21/21/PP Stephen J. Kennedy - 2/8/45 James E. Kervin - 0/1 Floyd F. Kettering, Jr. - 0/5/CR *Charles L. Kidder - 16/18/PP Dennis E. King - 0/7/CR Robert E. King - 4/16/PP Max R. Kirk - 0/1 Charles G. Klapheke III - 2/3/CR King A. Koch - 3/18/PP Steven A. Kozak - 2/4/CR David H. Kuebler - 6/6/CR Pierre R. LaBerge - 0/3/CR Richard D. Leeper - 7/11/RB Martin J. Leestma - 0/3/RB *William C. Lester - 16/18/45 Richard L. Letherman - 2/12/RB Daniel P. Lubelski - 3/11/RB R. Emerson Lynn - 0/13/45 William C. Macdonald - 2/10/PP John A. Marburger - 0/5/PP John H. Marshall - 2/3 Lawrence L. McDonald - 14/14/4S Thomas J. McGoldrick - 2/10/RB *Thomas M. McMillin - 18/18/4S James W. Mercer - 2/5/CR Todd A. Milano - 2/5/CR Richard L. Moll - 3/14/RB Clay E. Moody - 0/1/CR Joseph N. Morris - 0/10/CR Mark A. Motylewski - 8/9/45 Dwight C. Muir - 2/6/4S Wade L. Neal - 13/20/HS Bradley C. Neidhamer - 0/1 Terrence A. O'Malley - 0/3/CR William J. Oswald - 2/16/4S Marcus L. Potter III - 5/16/PP Frank E. Proctor, Jr. - 6/13/RB Dwaine C. Ratfield - 0/4/CR James P. Reeves - 2/9/PP William H. Reininga - 12/12/CR *Harry C. Richards - 20/22/4S J. Paul Roach - 9/22/PP Gregory J. Roberts - 2/8/CR John G. Robinson - 0/1/CR Roger W. Roley - 9/20/4S Charles M. Rose - 0/1 Kurt D. Rosenberger - 2/3 Jon R. Ruhlman - 3/21/FC * James B. Russell - 15/15/4S Donald H. Sadlowski - 13/13/RB Nicholas T. Sahm - 5/20/RB David J. Samstag - 3/3 Harry M. Sanders - 0/7/CR Steven S. Sarros - 0/1 Edward M. Schreck - 0/1/CR Claudio J. Scialdo, II - 0/12/CR William T. Shively - 2/6/RB Richard Shoemaker - 8/10/CR Karl M. Snepp, Jr. - 2/4/CR Frank J. Spanopoulos - 0/1 David R. Spieth - 0/10/RB *William S. Spieth, Jr. - 19/20/PP Russell A. Stone - 3/12/4S John C. Swander - 14/17/PP

Glen R. Traylor - 9/16/FC Paul F. Trese - 0/1 Glen E. Vandermark - 0/3/CR Cecil J. Vantil - 3/7/CR William F. Walker - 6/16/RB James Witthohn - 0/1 James G. Woodruff - 5/11/4S Thomas W. Wright - 0/1 Steven J. Yockey - 4/4/CR

GAMMA MU - Washington

Jack N. Avery - 13/16/45 Peter Ballode - 3/7/45 Lawrence N. Berge - 13/13/4S Rolfe A. Berge - 5/5/CR *Daniel J. Berschauer - 15/15/RB Eugene A. Biglow - 2/9/CR James E. Bishop - 3/3 Jon A. Bivens - 0/3/CR Dennis A. Brawford - 12/13/45 George E. Bray - 0/12/RB *Will Brenton - 16/16/RB Winston D. Brown - 14/14/FC Phillip S. Bursett - 3/4/CR Merwin E. Casey - 10/12/RB Michael G. Chalcraft - 2/2 Don L. Clark - 12/13/PP John F. Cockburn - 0/10/45 Carl D. Cook - 3/9/RB Melvin K. Cutter - 2/9/CR W. Ronald Dietz - 0/9/RB Steven R. Engel - 9/16/4S Kenneth J. Erickson - 0/2 *John L. Eskelin, Jr. - 16/16/PP Donald E. Farrell - 0/1 J. Wilson Gaw - 13/15/45 Gene George - 4/15/45 *Robert W. Gilley - 18/18/PP Patrick L. Glenn - 5/7/RB Francis S. Goshert - 2/5/CR John A. Huckabay - 0/1/CR William L. Huntington - 0/1/CR David B. Ketcheson - 5/14/RB David R. Kinley - 2/18/PP Gregory J. Larson - 5/5/CR Matthew G. Lucas - 4/4/CR John R. Luker - 14/14/PP Steven S. MacDonald - 0/2 *Fred O. MacFarlane - 15/15/PP Dean F. Maggs - 7/7/4S William L. Myhrwell - 0/1 Scott S. Nagel - 0/1 James E. Nelson - 0/13/4S *John R. Nelson, Jr. - 21/22/FC James A. O'Hearne - 0/1 Gordon L. Phares - 0/1 *John G. Pietila - 16/16/4S Frank H. Pracna - 12/12/45 Paul A. Raidna - 0/1 Denny R. Rathbun - 0/7/CR Merrill D. Robison - 0/1/CR A. Raymond Rockstrom - 10/16/PP *Charles W. Rossier - 23/23/PP Timothy P. Sayers - 5/5/CR John L. Schwabland, Jr. - 3/15/PP John W. Stieber - 0/7/4S Harry W. Stuchell II - 2/18/PP Mark M. Terao - 4/4/RB *Lenox J. Thompson, Jr. - 23/23/4S Anthony W. Trescott - 3/5/CR Rodney D. Vanderhoof - 2/10/CR Burton C. Waldo - 0/5/FC Thomas C. Warren - 11/13/RB *Douglas B. Whalley - 16/16/CR Kevin M. White - 3/4/CR *Leslie C. Wilkins - 18/18/PP *DeWitt Williams - 23/23/RP William O. Williams - 4/7/CR W. Earle Zander - 3/3/CR

GAMMA NU - Maine

Raymond R. Amergian - 4/4/CR James B. Bailey - 0/1 William S. Bartlett, Jr. - 7/10/RB Richard H. Britt - 0/3/RB Alfred C. Chamberlain - 2/5/RB Bruce H. Comyns - 2/6 Lionel L. Cote - 0/1 Paul B. Cronin - 2/3/RB William D. Currier - 5/14/CR Patrick H. Dionne - 5/16/4S Jeffrey C. Dutton - 4/5/RB *David A. Dyer - 18/18/RB Robert H. Elliott - 0/1 Charles W. Flint - 0/1 William B. Gartley - 0/1 Edward M. Graffam, Jr. - 0/16/PP Richard B. Gray - 8/14/4S James W. Haggett - 4/8/CR

John L. Anderson, Jr. - 4/10/4S James A. Arnn - 13/17/45 Phillip L. Arnold - 0/16/CR C. Gregory Bereskin - 2/4/CR Robert A. Best - 5/7/CR Ronnie R. Bodager - 8/12 Eric M. Bose, Jr. - 0/4 Sheldon W. Boyce - 0/5 George O. Bruestle - 13/13/RB Frank V. Burdick - 10/17/RB Robert M. Campbell - 3/3 William F. Cuni - 9/13/4S David A. Cutright - 2/4/CR Robert H. Davis - 3/6/RB Richard A. DeLong - 4/6/CR Robert J. Driver - 0/1/CR Alfred F. Duemler III - 10/12/RB Daniel L. Earley - 7/8/RB Terrell D. Ebright - 9/10/RB

Leading Chapters by Number of First-Time Contributors

1.	Gamma Lambda (Purdue)	23
2.	Beta (Ohio)	15
3.	Beta Tau (Nebraska)	15
4.	Gamma Rho (Oregon)	15
5.	Gamma Upsilon (Miami-Ohio)	15
6.	Gamma Xi (Cincinnati)	14
7.	Beta Beta (DePauw)	13
8.	Gamma Chi (Kansas State)	13
9.	Beta Phi (Ohio State)	12
10.	Gamma Nu (Maine)	12

*Robert I. Hardison - 17/18/45 Charles R. Hawkins - 0/1 Erwin L. Heald - 0/2 Philip J. Hulbert - 0/1 John E. Hunter - 3/5/CR Charles R. Huntoon - 10/10/PP Kerry T. Joyce - 0/1 Lazaros J. Karipides - 2/2 Brent A. Larlee - 4/5/RB *Emery G. Leathers - 23/23/PP Dean A. Lessard - 0/1 William J. McCauley III - 0/2 Richard J. McWilliams, Jr. - 0/4/CR David M. Mitchell - 3/3 Gregg A. Newhouse - 2/2 Charles C. Packard - 14/15/PP Woodrow E. Page - 3/3/CR Geoffrey D. Pellechia - 0/2 Marc J. Powers - 0/1 P. Gregory Scully - 0/18/CR Mitchel R. Smith - 0/1 Bruce W. Staples - 3/22/RB Robert D. Steele - 0/1 Graydon G. Stevens - 0/12/4S William C. Stickel - 9/22/45 Michael D. Suomela - 0/6/CR Lawrence M. Thompson - 0/15/45 Richard S. Twitchell - 2/3/CR Terry E. Walsh - 2/4 Stanley E. Watson - 2/2/CR Merle T. Webber - 4/4/CR GAMMA XI - Cincinnati

James H. Acton, Jr. - 0/1 Daniel W. Adams - 0/1

Charles A. Eckert III - 2/12 Robert G. Ferguson - 5/14/RB *William A. Ferguson - 17/22/PP Charles R. Flatt, Sr. - 0/9/45 Harry B. Friggle, Jr. - 2/9/4S Harry H. Garrison - 0/8/4S Leroy C. Gilbert - 5/16/4S Robert W. Glazer - 0/22/RB Robert D. Grant - 4/4/CR Frederick G. Hamer - 12/16/4S Paul E. Heckel - 8/12/4S John P. Hoban - 7/7/RB Robert W. Hoefer - 10/14/45 Thomas H. Humes, Jr. - 3/17/4S Robert R. Hunter, Jr. - 2/7/RB James R. Hyde - 5/5/4S *Thomas C. Jacobs - 19/19/CR Karl G. Keck, Jr. - 5/11/RB Raymond A. Klausing - 4/10/RB Peter C. Klei - 0/6/CR Roland E. Kohr - 0/3 *Howard W. Krueger, Jr. - 23/23/CR Lawrence F. Lander - 3/13/RB Daniel Lang - 2/2 Jerry P. Leamon - 0/1/CR H. Thomas Leonard - 0/15/18 Daniel E. Long - 2/15/RB Michael A. Lowitz - 7/7/CR Paul W. Marshall - 2/2/CR William A. Martin - 0/1 Richard E. McCormick - 0/3 Daniel T. McFarlan - 0/1 Robert G. Moore, Jr. - 14/14/PP Michael R. Nelson 10/10/45

William T. Pert - 2/2 Donald R. Plane - 0/2/RB Robert E. Pollock - 0/1 John R. Pratte - 0/3 Jackson E. Ramsey - 3/13/4S Fred E. Rauh, Jr. - 9/9/CR *Richard J. Reiman - 23/23/RB Kevin G. Rooney - 0/1 Carl C. Rue - 6/7/45 James B. Sang - 8/8/CR Frederic R. Schatz - 0/1 Richard G. Schill - 5/12/CR Andrew P. Schleich - 0/4/CR Matthew G. Schneble - 6/6/CR Raulie W. Schnee - 0/1/CR Richard C. Seal - 2/6/RB Mark G. Shanley - 0/3 *Clemens H. Siemer - 15/20/RB George E. Smith - 2/5/CR Lewis Jay Soloway - 0/8/RB Joseph T. Stephen - 0/1 Frederick A. Stine - 14/18/PP Frederick A. Stine V - 6/13/RB Robert L. Thinnes - 2/15/RB *John B. Todd - 19/19/CR Myron E. Ullman III - 7/7/18 Donald P. Voorhis - 6/8/CR Dennis J. Wake - 3/13/RB Charles F. Watson - 10/10/RB Robert T. Welch - 2/4/CR Richard A. White - 6/9/CR Richard H. Wick - 10/17/PP Bruce M. Williams - 0/1/CR Thomas V. Williams - 9/11/45 John R. Wolfert - 0/1 David R. Wortendyke - 2/2/CR

Rodd E. Novak - 0/1

GAMMA OMICRON - Syracuse

William J. Barry - 0/1 William E. Bode, Jr. - 2/7/CR *John S. Bradt - 15/17/PP Christopher S. Brubaker - 3/3 Joseph L. Camarda - 3/22/RB Frederick A. Carroll - 14/15/45 Randall S. Corcoran - 3/3 James H. Culbert - 14/15/RB Ernest A. Curto - 3/18/CR John H. Duddy - 0/2 Stanley F. Ehrlich - 4/9/RB Jeffrey Fleischman - 4/4 Jonathan B. Folsom - 2/5/CR Michael E. Glover - 0/3 Victor E. Hedgecock, Jr. - 13/13/RB John F. Hennessey - 3/9/RB Richard G. Higgins, Jr. - 5/8/CR Thomas W. Hill - 0/9/RB Joseph M. Jaffoni - 0/3/CR David F. Linehan - 15/15/CR Richard H. Lockwood - 10/18/RB J. Clinton Loucks - 14/15/PP John P. Marchak - 0/1 Andrew D. McGuire - 4/4/CR *Frederick T. Morris - 23/23/PP Thomas C. Mostowy - 0/4/CR Douglas L. Northrup - 3/11/RB Thomas C. Ogden - 0/12/CR Eric C. Osman - 4/18/45 David T. Page - 2/10/RB Ben Z. Post - 2/9/RB Paul J. Radey - 7/7/RB *Richard G. Radey - 15/15/RB *Evan R. Robinson - 19/19/FC Robert J. Scarry - 5/5/CR Craig S. Scholl - 2/6/FC Albert G. Smith - 10/13/45 Harold D. Snyder - 5/5/4S *William C. Spangler - 23/23/PP

Barry J. Spillberg - 3/6/4S *Alan D. Taylor - 20/20/4S Warren M. Tracy - 0/10/CR James A. Wilson - 9/10/RB *Forrest H. Witmeyer - 16/22/4S Craig A. Zecca - 2/2/RB

GAMMA PI - Iowa State

Bruce A. Anderson - 0/4/CR Earl J. Anderson - 2/9/PP Barry R. Armentrout - 0/1 Gilbert L. Bachmann - 0/3/CR Roger C. Barney - 7/10/CR Merritt E. Benson - 0/6/RB Donnis L. Bergman - 13/15/PP Larry G. Brandt - 14/14/PP David H. Bruce - 2/4/RB Kevin J. Burt - 3/3/CR *Donald E. Calmer - 15/15/PP Robert A. Campbell - 7/11/RB Richard L. Cartwright - 2/2 Richard A. Cathcart - 3/10/CR John R. Chase - 13/13/45 William W. Clark, Jr. - 8/8/RB Dwight K. Conover - 14/14/4S William G. Coons - 2/5/CR Jay D. Dockendorff - 0/19/4S Todd R. Doyle - 0/3 Jack H. Eakin - 0/3/CR William K. Easter - 0/4/CR Brian L. Egger - 4/4/CR Theodore J. Eischeid - 10/14/CR Todd A. Elliott - 0/4/CR Ronald W. Ensley - 2/2 F. Alton Erickson - 6/6/RB Keith G. Erickson - 11/15/4S Frank F. Forbes - 9/9/4S Carter Ghrist - 2/3/CR Joel C. Grimes - 12/16/45 Jeffery C. Hadden - 0/3 Robert R. Hansen - 6/7/45 *Ole A. Hill, Jr. - 23/23/45 *Donald R. Hucke - 23/23/FC *Marvin S. Isvik - 16/17/45 Brian D. Janssen - 3/3/CR Kyle C. Johnson - 3/3/CR Michael J. Kapustka - 4/4/CR *Jack R. Kingery - 21/22/PP Bruce A Kirkpatrick - 0/3 James D. Knox - 5/5/CR *Gerald A. Kolschowsky - 23/23/18 John E. Kuehne - 0/7/CR Ronald L. Larsen - 0/6/CR Thomas F. Laughlin - 2/8/PP John E. Lewis - 0/6/CR Gregory L. Lorimor - 6/15/45 Steven B. Luethje - 0/6/RB Robert G. Mahnke - 5/6/45 Bruce O. Martin - 6/7/RB Terrence R. Mason - 0/4/CR Donald M. McKale - 3/4/CR John M. McKee - 14/15/PP Lyle E. Miller - 3/4/CR Gary L. Mitchell - 2/2/RB John L. Mudge - 0/1/CR *David L. Nagel - 15/19/RP Gary L. Nyhus - 9/9/RB Todd W. Onderdonk - 10/14/PP Douglas R. Otte - 8/11/PP *Gregory W. Otte - 15/17/18 Irvin H. Pace - 8/8/45 Norman G. Patterson - 0/4 Lucas E. Pfeiffenberger - 12/12/FC Daniel J. Reschly - 2/2 David A. Royo - 0/1 Charles E. Safris - 6/14/18 David C. Safris - 5/5/CR

Steven J. Schwager - 0/1 Michael J. Shelton - 0/3 Jeffrey W. Shugart - 0/3/CR J. Kirk Simpson - 3/5/45 Kent R. Smith - 6/9/RB Russell M. Smith - 0/2/CR *Marvin J. Snyder - 15/19/RB William L. Speer - 5/5/CR *C. Richard Stark, Jr. - 16/21/RP Thomas M. Stark - 3/11/RB Gary J. Streit - 12/13/PP John J. Streit - 11/11/PP Jack J. Swanson - 0/1 Richard J. Tett - 13/13/RB Robert M. Thompson - 6/20/PP *Lynn O. Twedt - 21/22/PP *P. Bradford Vaughan - 15/16/FC Michael U. Yankovich - 0/2 John R. Zimmerman - 0/3/CR

GAMMA RHO - Oregon

Arthur S. Backlund - 2/8/CR John S. Benedict - 0/6/CR Robert M. Benedict, Jr. - 0/1 James W. Bernard - 2/7/4S Robert A. Berry - 12/12/4S Thomas L. Browning - 0/1 Eugene P. Cadenasso, Jr. - 0/1 *Robert G. Christner - 19/19/PP John H. Clinton, Jr. - 0/1 William J. Collins - 0/5/RB Thomas A. Connelly - 5/5/RB David I. Connolly - 9/12/4S William R. Davenport - 2/3/CR Dale H. Denson - 0/6/PP Patrick B. Dooling, Jr. - 0/1 *William G. Doolittle - 23/23/FC Roy Dwyer - 0/8/RB *Paul A. C. Eckelman - 23/23/RP Earle B. Ellis - 2/2 Robert E. Gitner - 0/1 John M. Gleeson - 2/7/RB Lloyd L. Hecathorn - 3/18/45 Grover L. Hofstetter - 8/9/PP *Rodney W. Hofstetter - 15/15/PP *William L. Hoyt, Jr. - 16/16/45 Eric A. Jastak - 0/1 Robert H. Kehrli - 0/11/RB *John R. Kerns - 21/21/RB Lawrence A. Krogsdale - 10/10/4S *Eric B. Kvernland - 17/17/PP Gregory D. Leek - 0/4/CR David M. Long - 5/5/CR Thomas E. Lonie - 0/1/CR Brian L. Lynch - 0/1 Michael P. Lysne - 9/9/CR Bruce D. MacBride - 0/5/CR B. King Martin - 3/6/CR J. Douglas McKay - 13/18/18 *Cyrus H. McLaughlin - 23/23/RB Frank T. Morgan, Jr. - 0/1 Martin D. Mulligan - 0/8/CR Stanley J. Murphy - 12/15/PP Paul J. Nagel - 7/8/RB Leonard R. Overholser - 3/10/RB Saum M. Partovi - 0/1 Ronald L. Ricketts - 4/4 Brian A. Rose - 3/14/RB Michael Schaeffer - 0/1 Lloyd W. Selfridge - 12/16/18 Joel A. Swartzmiller - 3/8/CR Charles A. Terhune III - 0/1 E. H. Tomasi - 3/14/PP Patrick H. VanWinkle - 8/10/RB Raymond C. Vollmer - 0/1 Kenneth M. Webber - 2/7/RB Peter L. Whitney - 0/1 Scott A. Wilkinson - 2/6/CR

Philip R. Wilson, Jr. - 10/10/RB C. Edward Wingard - 10/10/4S John L. Yantis, Jr. - 6/8/RB

GAMMA SIGMA - Pittsburgh

Charles E. Allcroft - 4/4 Edward J. Baier - 7/11/4S William B. Beerbower - 5/9/RB Keith F. Bevan - 7/7/4S Richard G. Bickel, Jr. - 2/9/CR Gil Borok - 4/4/CR John G. Brosky - 6/11/4S William G. Buck - 4/10/45 *George F. Buerger, Jr. - 23/23/PP Larry W. Burch - 7/14/4S Joseph G. Cardamone - 2/3/CR Greg A. Cederlof - 6/6/CR Paul J. Chappano - 0/3/CR Jarvis D. Cotton - 3/9/4S A. Robert Davis, Jr. - 5/8/RB Todd L. Deluca - 0/1 James A. Drake - 0/1 William J. Fairbanks - 3/14/RB Philip M. Finelli - 5/5/RB *Brown Fulton - 23/23/CR Michael D. Habbel - 2/4 *Henry E. Haller, Jr. - 23/23/HS Neil A. Huffman - 5/20/PP Craig E. Jackson - 2/4/CR James G. Keagle - 9/13/RB William R. Kramer - 2/3/RB Scott M. Lang - 0/4/RB Lamar Lemonte - 2/4/45 Frederick B. Liebler - 5/8/PP Joseph M. Loughren - 4/4/CR Ronald E. MacDurmon, Jr. - 6/6/CR Steven J. Markowitz - 4/5/CR Carl Martin - 7/7/RB Dennis L. Mc Linden II - 6/6/CR G. Herbert McCracken - 0/21/AS M. Dennis McGlone - 6/13/4S Thomas H. McIntosh - 3/10/PP *Emil K. Meacham - 21/21/4S Randall R. Meck - 7/7/CR James J. Mercer - 9/9/RB Jason F. Miller - 0/1 Alexander M. Minno - 6/18/45 Robert M. Mitchell - 0/4/4S Emil E. Narick - 14/16/PP Ralph F. Paige, Jr. - 0/1 Sarantos G. Patrinos - 3/3/CR Thomas J. Peterson - 12/12/PP Frank W. Potocnik - 0/4/CR George F. Pott, Jr. - 5/17/RB *Donald V. Pritchard - 19/19/RB William P. Raines - 3/20/4S David B. Rees - 9/9/RB Sebastian A. Russo - 0/4/RB Lon D. Santis - 3/7/CR Theodore N. Shaffer - 4/9/RB Martin W. Sheerer - 0/6/RB David N. Sherman - 0/3/CR David J. Slater - 0/1 Lowell C. Soffer - 5/5/RB William J. Steel - 0/1 John E. Stewart - 13/16/PP Henry J. Suffoletta - 0/4 Edward L. Sutton, Jr. - 11/22/PP *P. Richard Swanson - 16/22/RP Richard W. Tilton - 0/5 Barnabas J. Veres, Jr. - 6/6/RB Paul M. Yuna - 0/1 David R. Zulick - 0/5

GAMMA TAU - Kansas

Brent J. Akers - 3/10/RB Dana K. Anderson - 0/1/18 Robert M. Ash, Jr. - 3/7/RB

Christopher D. Baumgartner - 0/1 Jack L. Beal - 2/4/CR Bruce G. Belcher - 3/3/CR Brent L. Benkelman - 10/11/RB Stephen D. Black - 0/2 James W. Bouska - 5/13/PP George E. Breckenridge - 4/17/4S Anderson W. Chandler - 2/8/PP Verne L. Cline, Jr. - 3/8/RB Eugene G. Coombs - 9/14/18 William L. Cummings - 0/4 Jack H. Denny - 2/2 John L. Fisher - 5/13/PP Edmund H. Fording, Jr. - 0/17/4S Kenneth K. Fraizer - 0/6/CR Jeffrey C. Gentsch - 2/2/CR A. Eugene Grossmann III - 5/8/45 *Tom Hancock - 15/17/PP David S. Jones - 0/1/CR Richard C. Jones - 2/3/4S Mell D. Kennedy - 3/10/RB Gary R. Klotz - 2/2 Richard M. Knowles - 6/9/PP Scott C. Koehler - 0/1 Clifton A. Lake - 0/1/PP Wendell M. Lehman - 8/9/RB Walter R. Loudon - 0/1 Stephen L. Lunsford - 6/6/4S Lawrence J. McCormack - 5/20/4S John G. McEachen - 9/11/4S Kent E. Mitchell - 3/13/CR Joe E. Moddrell, Jr. - 0/10/4S Curtis W. Moore - 2/5/CR G. Melvin Moore - 2/4 David L. Mordy - 0/1 James C. Mordy - 0/17/18 Paul F. Mordy - 0/1 Donald L. Muir - 2/8/PP Gerald D. Nelson - 0/3/4S Miles T. Nichols - 7/20/PP Stephen W. Nichols - 3/11/CR William M. Nofsinger - 12/12/4S Richard F. Palmer - 4/4/CR James C. Parker, II - 4/4/CR Charles R. Plumb - 0/2 *C. Scott Pro - 17/17/RB George H. Pro - 11/11/RB T. J. Rasmussen - 0/1/PP Harry W. Reece - 2/14/FC William G. Rinehart - 0/4 Brian E. Robison - 2/2/CR Andrew E. Rueb, Jr. - 7/14/RB George W. Scofield - 12/17/4S G. Sidney Smith III - 7/8/RB Glee S. Smith, Jr. - 8/19/PP Jack Spines - 5/21/FC *Wayne R. Stallard - 19/20/PP Roger D. Stanton - 5/12/RB *Malcolm R. Stuart - 17/22/45 Warren M. Thomas - 0/5/CR Reed D. Voran - 2/16/PP John T. Weatherwax - 2/4/PP Ronald D. Weddle - 4/4/CR Ralph T. Whiteside - 0/1 E. Edward Wiles - 14/17/RB David C. Williams - 2/2/CR Fredrick G. Woods - 14/14/RB Robert G. Wright - 5/5/PP

GAMMA UPSILON - Miami

Eric J. Becherer - 3/5/CR Robert C. Bennett III - 0/7/CR Wilmer E. Brenneman - 0/1 David F. Burr - 3/16/PP Robert E. Carmean - 10/14/PP John J. Chernesky, Jr. - 4/10/RB Lawrence A. Chinery, Jr. - 2/2 John S. Christie - 3/12/RB Harry R. Clawson, Jr. - 0/9/PP Eric J. Conrad - 0/1 George H. H. Coston - 4/9/4S Negley J. Cribbs - 3/8/CR *Allen A. Dare - 22/22/PP Michael W. Darrow - 0/1/CR James F. Davies - 2/3 Russell C. Davies II - 9/15/RB Howard A. Davis - 0/2 Frederick H. Dengler III - 3/9/CR *James A. Denton - 18/18/45 Hal H. Ebersole - 12/12/CR Greg H. Essig - 0/5/CR John S. Evans - 0/16/4S Steven N. Eyler - 0/1/CR Michael D. Falleur - 0/2 Richard T. Farmer - 0/7/RB Harold R. Feldmaier - 4/4 John R. Fenn - 11/11/CR *Thomas S. Fischer - 15/15/18 John R. Fletcher - 11/13/PP Thomas A. Foley - 3/10/4S Robert W. Forbes - 0/4 Edward W. Freeland - 3/12/PP *Robert V. Fullerton - 19/20/PP Jeffery A. Galbraith - 6/10/RB John Gammell, Jr. - 2/12/RB William R. Green - 3/5/CR Ted D. Greene - 3/4/CR *Claude R. Hammonds, Jr. - 16/17/FC Charles W. Harrison - 3/8/CR Collin F. Hart - 14/14/PP Michael A. Hecht - 0/5/CR Robert M. Heeke - 0/2 Edward J. Heine - 0/1 Richard A. Hensley - 7/20/FC Daniel L. Jacobs - 5/5/CR John J. Kern - 0/1 William T. Kurtz - 0/7/RB Todd E. Lampey - 0/3 Elbert W. Lampson - 14/14/4S Gerald B. Lasco - 0/1 Albert A. Leininger - 0/13/RB Dale A. Lewis - 9/9/PP Donald M. Long - 0/9/RB *Robert J. Mahnic - 16/16/RB Kevin J. Mahon - 0/3 David C. Martin - 3/12/4S *Arch J. McCartney - 15/17/RB Arthur E. Merten - 13/13/PP Kirk E. Molzahn - 10/13/RB James A. Moorman - 2/7/4S Terrence P. Morgan - 2/2 John J. Norris - 9/12/45 Kenneth J. Novak - 8/16/RB Paul H. Rechenbach, Jr. - 0/1 Michael S. Rink - 0/1 Richard T. Rollins - 0/1 Timothy J. Sardinia - 0/1 Dale E. Schaefer - 0/8 Paul E. Schueler - 0/5/CR David M. Schwab - 0/1 Jeffrey S. Seamon - 0/2/CR Edward F. Seidel, Jr. - 4/11/RB Robert W. Sharp - 3/18/PP Matthew W. Sigler - 12/15/RB H. David Smeltzer - 7/18/RB Clyde G. Snodgrass - 0/18/PP John R. Tingle, Jr. - 0/1 David D. Tumbas - 0/15/CR Andrew T. Vaughan - 5/8/CR Randy A. Walker - 2/2 Roy D. Warburton - 2/13/RB Paul E. Warth - 0/1 *Michael D. Williams - 16/16/PP Stewart E. Williams - 3/5/CR *A. Carter Wilmot - 16/16/HS Patrick E. Young - 12/12/RB

Philip W. Zak - 7/9/RB Reinhardt R. Zeller - 0/1

GAMMA PHI - Amherst William A. McNamee - 4/4/CR W. Morrison Rider, Jr. - 3/9/PP

GAMMA CHI - Kansas State *Charles W. Adcock - 15/15/PP Donald L. Allen, Jr. - 2/5/CR John C. Arford - 0/1 William E. Arnold - 2/4/CR Bruce L. Bachman - 7/13/RB W. Thane Baker - 3/6/CR Larry C. Ball - 0/1 Brian D. Belden - 0/1 Wendell D. Bell - 6/18/PP Dwight E. Bennett - 0/6/CR Charles F. Bourbina - 3/12/CR William H Brethour - 5/14/CR John P. Cheatham - 2/4/CR

Kenneth W. Sellers - 0/2 Andrew Skradski - 6/6/45 Thomas T. Sparks - 0/5/CR Stephen W. Spence - 0/2 David R. Streeter - 0/1 John H. Tietze - 5/11/PP Onesime A. Turgeon, Jr. - 2/6 William N. Vereen III - 0/1/CR Jon D. Wagner - 0/1 Ernest W. Whitney - 2/3/CR David M. Windsor - 2/3/CR Jeffrey T. Woods - 0/1 Curtis O. Zeigler - 2/2 Anthony R. Zimbelman - 5/7/CR Keith R. Zwick - 0/1

GAMMA PSI - Georgia Tech.

Thomas L. Alnutt, Jr. - 3/4/RB Bruce A. Auches - 2/5 *David L. Ayer - 23/23/RB William M. Bernick - 2/2

Leading Chapters by Amount Contributed

1.	Gamma lota (Texas)	\$34,604	
2.	Gamma Sigma (Pittsburgh)	29,319	
3.	Gamma Tau (Kansas)	26,069	
4.	Delta Delta (Tennessee)	19,495	
5.	Mu (Ohio Wesleyan)	17,275	
6.	Beta Alpha (Indiana)	16,264	
7.	Gamma Pi (Iowa State)	13,390	
8.	Gamma Lambda (Purdue)	13,337	
9.	Beta Beta (DePauw)	11,783	
40	Comme Unellen (Mismi Ohio)	44 400	

10. Gamma Upsilon (Miami-Ohio) 11,403

Dent C. Davis, Jr. - 5/10/PP Donald D. Davis - 9/9/CR John R. De Ringne - 0/8/CR William E. Epperson - 2/2 Kenneth A. File - 7/12/PP Jesse D. Galvan - 2/4/CR Bruce E. Gebhart - 0/1 Brian J. Gehring - 0/1 Jerry D. Gray - 2/10/45 Ronald L. Grittman - 0/11/RB James W. Guthrie - 14/15/PP Norris E. Holstrom - 3/7/CR Donald W. Honza - 7/11/CR Edward J. Jaax - 0/1 Frank R. Jordan - 6/7/CR Harold L. Kalousek - 23/23/18 Joe Kashner - 0/11/RB David D. Kays - 3/14/45 Mark B. Kenney - 2/6/RB Joel R. Kesler - 9/9/45 Kevin E. Koch - 0/4/CR Larry R. Kraft - 2/2 Von C. Lauer - 0/3 Terry J. Little - 0/1 David P. Loyd - 8/8/PP Lawrence S. McAfee III - 4/4/CR Lyle D. Miller - 0/11/CR Russell B. Nixon - 4/17/FC Richard B. Parker - 11/13/RB James A. Patton - 0/4/RB Jack L. Perkins - 3/7/CR John E. Scherer - 12/12/PP Frederick J. Schmidt - 3/10/CR David S. Seibold - 3/5

John D. Blackburn, Jr. - 4/5/CR *Robert G. Blumberg - 18/18/RB Roy H. Cagle, Jr. - 0/1 Glenn E. Cartledge - 0/6/CR Edward W. Christovich - 5/5/CR Franklin H. Cloud - 9/9/4S James A. Cooper - 6/10/CR David K. Crapps - 3/13/4S *Robert E. Crupie - 15/15/4S Donald R. Dodson - 2/13/RB Roland S. Dodson - 2/17/RB James R. Dubose III - 4/4/CR Walter E. Dundervill - 7/20/RB *N. John Durbetaki - 18/18/18 Richard C. Dutro - 4/6/RB Harvey L. Fell, Jr. - 14/14/45 James T. Fidler - 4/9/RB Thomas O. Fincher - 0/1 David L. Fuller - 0/1 Louis E. Gates, Jr. - 2/5/CR Raymond H. Gibson - 0/1 John L. Gielow - 0/1 *Peter W. Gissing - 16/19/4S *Donald T. Glenn, Jr. - 23/23/CR Murray M. Graham, Jr. - 3/13/RB James M. Hardy - 8/21/RB J. Robert Heard - 2/5/CR Julio L. Hernandez - 2/14/RB Larkin D. Hipp - 0/13/RB Alfred S. Hume - 6/11/RB John A. Jay - 11/11/RB Ernest R. Jenkins, Jr. - 7/10/FC Paul L. Johnson - 4/20/45 W. Beverly Johnson, Jr. - 2/5/CR

Louis P. Lathem, Jr. - 2/5/4S *Craig R. Lentzsch - 19/21/PP Alan J. Mancl - 0/4/CR Robert G. Marbut - 2/9/PP Wayne D. Matchett - 6/7/CR James M. McClelland - 12/12/45 Philip A. Mottola - 0/2 Barry M. Murphy - 0/4/CR Christopher D. Niles - 2/2 Patrick L. Pahr - 3/7/RB Steven W. Peek - 7/7/RB O. Crawford Pound III - 0/1 Everett T. Raspberry - 3/4/CR William E. Reiser - 0/2 Robert S. Riley - 2/11/4S Brian E. Roy - 12/12/PP William K. Saunders - 0/1 Dell B. Sikes - 8/17/4S Stanley S. Simpson, Jr. - 2/11/PP Kirby B. Sisk - 0/1/CR Charles J. Spurlin - 12/20/45 James L. St John - 11/11/45 William F. Stevens - 5/5/RB Ronald G. Sumrow - 5/5/CR Frederick R. Sweeton - 2/6/CR Milton E. Sweigert - 3/7/CR William B. Teague, Jr. - 13/13/PP J. Christopher Thompson - 6/13/4S Jack Vanderbleek - 0/1 Antonio Vizurraga - 0/4 Frank K. Webb, Jr. - 11/11/45 J. Joseph Westbrook - 3/19/PP Frank H. Whaley - 9/9/CR Randolph Whitfield - 12/12/RB *Herbert A. Williams, Jr. - 19/22/PP Lawrence E. Winter - 11/12/4S

John P. Krill - 0/1

GAMMA OMEGA - North Carolina

Curtis A. Bass, Jr. - 8/8/RB Allan M. Bookout - 12/12/RB Leland G. Close, Jr. - 0/5/CR Foster H. Corwith - 4/14/CR Marshall C. Derks - 2/7/CR Aldridge K. Hardee, Jr. - 5/7/4S James W. Hill IV - 5/5 Ronald W. Knedlik - 2/3/RB William M. Kutney - 2/2 Robert S. McCollum - 10/10/45 Timothy J. Mehringer - 0/5/CR William E. Murphy IV - 0/2 William N. Ormond - 5/8/PP Oscar H. Pace, Jr. - 0/1 Roger D. Robison - 0/8/CR William Z. Rogers - 5/22/RB Robert L. Smith III - 0/1 Willard B. Stubbs - 5/9/45

DELTA ALPHA - Oklahoma Jerry B. Allford - 2/11/RB

George G. Anthony - 13/13/RB Robert W. Baker III - 10/10/PP Brett A. Biery - 2/7/CR Raymond F. Biery - 3/10/PP Charles F. Blackwood - 2/5/CR W. Joseph Boucher - 5/7/RB Wilbur C. Bradley - 0/1 John G. Brant - 5/5/RB Andrew A. Britton - 4/8/RB John A. Brock - 9/20/FC Stephen J. Brock - 4/6/CR Charles W. Brown - 3/9/RB Roger A. Brown - 0/14/PP Aaron C. Burleson - 0/12/CR James L. Cain - 0/6/CR William J. Caldwell, Jr. - 0/4 Richard T. Cannon - 0/3/CR Robert W. Cassingham - 11/11/PP C. Max Cook, Jr. - 0/4/CR James E. Davis - 10/15/RB Richard E. Diller - 11/12/45 Richard E. Dixon - 10/10/RB James L. Donahoe - 7/14/RB Charles M. Ellet - 7/7/RB *Danny A. Evatt - 17/19/PP William J. Fagan - 5/5/CR Paul D. Fielding, Jr. - 13/13/PP Gary F. Glasgow - 9/13/RB Claude M. Gordon, Jr. - 0/6/CR Thomas E. Graves - 0/7/CR James F. Gregory, Jr. - 14/15/4S Richard A. Haag - 2/8/RB Bob L. Harris - 4/6/CR James R. Hathaway - 2/4/RB Alan R. Heap - 0/2 William E. Holcomb - 3/5/CR John P. Holmes - 5/11/RB James R. Hutchinson - 3/6/RB Richard H. Jackson - 14/14/18 Robert N. Jarman - 4/4/CR Bert M. Jones - 2/4/RB *Michael L. Kerran - 23/23/FC *Tommie W. Klos - 18/18/PP Richard P. Knight - 5/5/CR Wann Langston, Jr. - 0/6/CR Robert L. Lewis - 12/18/45 David S. Lukeman - 3/9/CR Jay C. Lunger - 2/9/CR Robert J. Maier - 0/3 *Herbert S. Mayberry - 16/17/PP *William H. McDonald - 17/18/PP William C. McGehee - 14/14/RB John R. Meredith - 2/6/CR William A. Moffett - 3/5/RB Frank W. Moore II - 2/9/RB David M. Morgan - 3/4/CR *Charles L. Mugg - 21/22/45 William W. Nelson - 0/2 John W. Nichols - 7/22/AS Paul E. Opp - 0/2/CR Frank C. Papahronis - 2/2 *B. William Payne - 21/21/FC Herbert N. Peters - 13/22/FC Don C. Phelps - 14/14/PP Melvin F. Pierce - 0/3/CR Dennis C. Pool - 7/7/4S *Jerry C. Powell - 19/19/PP *Harry L. Pruett, Jr. - 23/23/45 Horace G. Rhodes - 0/6/RB *James H. Richards - 16/18/RB Steven N. Scoggin - 0/1 Paul A. Shadid - 0/3/CR Arnold C. Shelley - 0/5/CR *Charles L. Sherman - 19/19/PP Earl E. Smith III - 0/6/CR Howard M. Sowers - 9/9/CR Alva T. Stair, Jr. - 6/10/45 Dale E. Stauffer - 4/7/RB *Harry B. Stead, Jr. - 15/15/4S William F. Stephenson - 5/17/4S Robert C. Thomas - 6/10/PP Richard W. Townsend - 7/9/RB Richard L. Wall - 3/7/CR Paul A. Weber, Jr. - 14/14/45 *Donald W. Weir - 21/22/PP Adam L. West - 8/8/RB Robert W. Wightman - 11/13/45 Charles E. Williams - 0/1 Samuel L. Williamson - 0/1 Marion E. Winter IV - 10/11/PP William E. Wright - 2/9/45 Jimmy R. Yates - 5/8/RB Earl W. Young II - 0/4

DELTA BETA - Carnegie-Mellon William A. Bostick - 10/10/RB

Daniel L. Cillo - 0/1 Francis A. Clark - 10/10/RB Philip R. Cochran - 2/7/4S Clarence H. Daniel - 0/13/PP Robert A. DeWall - 3/4/CR Samuel J. Dechter - 3/10/CR Brian K. Eddy - 0/1 Guy H. Edwards - 7/7/RB John L. Ely - 2/5/PP *Joseph C. Faloon, Jr. - 16/21/45 Robert J. Faust - 0/15/45 Bernard W. Flynn, Jr. - 2/14/RB Frederick P. Frank - 0/3 *Emerson D. Gerhardt - 23/23/4S Raymond M. Guydosh - 4/17/CR Thomas J. Hall - 3/3 Richard J. Heer - 2/7/RB William C. Heer - 3/9/PP William A. Heyse - 0/1 Philip W. Hodge - 10/20/RB *Richard H. Holl - 23/23/18 Wayne W. Hyland - 3/9/4S James J. Isherwood - 0/1/CR Richard G. Keiser - 0/1 *Ralph M. Kindblom - 23/23/45 *Kenneth M. King - 18/18/CR Karl J. Kipp - 2/6/45 Kenneth R. Laughery - 9/12/RB David B. Leavitt - 0/1 Steven H. Levin - 0/3/CR David E. Levinson - 0/8/45 Timothy A. Lis - 0/1 George J. Lorhan - 2/6/RB Jay N. Maratta - 4/4 *William K. McAleer - 17/17/45 William A. McDonald - 7/14/CR John M. Montstream, Jr. - 7/8/CR Gordon S. Morris - 3/17/RB Pasquale Navarro - 0/1/CR Thomas M. Nelson V - 2/2 David A. Newton - 0/1 Joseph H. Orens - 0/1 Richard M. Padden - 9/9/4S *Michael S. Pollock - 21/21/FC Robert J. A. Pratt - 0/2 Robert J. Raudebaugh - 3/14/RB Paul M. Sielski - 0/1 Charles M. Silverman - 5/11/4S Craig R. Sobel - 6/7 McFarland J. Steel - 7/10/RB *Derick B. Van Schoonhoven - 18/19/45 Lester F. Wahrenburg - 0/2 William M. Watkins II - 2/8/CR Logan A. Webster - 0/8/CR C. Harry Weissenstein, Jr. - 4/9/CR DELTA GAMMA - South Dakota Steven J. Bailey - 5/10/CR *Thomas J. Barron - 16/22/FC

*Roger D. Bartholow - 19/19/FC *Hugh D. Crawford - 21/22/FC Robert A. Crawford - 5/10/CR Don J. DeBolt - 3/11/RB Larry L. Frie - 0/1 John E. Friese - 6/10/45 Frederic M. Gellerman - 0/2 Robert C. Gray - 3/3 I David Hockett - 3/3 Richard E. Huffman, Jr. - 3/12/4S *John E. Hulse - 22/22/18 Norbert E. Johnson - 0/2 Harold C. Klostergaard - 7/13/45 Curtis W. Kuehn - 10/10/RB Roberto A. Lange - 0/3 E. Steven Le Fevre - 2/14/PP Robert P. Munger - 4/16/PP *Robert E. Nason - 15/22/FC James D. Osburn - 4/4/CR

Kenneth G. Pratt - 0/4/CR Gary A. Reed - 0/1 Laurence E. Ring - 2/9/CR James D. Roberts - 4/9/CR Howard L. Saylor - 4/19/PP Charles P. Schroyer - 14/14/RB Harry L. Schwartz, Jr. - 10/16/RB William J. Srstka, Jr. - 2/10/RB Ted J. Thoms - 2/20/RB James T. Van Dyke - 0/6/CR Leon J. Vander Linden - 9/17/RB James E. Walters - 13/13/4S Stanley E. Whiting - 0/4 John W. Wood, Jr. - 4/18/PP

DELTA DELTA - Tennessee *Thomas W. Alvey - 23/23/45

Charles L. Brantley - 0/8/45 Walter C. Burrell, Jr. - 3/5/CR Terry L. Button - 13/13/CR Bell A. Cogbill - 14/18/45 James M. Conlin, Jr. - 0/1/CR Joe S. Cummings - 0/4/CR Milton J. Drain - 8/15/FC Robert N. Dunnam - 2/2 *John W. Fisher - 15/20/AS Scott B. Fisher - 0/1/CR Donald R. Gonce, Jr. - 6/6/RB Steven L. Grim - 8/8/45 Manus E. Henegar, Jr. - 4/7/PP James S. Herbert - 4/4/CR Willard M. Johnson - 2/21/FC Kendall L. Kaylor - 0/3/CR James B. Kearns - 6/8/CR Jack E. Keer - 8/18/RB John R. Lohr - 11/11/RB Eugene E. Magette - 5/6/CR *William D. McCluen - 23/23/PP *Joseph B. McMillon - 23/23/18 Michael L. Millican - 0/2 Robert M. Montague - 0/1 Charles F. Moore - 5/7/4S John G. Moore - 0/1/CR Michael A. Myers - 5/6/CR Joseph B. Parker, Jr. - 14/14/PP David L. Pierce - 2/2 Alfred L. Redwine - 12/13/PP John E. Rich - 2/2 James W. Riddick - 0/6/CR Robert L. Rose - 14/22/PP Theodore A. Sanders - 2/6/RB Richard L. Smith - 14/14/FC William M. Smith III - 4/5/CR William L. Spielmann - 3/5/CR E. Norman Tate - 3/21/PP John A. Thomas - 4/4/CR W. Vance Travis, Jr. - 0/4 Harry L. Tunison - 0/15/PP James M. Tuttle - 4/13/4S Benjamin I. Walker III - 0/1 Russell L. Walker - 8/8/CR Lester F. White - 0/16/CR R. Gregory Wilson - 0/2/CR

DELTA EPSILON - Kentucky

William T. Adams, Jr. - 5/5/CR Carlyle K. Bailey - 13/13/4S Joseph M. Barber - 2/6/CR Garland H. Barr III - 0/19/4S Kenneth H. Beard - 3/17/PP *Robert R. Bose - 15/16/4S Michael F. Brandenburg - 3/11/RB *Charles H. Brooks - 19/19/RB Joseph M. Brown - 0/5/CR Robert M. Carpenter - 2/12/RB Ralph L. Cash, Jr. - 3/9/CR Andrew H. Clark - 2/3 Mark W. Corrado - 4/6/4S

John W. Cox - 3/4/CR James T. Crain, Jr. - 0/3/CR Douglas F. Crickmer III - 2/2 Robert A. Crosson - 2/10 Larry E. Deters - 0/1 Frank G. Dickey, Jr. - 0/1 Kevin M. Doyle - 5/5/CR William K. Dyer - 0/7/CR *Noel W. Engel - 18/18/45 William L. Farmer, Jr. - 3/5/4S Frank A. Fletcher - 0/8/CR Lawrence E. Forgy, Jr. - 0/4/CR Anthony P. Fowkes - 2/2 C. Michael Garver - 4/9/PP William G. Haag, Jr. - 3/11/RB James L. Hacker - 9/10/PP Thomas M. Hackney - 3/15/RB Joseph B. Hanks - 4/6 *Louis Haynes, Jr. - 23/23/4S Earle R. Heffner - 2/6 *Karl L. Heminger - 16/16/PP Paul D. Holleman - 5/7/RB W. James Host - 0/12/FC *Phillip W. Huff - 17/17/45 *Waller Y. Hulette - 20/21/RB James H. Hunter - 9/10/4S R. Drew Hunter - 0/13/4S Joe E. Johnson II - 0/1 Alvis P. Keene II - 4/4/CR Scott T. Kelley - 0/1 Thomas A. Keuper - 3/4/CR J. Ralph King - 6/15/4S Jack R. Leech III - 0/1 Evangelos S. Levas - 4/11/PP *E. David Lockrow - 17/17/4S Richard H. Lowe - 3/7/4S Thomas D. Lowry - 0/1 Alan T. Malek - 3/3 *David L. Manning - 20/20/CR Robert T. McCowan - 5/18/FC Robert A. McGoodwin - 0/4 Harold L. Miller - 4/6/CR Daniel J. Millott - 2/2 James S. Mobberly, Jr. - 0/19/CR Ike M. Moore - 10/10/RB Frederick S. Parker - 0/1 Benjamin R. Patterson III - 3/3 Christopher N. Patton - 10/10/PP Gregory C. Phillips - 0/14/45 Yancey L. Pinkston - 3/3 Richard D. Remmers, Jr. - 0/3/CR Curtis Reynolds - 8/9/4S William B. Rice - 0/4/CR Roger T. Rigney - 0/1/CR *H. Scott Roeth - 23/23/PP Roger M. Scott - 4/7/4S Daniel L. Shull - 0/17/RB Bobby L. Simmons - 2/8/CR *Phillip B. Singer - 15/15/4S V. Benson Small, Jr. - 0/7/4S *Max L. Smith - 23/23/PP William E. Stanfill - 0/2 Harry J. Stone, Jr. - 2/6/RB *Charles L. Sweeney - 19/20/RB David L. Thurston - 0/2 Theodore D. Tillman - 3/11/RB David P. Tramontin - 0/1 Edward R. Turnbull IV - 2/4/45 William C. Vermillion - 6/10/4S Lind C. Voth - 7/13/4S Berz C. Wagner - 0/4/CR David S. Wagner - 4/4 Furman F. Wallace - 0/12/RB A. David Westerfield IV - 0/1 Alton D. Wheeler - 0/3/CR Craig B. Wiggins - 0/1 Glenn E. Wills - 4/4/RB John F. Wombwell - 0/6/CR

J. Donnie Wright - 3/15/RB Thomas O. Youtsey, Jr. - 2/19/PP

DELTA ZETA - Florida

John M. Barlow - 0/4/CR Ernest E. Behnke - 0/3 William I. Boggs, Jr. - 6/6/4S Thomas M. Boyd - 0/3/RB Raymond L. Bullard - 6/7/4S George W. Campbell - 10/10/RB James B. Creighton, Jr. - 2/7/RB Robert W. Decker - 5/11/CR H. Belton Dominick III - 2/4/RB *Grady W. Drake - 23/23/RP William J. Emerson - 3/5/CR John B. Faile - 0/3/RB Jeffrey S. Garfield - 0/4/CR Douglas M. Getson - 3/6/CR William R. Godwin II - 12/12/CR Bradley J. Harp - 2/2/CR Paul B. Huff - 0/7/CR Wayne W. Hunt - 0/3/CR Jack F. Knoche - 4/4 *John W. Krienke - 15/15/45 Arnold J. Lasota - 0/2 Stephen D. Marlowe - 4/4/CR Jack A. McClenny - 5/13/PP Alton G. Mitchell - 5/7/CR Gavin W. O'Brien - 0/15/RB Charles F. Ostner - 4/12/45 David J. Parhalo - 0/8/CR Matthew A. Parker - 0/4/CR Robert T. Parsons - 9/10/RB H. Bruce Poe - 4/4/CR John H. Priestman - 0/7/RB Alton A. Riddleberger - 8/8/RB Stanley K. Smith - 2/14/4S Gerald E. Staninger - 3/11/45 Michael J. Starling - 0/5 Gary W. Stock, Jr. - 7/12/CR James A. Stodghill - 7/7/RB Parry M. Thomas - 8/12/PP Gerald E. Toms - 0/4/CR *James L. Wattenbarger - 16/16/PP Richard L. Wegner - 4/4/CR Thomas K. Weinard - 3/4/CR Ronald F. York - 6/7/CR

DELTA ETA - Alabama

Kent E. Amos - 2/3/CR Harry D. Andes, Jr. - 8/8 Emil L. Baugh - 4/12/45 William E. Buckler, Jr. - 0/10/4S Randall S. Claybrook - 0/2/CR William B. Cocke - 0/3 Edward C. Culbreth - 0/1 John J. Dehn - 0/6 J. David Denton - 14/20/45 Rufus L. Dickey III - 4/4/CR Banks E. Eudy, Jr. - 11/11/4S Olin C. Friant, Jr. - 0/11/CR Robert S. Frost - 2/5/CR Edwin H. Ginn - 0/1 Glenn K. Goff - 2/5/4S Marshall H. Groom - 3/15/PP Robert A. Guthrie, Jr. - 0/4 Reginald T. Hamner - 3/5/RB George B. Harris - 0/4 Floyd M. Heath - 2/8/45 David F. Heinrich, Jr. - 5/5/CR David H. Jackson - 0/7/45 John L. Lawler - 3/10/RB Michael L. Lewis - 2/6/RB O. Clayton Lilienstern III - 2/10/45 J Alex Lushington, Jr. - 3/8/CR Donald C. McNutt - 13/15/45 Michael N. Moore - 0/8/CR Richard E. Myers - 4/4/CR *John A. Owens - 16/16/4S

Max C. Pope - 0/1 Joe R. Pullen - 4/6/CR William K. Ramm - 14/14/4S *Ronald L. Smith - 23/23/4S Alan F. Spear - 0/1 William P. Stallworth - 0/7/4S Peyton T. Taylor - 6/11/RB Gary V. Thomas - 0/1 *William E. Thompson - 18/18/FC Steve G. Umphrey - 0/2 Robert D. Van Vleet - 2/2 Noah B. Whetstone - 0/1 J. Bryan Willingham, Jr. - 12/12/PP Robert K. Wilson, Jr. - 6/22/4S J. Clyde Yarbrough - 3/12/RB

DELTA THETA - Toronto

Ross L. Butters - 0/1/RB Arthur E. Guay - 3/4/CR Edmond G. Odette - 4/6/4S James L. Pigott - 0/3 *Bruce P. Wallace - 15/15/PP David A. Wiegand - 0/1

DELTA IOTA - UCLA

P.J. Baddeley - 4/17/RP Richard T. Bakman - 12/12/FC Robert H. Beenken - 0/1 John E. Biby, Jr. - 0/2/CR Stephen L. Boyd - 4/16/4S W. Donald Briggs - 3/10/4S Michael W. Burkart - 2/6/RB Thomas J. Burke - 0/1 D. Kingston Cable - 0/11/4S Ronald T. Calhoun - 0/12/4S *George M. Cambon - 17/22/45 Duane E. Castaneda - 3/6/CR W. Morris Chubb - 0/6/CR *Whitney A. Collins - 19/21/4S Albert W. Day - 0/5/RB John A. De La Haye - 2/3 Patrick M. Delaney - 3/17/4S *Howard K. Dickson - 15/15/45 Robert D. Dutcher - 3/3/CR Kenneth H. Erhard, Jr. - 3/7 John D. Fast - 12/13/RB Frank C. Field - 9/18/PP H. Floyd Hamilton, Jr. - 3/4/CR *Frank D. Hintze - 23/23/PP Charles R. Hutchinson - 13/14/PP Eric G. Isero - 0/1 *Phillip S. Kistler - 18/22/PP Richard C. Knoth - 9/11/RB Kenneth B. Lamar - 10/16/RB Donald T. Leahy - 3/8/4S Lloyd F. Linder - 0/1 John P. McGregor - 5/5/CR Stuart McKenzie - 0/6/CR Donald L. Miller - 3/5/RB Richard F. Moore - 0/15/PP Scott C. Neely - 2/7/18 Richard A. Nesbit - 2/8/RB Dean N. Ninteman - 0/7/RB *N. Sidney Nyhus - 18/18/FC Michael F. O'Hara - 2/5/CR David P. Owen - 0/1 Gayle M. Pace - 14/21/45 James M. Rice - 0/1 Albert C. Riley - 2/16/4S William D. Shaw - 8/9/45 Fred G. Smith, Jr. - 6/6/CR Harry M. Snoek - 0/1 Stephen T. Swanson - 6/6/4S Jack R. Warde - 10/10/PP Craig D. Weinstein - 0/4/CR *Lewis J. Whitney, Jr. - 23/23/RP

DELTA KAPPA - Duke

*William H. Baker - 20/20/45 Mark E. Baldwin - 11/13/45 Edwin C. Boyd - 13/15/PP James D. Daane - 13/14/RB Robert K. Doerk - 12/12/RB Dennis W. Donnelly - 13/18/RB Richard D. Gillespie - 2/7/CR Richard P. Gingland - 7/16/RB *Robert W. Goodwin - 23/23/45 Robert W. Hancock - 12/22/PP Barry C. Harris - 3/19/4S S. Kelly Jordan - 4/10/CR Richard W. Lee - 0/3 *Boyd E. McKinney - 15/15/PP Fred G. Moehlenkamp - 0/2 Robert T. Montgomery - 5/7/CR George D. Moore - 0/6/CR David A. Page USN (Ret) - 12/14/RB William C. Rohde - 8/9/CR Carl E. Rudiger, Jr. - 5/7/RB Corey M. Sanborn - 4/8/RB John H. Seward - 0/7/CR Lester V. Smith, Jr. - 5/10/CR Orlando L. Steele - 4/11/45 J. Dean Strausbaugh - 2/5/CR Gene L. Vancuren - 9/20/PP *G. Richard Wagoner, Jr. - 18/18/PP

DELTA LAMBDA - Oregon State

David S. Adams - 0/8/RB Donald G. Anderson - 14/15/RB G. Kenneth Austin, Jr. - 13/22/RP Donald J. Barrett - 2/9/CR Robert L. Beckwith - 4/11/RB Eric L. Burbano - 0/5/CR Donald T. Cook - 5/9/RB Donald W. Coons, Sr. - 3/5/RB Wesley L. Coyner - 9/9/RB Frank G. Curl - 2/14/FC Paul B. Duruz - 3/17/RB Robert L. Eberhard - 3/19/4S Robert C. Ehrenstrom - 2/3 James J. Farley - 0/3 J. Randall Fenimore - 0/5/CR Scott A. Galbraith - 3/12/PP *Carl E. Gilmore - 15/15/4S Hiram R. Groves - 3/11/CR Harris H. Hansen, Jr. - 0/2 L. Wade Harrison - 0/7/RB Frank R. Henry - 4/5/CR Robert W. Hermsen - 10/13/4S John R. Joelson - 3/3 George A. Johnson - 2/4/CR Don B. Jones - 2/10/RB *Donald D. Lautenschlager - 22/22/PP Horace A. Lucas - 0/7/CR Austin R. Magill - 0/2 David C. Mann - 3/3/CR Donald K. Mason - 2/10/45 Steven L. McMillan - 5/10/45 Longley F. McSwain - 0/5/RB Edmund A. Milne - 0/1/CR Robert L. Miner - 0/1/CR Thomas J. Monterossi - 0/1 Douglas L. Parker - 2/3 Robert E. Phelps - 0/4/4S Jack R. Reider - 4/9/4S *W. Richard Roberts - 23/23/PP Paul E. Rooney - 2/2 Gerald R. Rouleau - 4/4 William S. Smith - 0/1/CR Neil J. Smolen - 0/6/CR David A. Thorpe - 3/5/CR Robert D. Trout - 2/4 Neil P. Wissing - 0/1 Gregory T. Young - 0/1

DELTA MU - Idaho

Benjamin R. Berriochoa - 2/2 Steven H. Boyle - 6/16/4S Russell G. Branham - 2/2 Arthur W. Burke - - 0/2/CR Albert W. Bush - 2/12/45 *Terry O. Calnon - 19/19/45 David H. Christiansen - 2/2 Francis H. Chrystal - 4/10/RB James J. Cole - 0/3/CR Joe D. Corless - 0/3/CR Ralph G. Didriksen - 4/7/RB Mark P. Eriksen - 0/1 Merlin F. Francis - 8/10/RB Paul R. Galloway - 2/2 Gene M. Gerard - 8/8/CR *John C. Haight - 21/21/FC Keith G. Hanson - 12/21/FC G. Eugene Harder - 0/4/RB Robert C. Harder - 4/19/PP C.E. Harris - 0/11/PP Steve J. Harrop - 0/1 Brian K. Hill - 6/7/RB Thomas E. Hoffmann - 0/2 Gregory B. Holt - 12/16/RB *Rory R. Jones - 15/15/FC Lawrence A. Kidd - 12/12/45 Daniel G. Kohring - 0/1 Randall L. Kolar - 2/6/CR H. Grant Lau - 0/1 Warren W. Lauer - 12/12/4S Paul E. Laughlin - 2/11/PP Ralph L. Lehman, Jr. - 10/11/RB Steve A. Lejardi - 0/1 Marshall L. Mah - 6/6/RB Mark D. Mecham - 0/1 Gary G. Michael - 21/21/FC Ronald E. Millick - 2/5/4S Arthur P. Nelson - 2/5/CR Lorin J. Nelson - 4/4/RB Robert Park - 5/5/CR Richard L. Parsell - 7/7/CR Gary L. Petersen - 3/11/RB Dennis R. Poffenroth - 2/2 J. Michael Powell - 0/7/45 James A. Reid - 2/8/RB Richard A. Rene' - 3/5/CR Jerry W. Rowe - 0/9/RB John N. Rowett - 7/9/RB H. Thad Scholes - 2/2/CR William O. Scholes - 6/6/4S Charles H. F. Schuster - 10/11/PP Dennis K. Sherman - 3/5/CR Glenn L. Shern - 13/14/RB John R. Shern - 0/7/RB Jerry S. Shively - 3/8/CR Harley B. Smith - 0/11/RB Ellis B. Snow - 10/10/PP Melvin C. Snow - 10/10/45 Michael D. Stone - 0/12/45 Paul A. Taylor - 3/11/CR Rolland F. Tipsword - 13/14/PP Edward G. Torgerson - 2/3 Conrad R. Underdahl - 0/3/RB *Russel F. Viehweg - 15/17/FC Robert B. Walkley - 0/1 Mark J. Williams - 0/3 Richard M. Wilson - 0/1

Michael L. Bayless - 2/6/4S

DELTA NU - Lawrence

Kent E. Allen - 2/3/CR *Noel H. Ansorge - 21/22/RB Mark R. Aschliman - 0/1 Philip E. Berghausen, Jr. - 4/4/CR Donald C. Bergman - 4/4/RB Gervase C. Blick - 4/8/CR James V. Bruno - 0/1 David R. Chernick - 11/15/CR *John N. Crawford - 21/21/RB Bart T De Stasio - 0/4 Robert A. Dimberg - 2/7/RB John D. Dyer - 0/2 Anthony J. Gattuso - 2/5/CR Thomas C. Goeldner - 0/1 Robert F. Haeger - 14/22/45 Charles F. Hunter - 0/1 *Orland K. Johnson, Jr. - 18/18/PP Roger P. Kennedy - 14/14/45 Thomas Leech, Sr. - 0/4/RB Gregory P. Linnemanstons - 0/1 Frank F. Mulkey, Jr. - 0/9/4S Clark E. Nixon - 2/17/RB Thomas D. Oakland - 0/1/CR Robert J. Osen - 0/11/CR John P. Roddy, Jr. - 2/21/RB Curtis J. Schooff - 10/10/PP Bruce H. Stodola - 0/1 Thomas M. Taggart, Jr. - 0/2 *James J. Thorpe - 19/19/RB *John B. Van Duzer, Jr. - 15/15/PP *Morgan H. Vaux - 23/23/RB James B. Vessey - 2/10/45 *William B. Weiss - 23/23/HS James G. Wilke - 13/13/RB

DELTA XI - North Dakota

Ralph E. Anderson - 0/2 John F. Artz - 3/16/RB Ordean L. Dahl - 2/5/FC Merlin E. Dewing - 3/6/FC Robert E. Feidler - 0/7/CR Ronald R. Fett - 5/8/RB Michael J. Gerber - 0/1 Bruce Q. Gjovig - 10/15/4S Richard P. Halverson - 0/1/CR Thomas P. Hanson - 2/2/CR Kyle M. Hemmesch - 0/1 Richard A. Hoovestol - 5/13/CR Kenneth B. Jacobson - 2/2 Glenn P. Johnson - 0/2 Jerry D. Johnson - 0/5/CR *Bruce K. Listoe - 19/19/FC Ronald L. Matthew - 0/2 Stanley A. Moe - 2/2/CR Eldon I. Nowstrup - 9/11/RB O. Henning Olson - 5/13/45 Wallace C. Olson - 4/9/FC *Curtis R. Paxman - 15/16/RB Daniel L. Petersen - 0/1/CR Jason N. Quist - 0/3 Scott B. Ramsay - 2/2 Robert C. Ray - 6/7/45 *Howard R. Reuter - 23/23/PP Lew A. Schoeneman - 9/9/CR Kevin L. Sullivan - 3/4/RB Donald L. Toman - 2/4/CR Wayne L. Twito - 9/14/RB Duane F. Williams - 2/4/RB Darrell F. Wood - 0/11/4S

DELTA OMICRON - Westminster

Payson S. Adams, Jr. - 3/5/RB Robert W. Altheide - 9/9/RB Donald L. Arnes - 3/20/RB Brock E. Ayers - 14/14/RB John C. Bondurant - 2/11/4S Jean D. Booth - 6/6/CR Alan C. Brueggemann - 0/1 Steve W. Elsberry - 4/4/CR John J. Freiburg - 2/6/RB Hoyt D. Gardner - 0/17/RP Dale L. Hartig - 3/8/CR Michael D. Herd - 0/1/CR William M. Huntzinger - 0/3 Crawford A. King, Jr. - 0/3/RB Robert W. Kroening - 4/12/PP Walter D. Langtry - 0/16/RB Harold K. Lester - 3/4/CR William W. McCue - 0/4/CR Bradley G. Mitchell - 2/2 John A. Oakley, Jr. - 0/1 John L. Owen - 3/8/CR Gregory A. Richard - 0/5/CR Cory T. Ridenhour - 2/2 Jay B. Salmons - 0/2/CR William D. Secor - 0/2 *Thomas F. Shields - 23/23/FC Thomas V. Siebenman - 2/8/CR Louis G. Van Horn - 2/6/CR

DELTA PI - U.S.C.

James W. Anderson - 2/6/RB N. Arthur Astor - 2/11/PP Z. Harry Astor - 0/18/4S James C. Beard - 0/15/PP *Eugene C. Biedebach - 18/22/45 Jerry E. Biggins - 10/14/RB Donald E. Bowers, Jr. - 3/7/CR James H. Bowersox - 13/15/18 Robert W. Buchanan - 5/20/FC *Robert C. Christensen - 15/16/RB Monroe D. Clark - 7/17/RB Brian B. Cochran - 0/10/CR Joseph J. Consani II - 8/13/4S *Stanton W. Davies II - 18/18/PP Philip C. Davis - 6/9/FC Jon J. Esparza - 4/9/CR *Jack W. Ewing - 17/18/45 W. Jeffrey Filter - 4/14/4S *Allan R. Gilbert - 16/16/PP James E. Goerz - 2/9/RB James K. Graham - 9/15/PP Ernest J. Horacek, Jr. - 10/12/RB *Gilbert J. Horacek, Jr. - 23/23/PP John R. Kalmbach - 2/3/CR John H. Karns - 6/6/PP Leon Kos - 9/12/CR Keith R. Lumpkin - 9/14/45 Robert W. Malone - 3/11/4S Edward J. Morgan - 0/6/CR H. G. Murdock III - 9/9/45 Edward A. Nahigan - 3/6/CR Jon E. Nesbitt - 7/7/CR Raymond W. O'Loughlin - 0/4/RB Brett F. Obuljen - 0/5/CR *Robert L. Olson - 21/21/45 William M. Papanikolas - 0/7/CR William F. Power - 0/3/RB George F. Reay - 9/9/RB Donald W. Reid - 0/18/RB Jud O. Roberts - 0/6/CR Brian M. Scane - 0/5/RB John S. Sneed, Jr. - 4/5/RB John D. Tallichet - 9/9/45 Don L. Tuffli - 0/3 Wesley D. Webb - 3/12/PP *Darrell A. Wright - 17/18/RB

DELTA RHO - Whitman

David H. Allard - 8/8/RB William L. Anderson - 14/14/4S Paul D. Burton - 3/4/CR Lance W. Christiansen - 0/2/CR Raymond W. Haman - 8/8/4S Bret M. Hill - 0/3 Edward J. Holland - 12/12/4S *Douglas A. Sell - 21/21/FC Vernon A. Solbach - 0/2

DELTA SIGMA - Maryland Eduardo C. Alzona - 12/12/RB

Fred W. H. Anding - 0/1 John D. Andrew, Jr. - 6/7/CR

Peter M. Baglanis - 0/2 Joseph J. Ball - 14/16/RB William G. Bastedo - 9/9/RB Thomas H. Baughan - 0/5 James P. Bedingfield - 4/4/CR Ronald Camp - 10/20/45 *Garey S. Chin - 19/19/45 Andrew F. Cohan - 0/3/CR John W. Coursey - 4/6/RB John S. Eby - 0/1 Gillem J. Ewell - 0/3 *Albert L. Flenner, Jr. - 19/19/PP James H. Foskett II - 3/4/CR Harry C. Funk - 0/1/CR Craig W. Grossmueller - 0/1 Michael H. Harper - 2/2/CR *Andrew K. Hongell - 17/21/PP Earle S. Humphreys - 0/2 David E. Jersey - 2/3/CR John L. Jones - 7/19/RB *Kenneth A. Kraft - 20/21/PP Mark A. Kuhn - 2/5/CR James A. Lawless - 7/12/CR Gregory W. Leet - 0/4/RB Francis J. McIlvaine - 3/7/CR Oscar W. Mueller, Jr. - 0/3 Luther E. Naill - 5/5/RB Robert B. O'Hara, Jr. - 7/12/FC Robert K. Purvis - 5/16/RB James F. Putman - 0/12/CR Michael A. Retzbach - 4/6/CR Gray R. Riddick - 3/7/RB Victor D. Rosso - 0/1 *James D. Schultz - 15/15/PP Mark G. Shaffer, Jr. - 3/13/45 Philip R. Shays, Jr. - 9/19/RB Ralph A. Shinn, Jr. - 3/3/CR Mark S. Sincevich - 3/4/CR Sheldon H. Slater - 3/15/RB Marvin T. Storey - 5/12/RB Robert M. Sue - 2/6/CR *Richard T. Tyner, Jr. - 16/16/RB Rudolph A. Vignone - 0/3/RB Richard H. Vogel - 5/9/4S George A. Weinkam, Jr. - 9/9/RB Mark E. Whitmore - 4/4/CR Edmund P. Wilson - 10/10/RB Carl A. Winfield, Jr. - 7/7/RB

DELTA TAU - Bowling Green State

Reese R. Armstrong - 0/2 Gregory A. Beling - 0/5 Jeffery L. Bielski - 2/2 Richard E. Brown - 10/12/4S John C. Buckley - 0/1 John C. Bury - 2/19/RB Thomas L. Bury - 6/17/RB Gary R. Chapman - 5/9/CR Daniel B. Claxton - 2/4/RB Peter A. Cowie - 9/9/RB Paul A. Deffenbaugh - 3/4/CR Paul E. Diehl - 2/4/CR Don C. Eaton - 0/1 Gaython C. Eaton - 13/13/45 Richard T. Eliot - 0/3/CR Charles A. Fehl - 0/1 Stephan P. Frank - 0/1/CR Keith C. Freimark - 12/13/45 Robert A. Frink - 0/3 Frank R. Fusco - 6/11/RB Hank J. Goebel - 7/9/CR Robert A. Grunt - 0/1 Michael J. Halas - 0/1 James E. Hale - 4/6/CR Michael K. Hart - 0/1 Jack B. Harwood - 0/1 George J. Howick - 10/17/4S Michael J. Howick - 3/3

Noble F. Jackson - 5/5/45 Lawrence O. Jensen - 6/9/CR Gregg D. Kelley - 0/5/CR Craig R. Leidheiser - 0/1 Daniel M. Linnenberg - 0/5/CR *Joseph C. Livingston - 17/22/45 Charles P. Lyon - 2/5/CR Kermit L. Lytle - 0/18/RB Thomas W. Manring - 0/4/CR Gerald T. Mazanec - 6/7/CR Douglas R. Mc Cloy II - 2/2 Ronald E. Mc Mahon II - 0/3 Charles K. Miller - 2/6/RB John T. Mitchell - 4/9/PP Alex Munoz - 0/1 Ted E. Murphy - 0/1 Craig T. Pearson - 0/9/RB Joe H. Porter, Jr. - 0/11/CR *Robert J. Rakovan - 21/22/RB Robert W. Slager - 2/8/CR *Claire M. Stewart, Jr. - 18/18/PP Steve P. Takacs, Jr. - 0/2 Michael G. Tincher - 0/9/RB Scott P. Williams - 6/14/RB *W. Richard Wissler - 17/17/4S Damon C. Zaylor - 5/5/RB

DELTA UPSILON - Delaware

Edwin W. Anderson, Jr. - 4/19/4S Warren A. Beh, Jr. - 2/7/45 John G. Christfield V - 0/1 *Preston L. Day, Jr. - 23/23/PP *Barry L. Gingrich - 21/21/45 John T. Grabowski, Jr. - 3/17/RB *Richard M. Hayford, Jr. - 18/19/45 Richard E. Henson - 4/11/RB Christopher J. Ivans - 0/8/RB Walter J. Kucaba - 0/2 Robert T. McAlpine - 13/14/RB J. Wayne Moore - 2/5/4S Ronald E. Morgan - 0/11/RB John G. Mundy - 3/8/CR Robert L. Palute - 2/2 Glenn A. Paynter - 2/5 Richard J. Plasket - 3/12/4S Charles W. Proud, Jr. - 0/2 William D. Schroeder - 3/3 Richard P. Sergent - 0/1 Raymond C. Sneller, Jr. - 0/4/CR *George G. Tatnall - 23/23/RB Jess Terry - 0/14/RB Jefferson C. Weekley, Jr. - 5/7/4S W. Allen Wise II - 2/13/RB Eric M. Wittlinger - 4/4/CR Robert S. Wojewodzki - 2/3/CR

DELTA PHI - Florida State

Arthur W. Ayers - 0/6 John C. Boesch - 0/4 Paul R. Bogenrieder - 2/2/CR John E. Bradley - 3/4/CR Michael L. Butler - 2/6/RB Jay Callaway - 6/7/RB Daniel A. Cashin - 4/4/CR Donnelle Cooper - 0/2 Brian A. Coury - 0/7/CR Mark C. Elmore - 12/13/CR Walter J. Fleming - 0/11/CR Stephen D. Frabitore - 0/1 Robert M. Gamin - 3/3/CR David A. Garfinkel - 0/1 Peter U. Gottschalk - 0/3 Alfred B. Hager - 0/1 Donald C. Hilsmier - 0/5/RB Michael K. Howell - 9/9/RB *James M. Jackson - 23/23/RB Donald J. Johnston - 0/10/CR John R. Lambert - 0/1

Edward H. Lindblom III - 2/2/CR Charles T. Maultsby - 0/2/CR Ralph D. McWilliams - 0/13/RB Robert J. Murphy, Jr. - 2/2 Mark W. Nash - 4/7/RB Michael E. Nursey - 0/1 Richard A. Percoco - 3/11/RB David F. Pontious - 3/8/RB Lionel Sacon, Jr. - 2/2 August J. Sardinha, Jr. - 0/1 David J. Schlitt - 0/1 Kenneth L. Schlitt - 0/1 Kerry Seal - 9/9/RB W. Terry Seitz - 0/2 Thomas P. Smith, Jr. - 2/3/CR Wayne K. Soud, Jr. - 0/1 Scott A. St John - 0/1 Richard W. Straw - 9/18/RB Robert M. Tarabella - 2/2/CR John K. Tripp - 0/12/RB Paul A. Vazquez - 0/7/4S Thomas G. Vogelgesang - 2/3 Bob Warner - 0/3/CR Benny Waterfield - 0/2/CR Robert J. Wolfenbarger - 0/1 James W. Yon, Jr. - 5/13/RB Gerald F. Znosko - 2/2

DELTA CHI - Oklahoma State

James W. Agee, Jr. - 2/3/CR Craig D. Ames - 0/3/CR Steven J. Ammentorp - 10/10/CR Gregory L. Basinger - 0/6/CR James M. Bates - 2/3 Robert F. Benjamin - 0/8/PP Larry K. Blackledge - 3/11/PP Howard D. Blagg - 10/10/45 Richard A. Brand, Jr. - 2/5/CR Thomas J. Call - 2/8/CR *D. Keith Colwell - 18/18/PP Duane K. Cornforth - 3/3/RB Theodore P. Dittman, Jr. - 0/2 Donald D. Doty - 0/16/PP Frederick G. Emry - 3/21/4S George W. English, Jr. - 5/12/PP Stephen L. Epps - 3/10/CR Elliott C. Fenton, Jr. - 2/12/FC James D. Fields - 0/1 Robert K. Fowler - 12/16/FC Robert A. Gibson - 7/10/RB Mark B. Gilbert - 0/3/RB James P. Hamilton - 9/9/PP Joseph J. Harry - 3/4/CR Donald J. Holt - 5/18/PP Joe B. Isaacson - 0/2 David W. Jackson - 3/12/RB William B. Just - 3/3 Brian R. Kroh - 2/5/CR Charles S. LaGrone - 11/12/4S Jeffrey K. Lester - 0/1 T. Dan Loving - 5/11/45 Dennis L. Luckinbill - 0/4/CR *David J. McCarty - 20/20/45 Kip A. Moore - 2/4/CR Marc A. Nelson - 0/1 Kent P. O'Halloran - 2/8/RB William L. Peacher - 4/4 Russell D. Peterson - 7/10/45 John D. Pixley - 0/1 Duane W. Pugh - 3/11/PP *James J. Ragan - 18/18/RB Joe A. Ray - 0/7/45 Ronald O. Ray - 0/4/CR Randall L. Rischard - 0/1 Steven A. Ritter - 0/1 Shae Roggendorff - 0/1 *Dewey H. Rutledge, Jr. - 19/19/PP Vinson C. Smith - 9/9/RB

*Dick P. Snyder - 23/23/FC Jay D. Stallsmith - 3/3 Richard W. Starr - 0/1/CR Daniel C. Stith - 4/14/FC Stephen R. Taylor - 2/2 Steven M. Wall - 3/4/CR Gregory F. Walton - 2/4/RB Kevin R. White - 0/11/4S *L. Gale Wilkerson - 19/21/18 Thomas H. Williams - 14/21/PP Truman P. Woodward, Jr. - 0/12/RB

DELTA PSI - California-Santa Barbara

Donald R. Cottle - 4/5/RB Earl W. Day - 6/13/4S Lawrence R. Linn - 12/16/RB Thomas E. Preston - 0/11/RB Dwight W. Taylor - 2/4/CR

DELTA OMEGA - Kent State

Donald B. Anderson - 2/5/4S Stephen C. Bandy - 3/3/CR David P. Bezjak - 2/2 Richard H. Bracken - 7/18/PP *Robert L. Brod - 18/18/45 *Patrick A. Burns - 19/21/FC Thomas E. Carbone - 0/3/RB Salvatore R. Cirincione - 0/3 Gregory D. Fahlman - 4/5/FC *John D. Farrell - 23/23/PP William R. Frakes - 0/1 Jack L. Gimbel - 3/14/PP Russel W. Glans - 13/13/RB Dana M. Hanscel - 2/15/RB Keith A. Harshman - 2/8/CR David H. Heller - 0/2 Scot D. Herd - 0/1 Francis A. Herzog - 10/20/45 Gordon C. Hill - 7/8/PP G. Kenyon Hottell - 5/21/4S William P. Howell - 0/5 Nicholas Katzakis - 0/11/CR Allan S. Larson - 8/9/RB Kenneth M. Lazer, Jr. - 0/2/CR William G. Loeblein - 5/5/4S Wolcott N. Lyon, Jr. - 7/12/CR Douglas M. Mancino - 3/3/CR Jack C. Mentel - 3/21/RB *Roger C. Moyer - 15/15/4S Walter L. Peirce - 3/4/CR Richard L. Pfeiffer - 6/12 Dale C. Pilarczyk - 4/4/CR Thomas D. Prem - 3/3/CR Calvin E. Ratcliff - 4/4/CR James B. Rector - 7/20/4S Dane O. Roberts - 2/2 Ronald R. Ross - 3/3/CR A. Guy Shelley - 8/8/PP Robert K. Shrefler - 2/7/45 Kevin E. Smith - 2/2 Lee D. Smucker - 2/4 John W. Stahlman - 6/11/RB William C. Standerwick - 9/9/RB Robert H. Stopher, Jr. - 4/10/RB *Richard G. Streby - 15/15/45 Frank J. Vincek - 0/1 Russell G. Wahlers - 0/3 Robert C. Weber - 2/9/RB Kenneth W. West - 2/3/CR Donald F. Woodcock - 0/6/RB

EPSILON ALPHA - Auburn

Charles H. Andrew, Jr. - 5/22/4S Roy M. Arnold - 4/13/FC Charles H. Blackburn III - 0/1 William E. Bode III - 2/10/RB James F. Chavers - 8/21/RP John R. Cobb - 0/10/CR Craig N. Conrad - 0/1 Edward R. Davis - 0/3 John L. Davis - 10/13/45 W. Webster Deadman, Jr. - 5/9/RB *Jon D. Harkins - 15/15/4S Roger B. Harmon - 0/6/4S Michael J. Henry - 0/7 Gary A. Hudgins - 2/7/CR Earl D. Keller, Jr. - 0/1 Calder D. Kohlhaas, Jr. - 5/5/CR Peter J. Langhan - 5/6/4S Kurtis E. Nall - 11/11/PP Mark A. Nichols - 0/3 Jefferson H. Ockerman - 0/1 Philip C. Pauze - 3/17/PP Kevin M. Perry - 2/2 Richard S. Reid, Jr. - 0/1 Thomas E. Sheriff Dvm - 3/15/4S William A. Stegall - 0/1 Michael A. Taber - 7/7/CR Charles E. Thomas - 0/2/CR Michael P. Thomas - 6/7/RB William H. Tipton III - 3/14/RB Frederick S. Whitfield IV - 4/4/CR Elbert W. Wilkinson - 0/3

EPSILON BETA - Texas Christian

Christopher J. Baumbach - 12/12/CR John R. Blanton - 0/12/4S David C. Branch - 14/14/RB William I. F. Collins - 3/6/CR Clarence W. Cook - 2/17/45 Richard D. Couron - 0/1 Harold C. DeHart - 2/2 James D. Gorian - 10/14/45 Carl W. Gossett - 2/9/4S Kevin W. Hinkle - 2/2 D. Gerald - 0/1 *J. Luther King, Jr. - 17/20/PP Edward A. Krezel - 9/9/CR W. Riley Lochridge III - 2/4/CR Russell B. Mc Caskey - 0/1 Robert E. Mc Dowell - 0/4/CR Myrl L. Moore - 2/2 John C. D. Morris - 0/1 William W. Neal - 0/6/CR Timothy J. O'Bryant - 0/1 John D. Oswalt - 11/13/45 James R. Peterson - 8/15/RB Albert F. Richmond, Jr. - 2/6/CR James K. Sanders - 12/12/PP Earl P. Seitz, Jr. - 0/6/CR Peter H. Shaddock - 4/9/RB F. Nicholas Taylor - 0/5/RB Gregory S. Thomas - 0/2/CR David S. Thompson - 5/12/4S Carlos R. Vacek - 0/3/4S Dudley J. Whiteley - 5/5/CR Paul J. Youngdale, Jr. - 2/2/CR

EPSILON GAMMA - Wash. State

John E. Arnold, Jr. - 0/2 Bruce L. Bayley - 5/15/RB Gary A. Bower - 0/4/CR Heath D. Chapman - 0/1 Kevin R. Conley - 0/2 Douglas B. Elliott - 0/7/45 William J. Essmeier - 3/7/RB Thomas W. Fitzsimmons - 0/1 William H. Keene - 0/7/CR Patrick R. Kemp - 0/1 John F. Levi - 2/5 William A. Lind - 2/2 Alan D. Martinson - 11/11/RB Charles S. McKenzie - 5/16/RB Eugene R. Payne - 0/5/CR Scott E. Schwisow - 3/8/45 J. Jeffry Shreves - 0/4/CR

R. Bruce Skaramuca - 3/13/RB Patrick S. Spak - 2/2 Leonard G. Swanson - 8/17/PP Lanny R. Wagner - 0/3 Derek R. Ziemer - 0/5/RB

EPSILON DELTA - Texas Tech

Ray F. Barnes, Jr. - 7/13/45 Charles M. Booher - 0/1 Alan D. Bosworth - 7/7/CR David A. Burket - 0/4/CR David R. Carroll - 0/4/CR Lynn F. Cowden - 9/9/45 Francis B. Davies - 0/1 Michael G. Denton - 0/3/CR *Daniel A. Dungan - 16/16/FC Gregory C. Euston - 3/6/RB John P. Farquharson - 0/1 Jason S. Fields - 0/1 Robert D. Freeman - 0/2/CR Kent R. Hance - 7/18/PP Greg S. Hargrove - 2/6/CR Richard W. Price - 0/2 William D. Price - 6/9/45 *Thomas E. Sanders - 17/22/4S Morris R. Scales - 2/7/4S Charles F. Schreiber - 0/1 Gary R. Strickland - 2/4/CR Bobby C. Switzer - 7/16/RB Timothy O. Terrell - 0/7/CR Chris D. Warren - 0/1 William M. Windsor - 0/7/RB

EPSILON EPSILON - Arizona

Gregg D. Alpert - 7/7/RB Lyndon H. Barnett - 0/3/CR *W. Preston Bealle - 18/18/RB *John W. Bickerstaff - 16/16/PP Douglas B. Bollermann - 7/7/RB R. Stephen Browning - 2/9/CR John L. Bunch - 2/6/CR Michael S. Clements - 2/2 James S. Dickson - 8/9/RB John C. Didrickson - 2/2 Roger E. Dinnin - 3/10/PP Raymond P. Dull - 7/22/RB *R. Kent Dussair - 17/17/45 John D. Earl - 0/4/RB Karam E. Farah - 3/4/CR Thomas W. Flynn - 4/11/CR Gerritt A. Gehan - 5/5 Cody M. Goff - 0/1 Andrew D. Grabhorn - 0/1 Roger K. Greene - 0/14/45 John D. Handy - 0/3 Scott A. Hendrix - 0/1 Scott B. Herman - 0/4/RB R. Craig Hess - 6/6/RB Bradford R. Holmes - 7/9/4S Glen A. Honig - 2/4/CR Frank E. Howell - 2/2 M. Bruce Ison - 8/8/CR Douglas E. Jameson - 4/4/CR Jay A. Josephs - 2/2 Maj. David M. Kaplan - 4/4/RB William A. Kinnison - 0/1 Craig A. Landon - 0/1 J. Brandon Lee - 0/3/CR Clarence A. Mette III - 4/4/CR Russell R. Murphy - 2/8/RB John W. Potter - 11/12/RB Jeffrey J. Ritchey - 6/7/RB George G. Rockwell - 2/3 Charles D. Sacks - 2/3 Marc A. Schenk - 3/4/CR Jay F. Schuette - 0/2 William J. Sheoris - 3/3/CR Joseph M. Sierakoski - 0/2

*William R. Skanadore - 18/18/4S Stephen F. Sokol - 9/9/4S Douglas M. Stoss - 2/2 Thomas G. Watrous II - 3/8/45 William B. Whittlesey - 0/6/CR *Gary E. Williams - 17/17/CR John D. Yeoman - 14/21/FC *Samuel C. Yocum - 23/23/FC Richard E. Young - 4/12/RB

EPSILON ZETA - Sam Houston State

Victor S. Alfano - 0/2 M. Steven Cross - 0/1/CR *John R. Dial - 21/21/4S Paul R. Dvoracek - 2/2 Rodney L. Folschinsky - 5/5/CR William A. Gage - 3/15/PP Frank B. Heath - 3/7/RB Jot H. Hodges, Jr. - 0/8/RB Ronald P. Koska - 3/11/PP Ryan A. Lackey - 0/6/CR Michael D. Lovett - 0/1 Ronald P. Mafrige - 3/14/4S Elbert M. Marshall - 7/8/CR Donald R. May - 2/4/CR Kim D. Mc Elligott - 0/1 Richard J. Rayzor III - 10/10/4S Robert E. Roush, Jr. - 6/8/PP Roger N. Simons - 11/12/PP Craig L. Sims - 7/8/RB Joseph M. Sonnier - 3/6/RB Warren C. Spiller, Jr. - 0/9/RB Douglas T. Stakes, D.C. - 3/4/RB Scott T. Stewart - 3/3 Mark E. Story - 2/3 Robert C. Todd III - 0/1 *Steven W. Vorhies - 15/15/45 Timothy M. Zaragoza - 0/3

EPSILON ETA - East Texas State

Jerry W. Ashby - 3/13/RB James E. Barto III - 2/3/CR Derald J. Bulls - 0/9/CR Kenneth L. Clinton, Jr. - 5/5/4S Rene' K. Griffin - 5/6/4S Joseph T. Haney - 0/4 Tom Huddleston - 2/3/45 James R. Liston - 4/23/45 *William A. Liston - 18/18/PP Christopher C. McCauley - 0/1 David F. McClendon - 0/1 Ted A. Moulton - 2/3 Joseph C. Ondrusek - 3/4/CR Robert D. Rosenberg - 0/1 James M. Shannon - 0/1 Jerry R. Stringer - 0/6/CR Brian J. Weast - 4/5/CR Don A. Wilks - 0/7/RB Clifford L. Wood - 0/2/CR

EPSILON THETA - Willamette

Jeff Heatherington - 5/15/18 Bruce Imai - 0/1 Jeffrey A. Kilday - 4/7/CR John D. Rhoades - 0/2/RB Douglas A. Shumaker - 0/1 Mark C. Stoneburner - 0/1 Jeffrey R. Wilson - 2/2

EPSILON IOTA - GMI

David R. Baxter - 0/5/CR Brian E. Beechie - 0/2 John N. Begian - 0/9/45 Gary R. Blair - 7/9/RB Kenneth J. Bonello - 2/6/CR. Michael G. Brinkman - 0/1 Shawn R. Campbell - 0/1/CR Donald C. Cassidy - 0/8/RB

Paul J. Demand - 7/7/CR Leopold B. Dondiz III - 3/3/CR Kent A. Elam - 2/8/CR James R. Feltham - 13/18/4S Donald F. Fillman - 0/19/4S Timothy S. Grau - 0/1/CR Terry J. Haggerty - 0/4/CR *Philip F. Hauber - 22/22/RB Michael L. Hoppe - 0/1/CR Wade N. Hoy - 0/15/CR Curt A. Huston - 0/4 Karl M. Irwin - 7/7/CR Lorenzo V. Jones - 3/4/CR Larry W. Kerber - 0/1 Jon K. Kerl - 9/19/RB Jeffery A. Kincer - 0/2/CR Daniel W. Klear - 13/17/4S Gerd O. Krohn - 2/13/4S Joseph F. Lestingi - 3/11/4S Benjamin S. Lewis - 3/3/CR Bruce V. Lyons - 5/7/CR William P. Madigan - 0/17/45 William C. Marciniak - 0/1/CR Terrence A. Martin - 0/4/CR Richard T. Morris - 2/2 William C. Murdie - 5/5/RB Erin S. Neider - 0/1 Andrew W. Nesbitt - 0/1 Joseph L. O'Toole - 10/13/PP Mark L. Palma - 3/3 *Walter Palma, Jr. - 16/22/RB Jeffrey N. Paxton - 2/3/CR Rory A. Phelan - 13/17/RB David A. Pritchard - 6/17/RB Jeffrey J. Pritchard - 2/6/CR Arlan E. Rathke - 2/3 Gary F. Ruff - 10/14/RB Conrad T. Schmidt - 5/11/4S Jerry L. Seiter - 13/15/RB Jeffrey A. Sisolak - 0/1 Evan R. Smith - 3/5/RB John C. Stanhope - 2/4/CR Steven J. Stapleton - 0/1 David J. Stenson - 9/9/RB Lance L. Swanson - 0/1 Stephen D. Swinehart - 3/3/CR Victor G. Taylor - 3/15/RB Robert E. Tuttle - 12/12/45 Matthew T. Van Ruiten - 2/2 James K. West - 5/10/RB Richard D. Witter - 2/3/CR Keith A. Wolfe - 9/9/RB Barry A. Yeater - 7/7/RB Keith E. Yeater - 3/3/CR

*Colin J. Crim - 22/22/PP

Robert J. Crist - 2/2/CR

James L. Crouse - 2/7/CR

Richard S. Davis - 9/9/RB

Peter C. Cumbo - 14/14/45

Jack R. Cunningham - 5/5/CR

EPSILON KAPPA - Louisiana State

Michael L. Alvarez - 2/6/CR Norman E. Anseman - 2/10/45 Charles B. Anzalone III - 0/1 Dominic J. Bazile II - 0/1 Michael V. Bodin - 0/4/RB Philip C. Bolger - 2/7/4S Donald J. Boudreaux - 2/2 David G. Branstetter - 0/1 David T. Brice - 0/12/PP John R. Burgess - 2/12/45 Howell Carter IV - 0/1 *Mark F. Chesebro - 18/18/PP John M. DeFeo - 0/3/CR Craig J. Demarest - 3/6/CR Bernard J. Eckholdt III - 0/1 David E. Faure - 0/2

Arthur E. Favre III - 0/3/CR Ernest P. Gieger, Jr. - 0/1/CR *Bruce D. Gladden - 15/15/RB John E. Gould - 4/4 P. Michael Henderson - 3/12/45 George A. Hero - 2/14/RB David R. Johnson - 3/3 Douglas R. Kinler - 0/1 *Gaston L. Lanaux III - 19/20/4S Allen A. Lill - 5/6/CR *James T. Marrs - 16/16/RB Armin J. Moeller, Jr. - 7/8/RB H. Gordon Monk - 13/13/PP Joseph A. Munson - 12/12/RB Wendell P. Picard - 6/6/RB Richard B. Rasberry - 0/1 Kevin R. Roberts - 0/3 Samuel M. Rosamond III - 6/6/CR *Edward A. Salzer, Jr. - 15/15/RB * Jerry E. Shea, Jr. - 21/21/18 Stewart E. Shea - 0/15/RB *Christopher Smith - 16/17/4S Jeffery D. Thiele - 2/4 Sidney A. Wall - 3/3/CR *Michael H. Williams - 16/16/FC

EPSILON LAMBDA -

Texas A & M-Kingsville Joseph M. Bruni - 0/3/CR Andrew P. Conkey - 0/1 Johnny D. Copeland - 4/12/RB Charles R. Devine, Jr. - 2/6/RB Terry L. Long - 0/5/RB Glendon M. Robinson - 5/5/CR Thomas D. Turner Usmc - 3/15/RB Earl R. Walker - 0/1

EPSILON MU - Ball State

Thomas S. Atha - 2/3/CR David A. Baumgardner - 11/11/RB Thomas H. Borshoff - 0/7/45 Morrie A. Bunnell - 4/4/RB Todd S. Burgess - 2/2 John C. Collins II - 0/1 John R. Cook - 3/6/CR Jeffrey D. Crouch - 0/1 John D. Dick - 5/10/45 Ovidio E. Fernandez-Cuervo, Jr.- 0/10/RB Christopher C. Flaugh - 0/4/CR Christopher B. Frick - 2/2 Kerry B. Harding - 0/7/4S Jay L. Harker - 7/7/CR Gregg W. Harmon - 0/2 Bryan W. Helvie - 3/4/CR Jeffrey A. Hern - 2/2 Richard E. Hogan - 4/10/4S *Lyle E. Hunnicutt - 19/19/4S *Terry L. Hunsucker - 22/22/FC Richard L. Johnson - 0/3 Jeffrey I. Kaplan - 0/3/RB Douglas E. Koliboski - 0/3 Jack L. Koontz - 13/13/18 W. David Lasater - 0/1 Stephen C. Locke - 2/2 Scott A. Marcum - 2/2 Jack L. McDonald - 12/14/PP Lawrence P. McFarland - 3/13/CR Tim E. McGuire - 4/8 Steven L. Miller - 0/1 Matthew J. Momper - 4/10/RB Mark D. Pardieck - 0/1 Robert E. Philbert - 14/18/45 James E. Reed - 0/1 Todd M. Roark - 0/1/CR John F. Rockstroh - 2/10/CR Daniel J. Roszkowski, Jr. - 3/3/CR David R. Schmidt - 0/1 James C. Sharp - 2/9/RB

Douglas S. Siebert - 4/4 John C. Stemmler - 0/8/CR Fredric A. Strantz - 4/11/45 Andrew M. Yakubik - 2/3/CR Stephen M. Yancey - 0/1

EPSILON NU - Missouri-Rolla

David D. Beardsley - 2/17/CR Joseph R. Behrman - 0/1 Christopher G. Bell - 4/4/CR Leslie D. Benoy - 3/15/RB Steven M. Bretzke - 10/10/45 Richard A. Campen - 0/1 James C. Cowles, Jr. - 2/15/RB Robert M. Cranmer - 13/13/4S John E. Goethe II - 3/3 Kenneth K. Hammann - 0/1 David A. Heile - 0/1 James L. Hill - 2/2 David A. Holdener - 2/6/CR Paul F. Isakson - 4/4/CR Kenneth K. Kifer - 2/7/CR David A. Lieser - 0/9/RB William L. Morley - 8/9/45 Terrence T. Palisch - 2/4/RB James L. Paunicka - 0/3 David T. Peters - 0/6/CR Michael J. Schreiner - 2/2 Thomas H. Smith - 6/6/CR Timothy A. Stelljes - 3/3 Craig G. Thomson - 3/4/CR Daryl L. Westermeyer - 0/7/CR Gary W. Wicke - 5/7/RB Roy B. Woods III - 0/5/CR Ovid W. Yadon - 12/13/4S

EPSILON XI - Western Kentucky

Harry S. Abell II - 0/2 Lee W. Grace - 4/4/RB *William M. Hayes - 19/20/RB John M. Kane - 2/2 Jack T. Kizer - 0/4/CR Joseph A. Leffert - 3/3 Robert M. Little, Jr. - 2/3/CR E. G. Monroe - 6/6/PP Stephen W Robertson - 3/3/RB Dwayne R. Senn - 5/5/CR James C. Shain - 2/5/RB Richard T. Weber - 0/1 Gerald Wilhite - 3/5/CR Michael A. Zoretic - 0/6/4S

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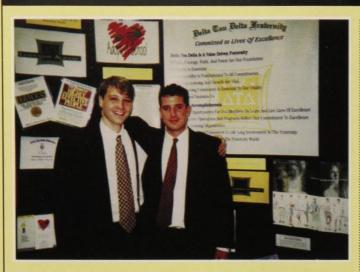
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The International Fraternity would like to recognize the following chapters for achieving their Fall Rush Goal.

Chapter	Fall Goal	Actual # Pledged
Beta Omicron	6	6
Epsilon Phi	10	21
Epsilon Omega	20	25
Theta Epsilon	3	7
Theta Eta	10	12
Omicron	20	21
Beta Alpha	20	28
Beta Phi	15	24
Beta Psi	20	27
Epsilon Iota A	23	23
Epsilon Iota B	15 18	
Epsilon Mu	2728	
Gamma Tau	20	30
Gamma Chi	28	32
Delta Alpha	4551	
Delta Gamma	10	23
Epsilon Beta	20	21
Epsilon Delta	3044	
Epsilon Eta	10	10
Epsilon Lambda	15	16
Zeta Psi	12	16
Theta Delta	8	9
Theta Kappa	20	22
Theta Nu	15	29
Northern Colorad	o 15	16

Congratulations to these chapters for their "Commitment to Excellence" in the area of Rush. But remember, rush exists 365 days a year (366 days on Leap-year). There is still plenty of time for every chapter to achieve their goal.

WE ARE A GROWING ORGANIZATION

As an International Fraternity, Delta Tau Delta has established itself as a leader in the area of membership recruitment. We've managed to grow Delta Tau Delta in light of the continually declining numbers being reported by other distinguished Fraternities. Last year, we showed a 4% increase in the number of men pledging Delta Tau Delta. This increase was the first in five years, and we were one of only a six fraternities to show a gain. Also, we showed a 1% increase in the number of annual dues and broke even with the number of new initiates. Although these numbers aren't overwhelming, they are very impressive when compared to the last five years. And when you compare our membership statistics to other prominent fraternities, we have proven very successful. Delta Tau Delta is truly "Committed to Excellence" in the area of membership. Here is why!

Strategic Initiatives: The Reason for Our Growth

Delta Tau Delta has put together a comprehensive plan to positively effect our membership statistics. This plan involves a series of strategic initiatives designed to increase the number of men active in Delta Tau Delta Fraternity. It is important to realize that Undergraduate dues represent 42% of the Fraternity's income. This emphasis on membership is therefore extremely important to the future vitality of Delta Tau Delta Internationally as well as each of our chapters locally.

Staff Structure - The Central Office is now staffed with two full-time employees devoted the "growing" our international fraternity. These two positions work in conjunction with the 2nd Vice-President of the Fraternity and report directly to the Executive Vice-President. Previously, we had one staff member charged with the duty of increasing our current chapter sizes and expanding Delta Tau Delta onto other campuses. Now, we have a Director of Membership and a Director of Expansion.



G ORGANIZATION!

Director of Membership - Stance: We are directly responsible for impacting chapter rush results.

The Huddle Concept - Chapter Consultants are responsible for a certain number of chapters throughout the entire course of an academic year. This means that a consultant may visit the same chapters two or three times. But more importantly, every chapter has a direct liaison with a chapter consultant for an entire year. This relationship provides accountability for both the chapter

and the chapter consultant. And particularly with regards to rush, consultants can work with chapters to emphasize the idea of rush being 365 days a year. Also, chapter consultants can work diligently throughout the year to encourage chapters to achieve their rush goals.

Rush Goals - Delta Tau Delta has adopted an intensive plan of goalsetting throughout the ranks of the Fraternity. Every chapter has set a rush goal for both the fall and spring semesters. These goals serve as a focal point for not only the chapter, but all alumni other volunteers working with the chapter. Some key points to understand about the goalsetting process:

- Every chapter sets their own rush goal using the rush formula.
- Every chapter is accountable for achieving the rush goal they set.
- Utilizing the rush goal in the planning process emphasizes quality with quantity.

Rush Clinics - The Central Office has coordinated regional rush clinics across the country. The purpose of these clinics is to keep our chapters current on the most successful rush tactics and techniques. But more importantly, the clinics serve to facilitate an exchange of ideas between undergraduates. (The innovative minds of our undergraduates are unquestionably our best resource.) There were two rush clinics conducted last spring, seven clinics conducted over the summer and one clinic conducted this past fall. Also, there are ten clinics scheduled across the country for this spring semester. Much of the success we've had over the past year can be attributed to our use of rush clinics.

Rush 365 Days a Year - The overall abiding theme to remember on all levels of membership recruitment is "Rush exists 365 days a year." The International Fraternity has diligently worked to keep the rush message in front of our chapters throughout the year. Every chapters has also been encouraged to continue rushing and pledging men during informal rush periods. We cannot afford to focus only on formal rush periods. Rush is making friends, and we can make friends anytime throughout the year.

Delta Tau Delta is "A Growing Organization." We are committed to impacting the rush results of every chapter and colony. We are also committed to holding every chapter responsible for achieving their rush goal. And lastly, we are committed to having a solid presence on each

and every Delt campus. We are truly a fraternity Committed to Lives of Excellence.

WHAT CAN YOU DO?

Everyone can play a role in the recruitment process. The international fraternity is working to get more alumni involved in the recruitment process. Some of the most important happenings include:

> Improving the Rush

Recommendation Process - We are working to make this process easier for both our alumni and our undergraduate chapters. We need to have all 75,000 living Delts recruiting men who are "Committed to Excellence".

➤ Alumni Recruitment Liaisons - The Central Office has been working to get alumni to assist chapters throughout the rush process. To this end, Alumni Chapters across the country have been asked to select an Alumni Recruitment Liaison to help coordinate the alumni effort. These liaisons will be in direct communication with the fraternity's Director of Membership and the undergraduate chapters in his area. At this time, we would like to recognize the following men for stepping forward as volunteers.

Jody B. Danneman - Atlanta area Nick Lauer - San Francisco area

> State Day Events - We are working with undergraduate chapters to encourage the organization of Delta Tau Delta State Day Events. These events not only serve as a good opportunity to meet other Delts from the area, but they also serve as a great opportunity to recruit new men. This is an awesome opportunity for alumni to get involved. As you can see, there are many things to be done. It will be your support that makes it happen! ■

Rush Formula IDEAL CHAPTER SIZE - CURRENT CHAPTER SIZE + GRADUATING SENIORS = RUSH GOAL

NEWS OR LETTER TO THE EDITOR?

Send to DELTA TAU DELTA FRATERNITY, 8250 Haverstick Road, Suite 150 Indianapolis, Indiana 46240 on the form below:

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